

Time: 5:00 pm – 6:30 pm

Location: WebEx

Voting Members Present: D. Lafreniere MD, R. Fuller MD, G.Kuchel MD, S. Levine MD, P. Luthra MD, I. Moss MD, R. Simon MD

Non-Voting Members Present: J. Geoghegan, A. Horbatuck. C. Hyers, A. Keilty

Clinical Council Subcommittee Present: T. Agresta MD, S. Allen MD, R. Andrews MD, M. Brewer MD, F. Celi MD, P. Coll MD, P. Kerr MD, M. Metersky MD, E. Mortensen MD, D. Stanley MD, K. Staveley-O'Carroll MD, D. Steffens MD, L. Wolansky MD,

Guests: D. Hayes, C.Masotti, G. Sznaj, L. Wall

Dr. Lafreniere called the meeting to order at 5:03 pm.

- The minutes for the November 28, 2023 meeting were reviewed and approved as written.

- Faculty Requests

- Department of Surgery
Division of Ophthalmology
Associate Professor/Clinical/Division Chief
Replacement – 0.80 Clinical FTE UMG
Officially Approved

- Department of Neurology
Division of Neurology Stroke
Associate Professor/Clinical Stroke
Replacement – 0.65 Clinical FTE UMG
Officially Approved

- Department of Radiology #1
Division of Diagnostic Imaging & Therapeutics
Associate Professor/Clinical
New – 0.95 Clinical FTE UMG
Officially Approved

- Department of Radiology #2
Division of Diagnostic Imaging & Therapeutics
Associate Professor/Clinical
New – 0.95 Clinical FTE UMG
Officially Approved

- Department of Radiology #3
Division of Diagnostic Imaging & Therapeutics
Associate Professor/Clinical
New – 0.95 Clinical FTE UMG
Officially Approved

- Department of Surgery
Division of Urology
Associate Professor/Clinical
New – 0.40 Clinical FTE UMG
Officially Approved

- Department of Medicine #1
Division of General Medicine
Assistant Professor/Clinical/Hospitalist
New – 0.30 Clinical FTE UMG
Officially Approved

- Department of Medicine #2
Division of General Medicine
Assistant Professor/Clinical/Hospitalist
New – 0.30 Clinical FTE UMG
Officially Approved

- Department of Medicine #3
Division of General Medicine
Assistant Professor/Clinical/Hospitalist
New – 0.30 Clinical FTE UMG
Officially Approved

- Department of Obstetrics & Gynecology
Division of Obstetrics & Gynecology
Associate Professor/Clinical
Replacement – 0.90? Clinical FTE UMG
Approved

- Department of Medicine
Division of General Medicine
Assistant Professor/Clinical/Hospitalist
Replacement – 0.30 Clinical FTE UMG
Approved

- Department of Medicine
Division of General Medicine
Assistant Professor/Clinical/Hospitalist
Replacement – 0.30 Clinical FTE UMG
Approved

- Department of Psychiatry
Division of Psychiatry
Assistant Professor/Clinical
Replacement – 0.50 Clinical FTE UMG
Approved
- Department of Psychiatry
Division of Psychiatry
Assistant Professor/Clinical
Replacement – 0.05 Clinical FTE UMG
Approved
- Department of Surgery
Division of Otolaryngology
Assistant Professor/Clinical
Replacement – 0.95 Clinical FTE UMG
Approved
- Financial Updates*

Mr. Sznaj reported that year to date, overall revenue for the first six months continued to be above budget; revenue was just under 4% above budget. Expenses were within budget; one factor was that the expense, which was budgeted for scribes, has not occurred to the extent expected. Of the 33 newly hired providers, 19 are new, the balance are replacements. Surgery and ObGyn each had 6 hires, IMA had 4 and 5 were hospitalists. The CSS Supplement amounted to \$10.4 million. Unique visits and RVUs were ahead of budget by 4%; encounters just under 7% year over year and RVUs were ahead about 11%. He also presented some dashboards in Strata which showed the payor mix. Medicaid is dropping when compared to overall percent, Blue Cross is 1% better year over year and there has been a steady growth in RVU's, along with charges and patient encounters. New patients are also trending up. Mr. Sznaj did not find a lot of write-offs in Managed Medicare but concern was raised about prior auths being audited 6-9 months later.

Mr. Geoghegan gave an update on discussions with the State and showed a breakdown of FY24 revenue; \$3.0B is split between UConn and UConn Health at \$1.5B each. Traditionally, state support was over 20% but the new baseline is 13.3%. Expenses are mostly salaries and wages, driven up by temps, per diems and travelers. UCHC will have deficits in coming years although FY 25 is solid. Clinical is outperforming; the increase in patients is driving more revenue from clinical. UCHC would like \$12.6 m from the state. Ways of filling the gap include the new Outpatient imaging; the new wound care center and some in-home services including infusions. Two concerns: possible collective bargaining increases and a limitation on the legislature to make any changes. This group will continue to be updated.
- Dr. Lafreniere introduced Dr. Staveley-O'Carroll, the new Chair of the Department of Surgery.

- Cigna Managed Care Contract renewals

The AVP of Contracting, Ms. Masotti introduced herself and explained that she handles the commercial payor contracts. The Power Point she displayed illustrated the issues with negotiating a contract with Cigna and the potential impact on UConn Health. Negotiation started in June of last year for a May 1, 2024 renewal but the gap is large. According to the communication timeline, termination letters to impacted providers would be sent by Cigna on March 1, 2024. Per state mandate, Cigna has to notify impacted patients and those letters would be sent on April 1, 2024. Good faith negotiations will continue in hopes of reaching an agreement before the May 1, 2024 termination date.

- UMG Updates

Updates from Ms. Horbatuck included the opening the of the Brain and Spine Institute at 5 Munson Road with both clinical and academic Neurology moving in. Comprehensive Spine and Radiology will follow. Geriatrics is now at 21 South Road. In the Outpatient Pavilion, the lab and radiology will be moving to the first floor with Women's Health going to the third floor. The Southington site now includes Internal Medicine. Talks with the landlord, of the East Hartford location, about upgrades is ongoing. The second group of Cheers has been bringing in new patients. Concerned about workplace violence, Ms. Horbatuck added that there is more training and focus on the security of buildings. Also, the CEO search is going well.

The meeting was adjourned at 6:10 pm.

Respectfully Submitted,
Laurie W. Wall, Executive Assistant