University of Connecticut Health Center Finance Corporation

BOARD OF DIRECTORS



June 25, 2024 3:00 PM

WebEx:

Link Fin Corp June 2024

Password: June2024FINCORP

To join by phone: 1-415-655-0003

Meeting #: 2631 518 1816



UNIVERSITY OF CONNECTICUT HEALTH CENTER FINANCE CORPORATION Board of Directors

Meeting Agenda June 25, 2024, 3pm

TIME: 3:00 p.m.

LINK: Link June 25 Finance Corp Board of Directors meeting

1. Call to Order

2. Public Comment

3. Votes and Approvals:

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- 1-2 Vote to approve the minutes of the March 26, 2024 meeting of the University of Connecticut Health Center Finance Corporation.
- 3 Vote to approve Director of UConn Health Imaging, LLC
- 4 Vote to remove and elect directors to Circle Road Corporation
- 5 Vote to remove and elect directors to UConn Health Pharmacy Service, Inc.
- 6 Vote to approve increased capital funding for UConn Health Imaging

4. Contracts \$500,000 and over:

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7	Review and approval of a contract with Diasorin Inc.*
8	Review and approval of a contract with Werfen USA LLC*
9-10	Review and approval of a contract with GE Real Estate Equities Inc. dba GE HFS, LLC/OEC Medical
	Systems, Inc.*
11	Review and approval of a contract with GE Precision Healthcare LLC*
12	Review and approval of a contract with Philips Healthcare (biplane imaging)*
13	Review and approval of a contract with Philips Healthcare (single plane imaging)*
14-15	Review and approval of a contract with Value Care Alliance*
16-17	Review and approval of a contract amendment with Capital Area Health Consortium (SODM)*
18	Review and approval of a contract amendment with Elsevier Inc.*
19	Review and approval of a contract amendment with InSight Health Corp.*
20	Review and approval of a contract amendment with Philips Healthcare Informatics Inc.*
21	Review and approval of a contract amendment with Abbott Laboratories Inc.*
22	Review and approval of a contract amendment with MicroTransponder Inc.*
23	Review and approval of a contract amendment with Persante Sleep Care, Inc.*
24	Review and approval of a contract extension with Connecticut Children's Specialty Group*
25-26	Review and approval of a contract extension with Healthstream, Inc. *
27	Review and approval of a contract extension with Bamboo Health Inc.*
28	Review and approval of a contract extension with Cardinal Health 110 LLC & Cardinal Health 112
	LLC*
29	Review and approval of a contract extension with Caremark LLC*
30	Review and approval of a contract extension with Pharmacy Corporation of America*
31	Review and approval of a contract extension with Red Chip of Nevada (management)*
32	Review and approval of a contract extension with Red Chip of Nevada (pharmacy)*
33	Review and approval of a contract extension with INO Therapeutics, LLC dba Mallinckrodt*

- 34-35 Review and approval of a contract extension with Olympus America Inc.*
- 36 Review and approval of a contract extension with Middlesex Hospital*
- 37 Review and approval of a revenue contract with The Hospital of Central Connecticut*
- 38 Review and approval of a revenue contract with St. Francis Hospital and Medical Center*
- 39 Review and approval of a revenue contract with Hartford Hospital*
- 40 Review and approval of a revenue contract with Connecticut Children's Medical Center*
- 41 Review and approval of a revenue contract with Connecticut Children's Medical Center (IT svcs)*
- 42 Review and approval of a lease with Eastern Connecticut Health Network/Prospect ECHN Inc.*

5. Review and approval of the UCHCFC Fiscal Year 2025 Budget*

43-45 Vote to approve the Finance Corporation budgeted expenditures for Fiscal Year 2025 of \$172.5 million.

6. Uncollectible Accounts

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- 46 a. Historical analysis of write-offs
- 47-50 b. Approval of the write-off of uncollectable accounts*

John Dempsey Hospital UConn Medical Group UConn Dental Clinics University Dentists

- 7. Contracts executed by the University of Connecticut Health Center Finance Corporation for the period (pages 51-52)
- 8. Executive Session (not expected)
- 9. **Adjournment**

*Action Item Next Meeting: September 24, 2024



UNIVERSITY OF CONNECTICUT HEALTH CENTER **FINANCE CORPORATION**

Board of Directors

Meeting Minutes
March 26, 2024

TIME: 3:00 p.m.

LINK: WebEx

PRESENT (voting): Dan Toscano, Andy Bessette, Dr. Bruce Liang, Radenka Maric

1. Call to Order

Jeff Geoghegan called the meeting to order at 3:02pm.

2. Public Comment

There was no public comment.

3. Votes and Approvals:

On a motion duly made by Andy Bessette and seconded by Radenka Maric, the minutes of the December 20, 2023, meeting of the University of Connecticut Health Center Finance Corporation were approved.

4. Contracts \$500,000 and over:

Review and approval of a contract with Capital Area Health Consortium (SODM)

Review and approval of a contract with Capital Area Health Consortium (SOM)

Review and approval of a contract with CareFusion Solutions, LLC

Review and approval of a contract with Flex Financial, a division of Stryker Sales, LLC

Review and approval of a contract with Medtronic USA Inc.

Review and approval of a contract with Inductience, PC

Review and approval of a contract with Nuance Communications, Inc.

Review and approval of a contract with Noah Medical Inc.

Review and approval of a contract amendment with Sentage Corporation dba NDX Connecticut

Review and approval of a contract amendment with HHC PhysiciansCare Inc. dba Hartford Healthcare Medical Group

Review and approval of a contract amendment with Oral Arts Laboratory

Review and approval of a contract amendment with RevSpring, Inc.

Review and approval of a contract amendment with Creative Information Technology Inc.

Review and approval of a contract amendment with Global Information Technology Resources, Inc.

Review and approval of a contract amendment with Kelly Services, Inc.

Review and approval of a contract amendment with Securitas Healthcare LLC

Review and approval of a contract extension with Agiliti Health Inc.

Review and approval of a contract extension with Empierus, LLC

Review and approval of a contract extension with Genentech USA Inc.

Review and approval of a contract extension with SyntheticMR US Inc.

Review and approval of a revenue contract with UConn Health Imaging, LLC (IT services)

Review and approval of a revenue contract with UConn Health Imaging, LLC (Revenue Cycle Services)

Review and approval of a revenue contract with The Travelers Indemnity Company

Review and approval of a lease with 1137-1145 West Street LLC

On a motion duly made and seconded, the Board of Directors approved contracts over \$500,000. Andy Bessette abstained from the vote on the Travelers Indemnity Company revenue contract.

5. Uncollectible Accounts

Board members reviewed historical analysis (informational only) of uncollectible accounts.

Board members reviewed the write-off of uncollectible accounts for the period December 1, 2023 through February 29, 2024 for John Dempsey Hospital, UConn Medical Group, School of Dental Medicine Dental Clinics and University Dentists.

On a motion duly made by Andy Bessette and seconded by Bruce Liang, the Board of Directors approved the write-off of uncollectible accounts.

Executive Session – the Board did not enter Executive Session.

Adjournment – the meeting was adjourned at 3:34pm.

Respectfully submitted,

Chad Bianchi

Chief Financial Officer, Finance Corporation

UCONN HEALTH IMAGING

TO: University of Connecticut Health Center Finance Corporation (UCHCFC) Board of

Directors

FROM: Jeffrey Geoghegan

Executive Director, UCHCFC

DATE: June 25, 2024

SUBJECT: APPOINTMENT OF DIRECTOR TO UCONN HEALTH IMAGING, LLC BOARD OF

DIRECTORS

RECOMMENDATION: Pursuant to Article 6 of the Operating Agreement of UConn Health Imaging, LLC ("UHI"), that Andrew Agwunobi, Vice President for Health Affairs and Chief Executive Officer, UConn Health, is hereby appointed as a director of the UHI Board of Directors (the "Board") to replace Bruce Liang, Interim Vice President for Health Affairs and Interim Chief Executive Officer, UConn Health.

CIRCLE ROAD

TO: University of Connecticut Health Center Finance Corporation (UCHCFC) Board of

Directors

FROM: Jeffrey Geoghegan

Executive Director, UCHCFC

DATE: June 25, 2024

SUBJECT: REMOVAL OF AND ELECTION OF DIRECTORS TO UCHCFC CIRCLE ROAD CORP.

BOARD OF DIRECTORS

RECOMMENDATION: Pursuant to Article 3 of the Bylaws of the UCHCFC Circle Road Corp., that Bruce Liang, Interim Vice President for Health Affairs and Interim Chief Executive Officer, UConn Health, is hereby removed as director from the UCHCFC Circle Road Corp. Board of Directors (the "Board"), and Andrew Agwunobi, Vice President for Health Affairs and Chief Executive Officer, UConn Health, is hereby elected as a director of the Board, to serve until his term has concluded pursuant to the Bylaws.

UHPSI

TO: University of Connecticut Health Center Finance Corporation (UCHCFC) Board of

Directors

FROM: Jeffrey Geoghegan

Executive Director, UCHCFC

DATE: June 25, 2024

SUBJECT: REMOVAL OF AND ELECTION OF DIRECTORS TO UCONN HEALTH PHARMACY

SERVICES, INC. BOARD OF DIRECTORS

RECOMMENDATION: Pursuant to Article 3 of the Bylaws of UConn Health Pharmacy Services, Inc., that Bruce Liang, Interim Vice President for Health Affairs and Interim Chief Executive Officer, UConn Health, is hereby removed as director from the UConn Health Pharmacy Services, Inc. Board of Directors (the "Board"), and Andrew Agwunobi, Vice President for Health Affairs and Chief Executive Officer, UConn Health, is hereby elected as a director of the Board, to serve until his term has concluded pursuant to the Bylaws.



Directors

FROM: Jeffrey Geoghegan

Executive Director, UCHCFC

Chad Bianchi Chief Financial Officer, UCHCFC

DATE: June 25, 2024

SUBJECT: APPROVAL FOR CAPITAL FUNDING, UCONN HEALTH IMAGING

RECOMMENDATION: That the Board of Directors authorize increase the amount of authorized capital contributions by UCHCFC to UConn Health Imaging from \$2,000,000 to \$4,000,000, to be made in periodic distributions, as required to support the free-standing joint venture imaging center at Five Munson Road.

BACKGROUND:

On August 18, 2021, UCHCFC and Outpatient Imaging Associates, LLC (OIA) entered into a Letter of Intent to form UConn Health Imaging, a new LLC with the mission to develop and operate a network of high-quality, value-based freestanding outpatient imaging centers in Connecticut.

On June 8, 2022, the parties jointly entered into an operating agreement and on April 29, 2024, the LLC opened to patients.

Under the operating agreement, UCHCFC and OIA agree to contribute capital in proportion to their respective 75% and 25% ownership interests in UConn Health Imaging. Initial funds have been advanced in support of startup efforts including the procurement of equipment and The UCHCFC Board has previously authorized \$2 million to support UHI through its initial startup phase. An additional \$2 million is being sought to provide working capital during the first year of operations.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: <u>Diasorin Inc. Contract (UCHCFC-1852722913)</u>

RECOMMENDATION: That the Board of Directors approve a contract with Diasorin Inc. ("Diasorin") on behalf of UConn Health for a period of five years (approximately July 1, 2024 through June 30, 2029), in an amount not to exceed \$999,999, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: We will be entering into a rental reagent agreement with Diasorin for the Liaison XL which has an extensive test menu for endocrinology tests, which currently are being sent out to a reference lab. The Liaison XL also has an extensive infectious disease menu and is an automated system.

This is a non-competitive purchase based on compatibility as Diasorin is the only supplier that can provide compatible parts or service to maintain the functionality of our existing equipment or comply with warranty provisions. Additionally, the reagents are manufactured and sold exclusively by Diasorin requiring UConn Health to purchase them from only this supplier.

This contract will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after it has been executed.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: Werfen USA LLC Contract (UCHCFC-184755834)

RECOMMENDATION: That the Board of Directors approve a contract with Werfen USA LLC ("Werfen") on behalf of UConn Health for a period of five years (July 1, 2024 through June 30, 2029), in an amount not to exceed \$999,999, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: We will enter into a reagent rental agreement with Werfen for the new Echo Lumena. The Echo provides clinical diagnostic testing for antibody/antisera testing. To acquire the new equipment, we will enter a reagent rental agreement, which includes service and equipment over a five-year period.

This is a non-competitive purchase based on clinical preference to maximize patient safety and successful clinical outcomes and based on Werfen's sole source distribution as the reagents are sold exclusively by them.

This contract will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after it has been executed.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: General Electric Real Estate Equities, Inc. dba GE HFS, LLC / OEC Medical

Systems, Inc. Contract (UCHCFC-187528650)

RECOMMENDATION: That the Board of Directors approve a contract with either GE Healthcare's OEC Medical Systems Inc. ("GE OEC") or General Electric Real Estate Equities, Inc. dba GE HFS, LLC ("GE HFS") on behalf of UConn Health for a period of up to five years (approximately October 1, 2024 through September 30, 2029), in a total amount not to exceed \$3,000,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: This approval is to acquire ten c-arms and a procedure table (the "Equipment") from GE OEC, for use by the Surgery and Radiology Departments in various UConn Health locations. Some of this Equipment will replace existing owned and leased c-arms.

The Equipment will be acquired either as a direct purchase from GE OEC or via a 5-year lease with GE HFS. If the Equipment is financed rather than purchased outright, GE HFS will make the payment for the Equipment to GE OEC once all of the Equipment is installed and accepted by UConn Health, and UConn Health will repay GE HFS for the financed amount over a 5-year period. At the end of the lease term, UConn Health can either return the Equipment or decide to purchase it at the then fair market value.

This is a non-competitive purchase because UConn Health has standardized with GE equipment in these areas.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: GE Precision Healthcare LLC Contract (UCHCFC-185959011)

RECOMMENDATION: That the Board of Directors approve a contract with GE Precision Healthcare LLC ("GE") on behalf of UConn Health for a period of five years (July 1, 2025 through June 30, 2030), in an amount not to exceed \$8,000,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: UConn Health has an existing master service agreement with GE for maintenance and service on GE equipment at JDH and UMG that will expire on June 30, 2025. This new service agreement covers items of equipment currently owned or leased by UConn Health that are being covered under an expiring service agreement. As more-recently acquired GE equipment comes off of warranty or new GE equipment is acquired, those items will receive coverage under the new service agreement via separate service schedules/addenda.

This is a non-competitive purchase based on GE (or a related company) is the manufacturer of this equipment and the only entity qualified to provide the required service or repair parts on this equipment.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: <u>Philips Healthcare Contract (UCHCFC-187543269)</u>

RECOMMENDATION: That the Board of Directors approve a contract with Philips Healthcare ("Philips") on behalf of UConn Health for a period of one year (July 1, 2024 through June 30, 2025), in an amount not to exceed \$3,000,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: This contract is for Philips to provide a new Philips biplane imaging system to be used in the Hybrid OR. This is a one-time purchase with a one-year warranty.

This is a non-competitive purchase because UConn Health has standardized on this equipment in the Hybrid OR.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: Philips Healthcare Contract (UCHCFC-187541836)

RECOMMENDATION: That the Board of Directors approve a contract with Philips Healthcare ("Philips") on behalf of UConn Health for a period of one year (July 1, 2024 through June 30, 2025), in an amount not to exceed \$2,000,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: This contract is for Philips to provide a new Philips single plane imaging system to be used in the Interventional Radiology/ Cath Lab. This is a one-time purchase with a one-year warranty.

This is a non-competitive purchase because UConn Health has standardized on this equipment.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: Value Care Alliance Membership Contract

RECOMMENDATION: That the Board of Directors approve a contract with Value Care Alliance ("The Alliance") on behalf of UConn Health for a period of 2 years, (approximately July 1, 2024 through June 30, 2026) in an amount not to exceed \$600,000, and that the Executive Director or Chief Financial Officer be authorized to enter into said contract.

BACKGROUND:

The Alliance was formed as a vehicle for establishing and operating a value-based health care network for cost-effective, quality care and patient satisfaction in the State of Connecticut. It aims to improve the quality of care, reduce the rate of growth of the cost of care, and provide a better, more patient-centered care experience for patients throughout the state. The purpose of the Company is to (i) develop a network of value-based providers (the "Alliance"), including the Members and other qualified physician-hospital organizations ("PHOs"), hospital and health systems, physician organizations, and other health care organizations, providers and suppliers across the care continuum throughout Connecticut (collectively, "Alliance Participants"), with the goals of:

- a) participating in network products developed by insurance companies and other third-party payors, such as shared savings or narrow, tiered network products
- b) contracting directly with employer-sponsored health plans,
- c) clinically integrating, aligning, and coordinating care across Alliance Participants
 for the purpose of reducing total medical expense, improving quality and patient
 safety, enhancing the patient care experience, and growing market share

d) assessing opportunities to develop risk-sharing arrangements between payors and Alliance Participants, shared service arrangements among Alliance participating providers, central administrative services for Alliance Participants to realize operational and supply chain efficiencies, and other joint programs for the benefit of Alliance Participants; (ii) to engage in activities related to the accomplishment of such purposes to the extent permitted by law, and (iii) to engage in any other business or activity permitted by law.

This is a non-competitive purchase given unique operating structure of the partnership among local hospitals.

This contract will be reviewed by the reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors at their September 2024 meeting.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: Capital Area Health Consortium Contract (School of Dental Medicine) (UCHCFC-

166022242)

RECOMMENDATION: That the Board of Directors approve an amendment to a contract with Capital Area Health Consortium ("CAHC") on behalf of UConn Health for the UConn School of Dental Medicine to increase the previously approved maximum contract value of \$3,700,000 by \$300,000, resulting in a new maximum value of \$4,000,000 with no change to the current contract term (7/1/2023 - 6/30/2024), and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said amendment.

BACKGROUND: CAHC serves as the sole employer of residents and fellows of the UConn School of Dental Medicine. CAHC is responsible for the administration of the salary and benefits for all residency and fellowship training programs, as well as travel expenses, educational support expenses, and related program expenses. The contract provides that UConn Health will reimburse CAHC for these costs and expenses. UConn Health's costs under this contract are offset by payments for clinical service provided by residents and fellows. This amendment request to add \$300,000 is needed to cover additional salary and benefits payments incurred for the participants in the training programs through the end of the current contract term. A new contract will begin on July 1, 2024.

This is a non-competitive purchase. CAHC has been the sole employer of our residents and fellows since 1992, and is uniquely qualified to provide these services.

This contract will be reviewed by the UConn Health Board of Directors Finance Subcommittee and UConn Health's Board of Directors at their September 2024 meeting.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: <u>ELSEVIER INC. CONTRACT AMENDMENT (UCHCFC-172357813)</u>

RECOMMENDATION: That the Board of Directors approve an amendment with Elsevier Inc. ("Elsevier") on behalf of UConn Health to increase the previously-approved maximum value of \$815,000 by \$81,500, resulting in a new maximum value of \$896,500, with no change to the existing four-year term that runs through June 29, 2027, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said amendment.

BACKGROUND: Elsevier provides an enterprise patient education system that is fully integrated with UConn Health's Epic EMR and provides a wide variety of research-based patient education content. This contract is for Elsevier's Interactive Patient Education Text and Video Content (multiple languages), Custom Patient Education Manager, and Patient Education Health Library products used for clinical operations patient education documentation. This amendment increases the annual fees for years 2-4 of the contract term given the number of Epic wide annual ambulatory visit equivalents (AAVEs) increased from 880,000 to 920,000 after the first year. The previously-approved maximum value is being increased by ten percent (10%) to account for this and any future AAVE increase during the contract term.

This is a non-competitive purchase based on the continuity of the integrated patient education system and content as we have used Elsevier's system and content since 2017. The original contract (UCHCFC5-83178383) was the result of a bid in 2017.

This amendment will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after it has been executed.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: InSight Health Corp. Contract Amendment (UCHCFC1-105125180)

RECOMMENDATION: That the Board of Directors approve a contract amendment with InSight Health Corp. ("InSight") on behalf of UConn Health to extend the existing five-year contract term by up to three years (July 1, 2024 through June 30, 2027), and increase the previously-approved maximum value of \$2,470,000 by \$5,100,000, resulting in a total eight-year term and maximum value of \$7,570,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: InSight has provided the mobile PET/CT service at UConn Health for many years and beginning in July 2024, the mobile trailer will be on site for four days per week to perform PET/CT scans, an increase of two days per week. Under the current contract, InSight also provides 2 technologists for up to 10 hours per day. Our current contract with Insight began in 2019, the current contract extension will extend the contract to June 30, 2027, and increase the maximum spend to an amount not to exceed \$7,570,000 over the entire contract term.

This is a non-competitive purchase based on clinical service continuity as InSight has provided these services to UConn Health since 2005.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: Philips Healthcare Informatics Inc. Contract Amendment (UCHCFC2-69774911)

RECOMMENDATION: That the Board of Directors approve an amendment to this contract with Philips Healthcare Informatics Inc. ("Philips") on behalf of UConn Health to increase the previously approved maximum value of \$6,600,000 by \$2,100,000 with no change to the current ten-year contract term, resulting in a total ten-year term and maximum value of \$8,700,000, and that the Finance Corporation's Chief Financial Officer or Executive Director authorized to enter into said contract extension.

BACKGROUND: UConn Health utilizes Philips' Diagnostic Imaging PACS system which is providing storage and maintenance on Diagnostic Imaging PACS system, Annual SQL maintenance, monthly T1 line maintenance and annual Orthoview license. This contract covers ongoing storage, maintenance and Orthoview licensing. The contract has been in place since March 2016 and due to increased volume, there has been more spend than originally anticipated.

This is a non-competitive purchase as this service is required for the continuity of clinical services and Imaging Data storage and retrieval.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: Abbott Laboratories Inc. Contract Amendment (UCHCFC-155413663)

RECOMMENDATION: That the Board of Directors approve an amendment to this contract with Abbott Laboratories Inc. on behalf of UConn Health to extend the existing two-year contract term by two years (July 1, 2024 through June 30, 2026), and increase the previous maximum value of \$499,999 by \$500,000, resulting in a total four-year term and maximum value of \$999,999, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said amendment.

BACKGROUND: This is a pricing agreement for the purchase of coronary balloons and drug eluting stents for Cath Lab/Interventional Cardiology Surgeons. This contract originally began in 2022. This amendment extends the agreement an additional two years, increases the value of the agreement and adds new products to the agreement.

This is a non-competitive purchase based on physician preference.

This amendment will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after it has been executed.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 10, 2024

SUBJECT: MicroTransponder Inc. UCHCFC-182104431

RECOMMENDATION: That the Board of Directors approve an amendment with MicroTransponder Inc. on behalf of UConn Health to increase the current value of \$499,999 by \$1,300,001, for a new maximum amount not to exceed \$1,800,000, with no change to the current one-year term, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said amendment.

BACKGROUND: This Agreement and amendment is for the purchase of MicroTransponder Inc.'s Vivistim Systems, which are neurostimulation devices implanted in a patient's brain for post-stroke rehabilitation purposes. This was recently approved by the FDA for such use, and following contract signing, UConn Health was the first in Connecticut to offer this surgery and treatment modality. Based on the number of patients already scheduled and interested, and the promising results, Neurology expects that the expenditure for the systems (approximately \$38,000 each) will be approximately \$1,800,000 over the course of the one-year term.

This is a non-competitive purchase as MicroTransponder is the only company with FDA approval for this purpose.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: Persante Sleep Care, Inc. (UCHCFC-129978889)

RECOMMENDATION: That the Board of Directors approve an amendment to this contract with Persante Sleep Care, Inc. ("Persante") on behalf of UConn Health increase the previous maximum value of \$4,500,000 by \$1,800,000 resulting in a maximum contract value of \$6,300,000, with no change to the current contract term which ends on September 30, 2024 which results in a total six-year term, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said amendment.

BACKGROUND: Since 2020, Persante has provided UConn Health with sleep center management and diagnostic services. Services include, but are not limited to, program development, personnel and equipment, diagnostic sleep testing and the scoring of these tests. The amendment increases the maximum value of the contract through the end of the current term for increased costs due to higher volume than anticipated.

This is a non-competitive purchase based on contractor's experience and specialty.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: Connecticut Children's Specialty Group (UCHCFC-130416608)

RECOMMENDATION: That the Board of Directors approve an extension to this contract with Connecticut Children's Specialty Group ("Connecticut Children's") on behalf of UConn Health to extend the existing four-year contract by one year (October 1, 2024 through September 30, 2025), and increase the previously approved maximum contract value of \$703,000 by \$197,000, resulting in an five-year term and maximum value of \$900,000 and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: Since 2020, UConn Health's Infectious Disease physician, Dr. Henry Feder, Jr. has provided clinical and teaching services to Connecticut Children's as an Attending Physician for Infectious Diseases for Connecticut Children's patients as well as teaching medical students, medical faculty, medical Residents and Fellows in the specialty of Infectious Disease. This extension extends the term of this revenue contract, increases the maximum value and will enable Dr. Feder to continue to provide these services during the renewal term.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: <u>Healthstream, Inc. fka VerityStream, Inc. fka Echo, Inc. Contract Extension</u>

(UCHCFC-87918382)

RECOMMENDATION: That the Board of Directors approve an extension to this contract with Healthstream, Inc. ("Healthstream") on behalf of UConn Health to extend the existing seven-year contract term by four years (July 1, 2024 through June 30, 2028), and increase the previous maximum value of \$499,999 by \$500,000, resulting in a total eleven-year term and maximum value of \$999,999, and that the Executive Director or Chief Financial Officer be authorized to enter into said contract extension.

BACKGROUND:

This contract governs a suite of Healthstream software and associated training and support services that enable the credential verification, privilege verification, and payer enrollment of UConn Health clinical providers. Echo Credentialing and Echo Verify are used by the John Dempsey Hospital Medical Staff Office to verify and store provider educational and licensure qualifications. The Echo Privilege Portal is used by various areas of the clinical operation including inpatient units, the operating room, and outpatient clinics, for real-time viewing of provider privileges. Echo Provider Enrollment is used by the Department of Provider Enrollment to facilitate the enrollment of providers with contracted insurance carriers, ensuring UConn Health is in compliance with federal and state guidelines, the Centers for Medicare and Medicaid Services, and all contracted carriers.

The overall scope and cost associated with this contract has increased over time because UConn Health has added modules to our original software license, and because Healthstream has

acquired other software companies (such as VerityStream and Echo) that were previously separate entities.

This extension is being processed as a non-competitive purchase because UConn Health needs to continue to utilize this software until a new bid for the various components can be completed.

This contract extension will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after it has been executed.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: <u>Bamboo Health Inc. Contract Extension (UCHCFC-123829923)</u>

RECOMMENDATION: That the Board of Directors approve an extension to this contract with Bamboo Health Inc. ("Bamboo Health") on behalf of UConn Health to extend the existing five-year contract term by two years (January 1, 2025 through December 31, 2026), and increase the previously-approved maximum value of \$499,999 by \$500,000, resulting in a total seven-year term and maximum value of \$999,999, and that the Finance Corporation's Chief Financial Officer or Executive Director authorized to enter into said contract extension.

BACKGROUND: Bamboo Health will continue to provide UConn Health with a software service that allows UCH to share (send to and receive from) information with other persons who have a treatment, healthcare operations or payment-related purpose to receive such information. Data obtained through software will be used for transitions of care and total care management activities with the goal of avoiding patient admissions.

This is a non-competitive purchase based on unique qualifications as Bamboo Health holds an exclusive contract with Connecticut Hospital Association (CHA) to receive census data for all hospitals within the state of CT. No other vendor can provide this level of service as they do not have access to CHA data.

This extension will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after it has been executed.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: Cardinal Health 110 LLC & Cardinal Health 112 LLC Contract Extension (UCHCFC-

163077073)

RECOMMENDATION: That the Board of Directors approve an extension to this contract with Cardinal Health 110 LLC & Cardinal Health 112 LLC ("Cardinal") on behalf of UConn Health to extend the existing two-year contract term by up to three years (January 1, 2025 through December 31, 2027), and increase the previously-approved maximum value of \$499,999 by \$4,500,001, resulting in a total five-year term and maximum value of \$5,000,000, and that the Finance Corporation's Chief Financial Officer or Executive Director authorized to enter into said contract extension.

BACKGROUND: UConn Health will continue to purchase pharmaceuticals when not available from the primary wholesaler, or on allocation due to drug shortages. There is a high demand due to supply chain disruptions. This contract allows for annual renewals and this approval will allow for up to a five-year contract with spend not to exceed \$5,000,000.

This is a non-competitive purchase UConn Health has already standardized on or made a significant investment in Cardinal's goods. Changing away from Cardinal would impede standardization or require the expenditure of an unreasonable amount of funds to duplicate this investment.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi 4//

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: Caremark LLC Contract Extension (UCHCFC-135184310)

RECOMMENDATION: That the Board of Directors approve an extension with Caremark LLC ("Caremark") on behalf of UConn Health to extend the existing four-year contract term by up to four years (October 1, 2024 through September 30, 2028), and increase the anticipated revenue of \$499,999 by \$250,001, resulting in a total eight-year term and revenue of \$750,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.

BACKGROUND: This is a revenue-generating contract with Caremark that allows for 340B mail order services for the benefit of UConn Health's pharmacy.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: <u>Pharmacy Corporation of America Contract Extension (UCHCFC1-75725220)</u>

RECOMMENDATION: That the Board of Directors approve an extension with Pharmacy Corporation of America ("Pharmacy Corp.") on behalf of UConn Health to extend the existing eight-year contract term by one year (June 2, 2024 through June 1, 2025), with no increase in the current anticipated revenue, resulting in a total nine-year term and revenue of \$2,200,000, and that the Executive Director or Chief Financial Officer be authorized to enter into said contract extension.

BACKGROUND: This is a revenue-generating contract. Pharmacy Corp. provides administrative and pharmaceutical dispensing services to patients in the 340b program. The revenue from the program has increased significantly and we are renewing the contract for an additional year.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: Red Chip of Nevada Contract Extension (UCHCFC1-80827253-MANAGEMENT)

RECOMMENDATION: That the Board of Directors approve a contract extension with Red Chip of Nevada ("Red Chip") on behalf of UConn Health for a period of one year (June 1, 2024 through May 31, 2025), with no increase to the previously approved maximum value of \$2,000,000, resulting in a total eight-year term and maximum value of \$2,000,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.

BACKGROUND: Red Chip works with UConn Health's Hemophilia Treatment Center ("HTC") to manage the procurement, distribution and reimbursement of anti-hemophilic factor products and services to the HTC's outpatient population under the Federal 340B program.

The original contract was awarded as the result of a bid in 2017.

This request is being submitted to the Board for approval because the extension will cause the contract term to exceed five years.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: Red Chip of Nevada Contract Extension (UCHCFC1-80827253-Pharmacy)

RECOMMENDATION: That the Board of Directors approve a contract extension with Red Chip of Nevada ("Red Chip") on behalf of UConn Health to extend the existing seven-year contract term by one year (June 1, 2024 through May 31, 2025), with no change in the anticipated revenue, resulting in a total eight-year term and maximum value of \$999,999, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.

BACKGROUND: Red Chip manages the procurement, distribution and reimbursement of hemophilia antihemophilic factor products and services to our outpatient population under the Federal 340B program. This contract is related to the procurement, distribution, reimbursement and other services of the hemophilia drugs and ancillary supplies used in the clinic.

This contract is being awarded as the result of a bid in 2017.

This request is being submitted to the Board for approval because the contract extension exceeds five years.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: INO Therapeutics LLC dba Mallinckrodt Contract Extension (UCHCFC1-

133808672)

RECOMMENDATION: That the Board of Directors approve an extension to this contract with INO Therapeutics LLC dba Mallinckrodt ("Mallinckrodt") on behalf of UConn Health to extend the existing four-year contract term by one year (August 1, 2024 through July 31, 2025), with up to four (4) additional one year renewals, and increase the previous maximum value of \$499,999 by \$500,000, resulting in a potential total nine-year term and maximum value of \$999,999, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.

BACKGROUND: Mallinckrodt provides nitric oxide which is used to improve oxygenation on vented patients in various areas throughout UConn Health. This extension includes an additional year and increases the value of the agreement. The agreement allows for further renewals upon agreement of the parties.

This is a non-competitive purchase based on patient safety and continuity of care. UConn Health has used Mallinckrodt for many years. Their products and service helped UConn Health move through many waves of the covid pandemic.

This extension will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after it has been executed.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: Olympus America Incorporated Contract Extensions (UCHCFC1-100311813-009,

UCHCFC1-100311813-011 and UCHCFC4-100330068)

RECOMMENDATION: That the Board of Directors approve extensions to these contracts with Olympus America Incorporated ("Olympus") on behalf of UConn Health to extend the existing six-year contract term by six months (August 1, 2024 to January 31, 2025), and increase the previously approved maximum value of \$3,000,000 by \$200,000, resulting in a total six-year and six-month term and maximum value of \$3,200,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extensions.

BACKGROUND: UConn Health entered into these contracts with Olympus to provide and service certain endoscopy equipment (scopes, camera, monitors and related accessories) used in the UConn Health Gastroenterology Department. The original contracts commenced on August 1, 2018. The contracts would have been rewritten in 2021, when Olympus was supposed to provide UConn Health with new replacement equipment; instead, they have been continuing on a month-to-month basis because of delays in availability of the new equipment, which is now available to order. However, it will still take several months for the new equipment to be delivered to UConn Health. These extensions will allow the extension of the term of the contracts through January 31, 2025, and increasing each contract's maximum value to cover that additional time, so that UConn Health is able to continue using the existing equipment and have it serviced until the new equipment is delivered and put into use.

This is a non-competitive purchase based on clinician preference of the GI doctors.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: Middlesex Hospital (UCHCFC-100918530)

RECOMMENDATION: That the Board of Directors approve an extension to this contract with Middlesex Hospital on behalf of UConn Health to extend the existing six-year contract term by two years (July 1, 2024 through June 30, 2026) and increase the previously approved maximum contract value of \$1,965,000 by \$650,000, resulting in an eight year term and maximum value of \$2,615,000 and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: Since 2018, UConn Health has assigned a specialty physician, Anne-Marie Prabulos, M.D. to Middlesex Hospital who provides both Obstetrics and Gynecologic Chairperson services as well as clinical obstetric, gynecological and perinatological services to Middlesex Hospital patients. The extension extends the term of this revenue contract and increases the maximum value.

This request is also being submitted to the Board for approval because the contract extension will cause the contract term to exceed six years.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: The Hospital of Central Connecticut (UCHCFC-183060155)

RECOMMENDATION: That the Board of Directors approve a contract with The Hospital of Central Connecticut on behalf of UConn Health for the UConn School of Medicine Graduate Medical Education program for a period 3 years (July 1, 2024 through June 30, 2027) in an amount not to exceed \$39,000,000, and that the Finance Corporation's Executive Director or Chief Financial Officer be authorized to enter into said contract.

BACKGROUND: The Hospital of Central Connecticut reimburses the UConn School of Medicine for the salaries, fringe benefits and Graduate Medical Education program expenses of residents and fellows assigned by the UConn School of Medicine for rotations in various programs on site at The Hospital of Central Connecticut.

This is a revenue-generating contract.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: Saint Francis Hospital and Medical Center (UCHCFC-183059894)

RECOMMENDATION: That the Board of Directors approve a contract with Saint Francis Hospital and Medical Center on behalf of UConn Health for the UConn School of Medicine Graduate Medical Education program for a period 3 years (July 1, 2024 through June 30, 2027), in an amount not to exceed \$68,000,000 and that the Finance Corporation's Executive Director or Chief Financial Officer be authorized to enter into said contract.

BACKGROUND: Saint Francis Hospital and Medical Center reimburses the UConn School of Medicine for the salaries, fringe benefits and Graduate Medical Education program expenses of residents and fellows assigned by the UConn School of Medicine for rotations in various programs on site at Saint Francis Hospital and Medical Center.

This is a revenue-generating contract.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: Hartford Hospital (UCHCFC-183060355)

RECOMMENDATION: That the Board of Directors approve a contract with Hartford Hospital on behalf of UConn Health for the UConn School of Medicine Graduate Medical Education program for a period 3 years (July 1, 2024 through June 30, 2027) in an amount not to exceed \$145,000,000, and that the Finance Corporation's Executive Director or Chief Financial Officer be authorized to enter into said contract.

BACKGROUND: Hartford Hospital reimburses the UConn School of Medicine for the salaries, fringe benefits and Graduate Medical Education program expenses of residents and fellows assigned by the UConn School of Medicine for rotations in various programs on site at Hartford Hospital.

This is a revenue-generating contract.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: Connecticut Children's Medical Center (UCHCFC-183060713)

RECOMMENDATION: That the Board of Directors approve a contract with Connecticut Children's Medical Center on behalf of UConn Health for the UConn School of Medicine Graduate Medical Education program for a period 3 years (July 1, 2024 through June 30, 2027), in an amount not to exceed \$54,000,000 and that the Finance Corporation's Executive Director or Chief Financial Officer be authorized to enter into said contract.

BACKGROUND: Connecticut Children's Medical Center reimburses the UConn School of Medicine for the salaries, fringe benefits and Graduate Medical Education program expenses of residents and fellows assigned by the UConn School of Medicine for rotations in various programs on site at Connecticut Children's Medical Center.

This is a revenue-generating contract.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: Connecticut Children's Medical Center Contract (UCHCFC-187628262)

RECOMMENDATION: That the Board of Directors approve a contract with Connecticut Children's Medical Center ("Connecticut Children's") on behalf of UConn Health for a period of five years (July 1, 2024 through June 30, 2029), in an amount not to exceed \$2,300,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: This is a revenue-generating contract for UConn Health to provide IT support to Connecticut Children's for EPIC and related clinical systems used by the NICU at JDH.



Directors

FROM: Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 25, 2024

SUBJECT: <u>Eastern Connecticut Health Network/ Prospect ECHN Inc. Lease (UCHCFC-</u>

185253648)

RECOMMENDATION: That the Board of Directors approve a lease with Eastern Connecticut Health Network/ Prospect ECHN Inc. ("ECHN") on behalf of UConn Health for a period of three years (commencing July 1, 2024 through June 30, 2027), in a total amount of base rent not to exceed \$200,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said lease.

BACKGROUND: This lease is for approximately 2,329 square feet of space located in Suite 100, at 2800 Tamarack Avenue, South Windsor, Connecticut. UConn Medical Group faculty will use the space to conduct clinics for vascular surgery, maternal fetal medicine, spine and GI surgery. The annual base rent is \$62,900 (\$27 per square foot) for all three years of the lease. The Landlord will provide some furnishings and perform some repairs to the space.

This is a non-competitive purchase based on its unique location. Eastern Connecticut Health Network and UConn Health have agreed to conduct clinics for the key areas described above.

This lease was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors. It will be submitted for approval at the next UConn Board of Trustees meeting.

UCONN HEALTH

TO: Members, University of Connecticut Health Center Finance Corporation Board of

Directors

FROM: Jeffrey Geoghegan

Executive Director, UCHCFC

Chad Bianchi MCCATCH Chief Financial Officer, UCHCFC

DATE: June 25, 2024

SUBJECT: APPROVAL FOR ANNUAL FISCAL YEAR BUDGET FOR 2025

RECOMMENDATION: That the Board of Directors approve the Finance Corporation budgeted expenditures for Fiscal Year 2025 of \$172.5 million.

BACKGROUND:

The FY 25 operating budget includes \$174.6 million of revenues and \$172.5 million of expenses. These amounts mainly come from the administration of property (including the Outpatient Pavilion) and operations of UConn Health Pharmacy Services Inc. (UHPSI)

The operating gain is driven by rental revenues outpacing debt service/depreciation and gains in the UHPSI pharmacy. These results reflect service line growth and incorporate expected changes in the 340B and regulatory environments. UHPSI facilitates programs that provide additional financial and patient benefits to UConn Health. Finance Corporation will continue to manage its budget and closely monitor programs, clinical volumes, and operating costs in conjunction with UConn Health's overall needs.

UNIVERSITY OF CONNECTICUT HEALTH		RPORATION		
FINANCE CORP				
(Includes UCHCFC Circle Road Corp and UConn Health Pharmacy Services Inc)				
Budget FY 2	2025	T		
		Proposed		
	Projected Actual	Budget		
	6/30/2024	6/30/2025		
INCOME:				
External Rental Income-(OP)	26,599	26,59		
Internal Rent Income-Health Center (OP and MARB)	15,909,147	14,741,659		
Total Rental Income	15,935,746	14,768,253		
Total Kental Income	15,935,740	14,708,23		
Net Patient Revenues	145,747,836	159,613,68		
Other Income	266,663	267,00		
Total Income	161,950,245	174,648,94		
EXPENSES:				
Internal Contractual Support	41,135,828	45,811,60		
Outside and Other Purchased Services	10,006,157	11,688,34		
Drugs	91,833,964	101,656,77		
Medical Supplies	83,375	89,72		
Other Expenses	45,425	68,11		
Debt Service (Interest Expense)	7,760,463	7,276,92		
Depreciation Expense	5,964,287	5,903,73		
Total Expenses	156,829,499	172,495,24		
ODED ATTIVO DICOLOGICA	7.120.714	2.152.606		
OPERATING INCOME/(LOSS)	5,120,746	2,153,699		
CHANCE IN NET ACCETS	5 120 74(2 152 (0)		
CHANGE IN NET ASSETS	5,120,746	2,153,699		

UNIVERSITY OF CONNECTICU	T HEALTH CENTER FINANCE COI	RPORATION			
UHPSI					
	Budget FY 2025	Duamagad			
		Proposed			
	Projected Actual	Budget			
THE COLUMN TO TH	6/30/2024	6/30/2025			
INCOME:					
Net Patient Revenues	145,747,836	159,613,68			
Other Income	268,482	267,00			
Total Income	146,016,318	159,880,68			
EXPENSES:					
Internal Contractual Support	41,135,828	45,811,60			
Outside and Other Purchased Services	9,960,292	11,642,47			
Drugs	91,833,964	101,656,77			
Medical Supplies	83,375	89,72			
Other Expenses	45,425	68,1			
Depreciation Expense	4,375	4,49			
Total Expenses	143,063,259	159,273,19			
OPERATING INCOME/(LOSS)	2,953,059	607,49			
CHANGE IN NET ASSETS	2,953,059	607,49			

Write Off Analysis

Wille Oli Allarysis			_	_						
Fiscal Year Date	FY 19	FY 20	FY 21	FY 22	FY 23	1ST QTR FY 24	2ND QTR FY 24	3RD QTR FY 24	4TH QTR FY 24	FY 24
					1120					
JDH										
JDH Cost	\$3,750,524	\$6,037,073			\$15,605,865	\$965,762	·	\$2,656,650	\$2,464,580	\$6,956,616
JDH Accounts	7,403	15,936	7,773	9,769	23,742	1,563	1,658	4,624	4,385	12,230
Average cost per account	506.62	378.83	332.97	451.81	657.31	617.89	524.50	574.54	562.05	568.82
UMG										
UMG Cost	\$985,038	\$26.786	\$1,097,214	\$1,479,351	\$4,036,383	\$265,425	\$294,456	\$717,546	\$646,162	\$1,923,589
UMG Accounts	4,737	212	10,006	16,196	32,640	3,148	3,459	8,490	8,019	23,116
Average cost per account	207.95	126.35	109.66	91.34	123.66	84.32	85.13	84.52	80.58	83.21
Average cost per account	207.93	120.55	109.00	31.54	123.00	04.52	05.15	04.52	80.38	03.21
Dental Clinics										
DC Cost	\$20,871	\$533,245	\$274,159	\$241,866	\$195,599	\$58,342	\$34,090	\$61,863	\$54,384	\$208,678
DC Accounts	68	2,210	1,203	1,196	1,003	266	169	304	221	960
Average cost per account	306.93	241.29	227.90	202.23	195.01	219.33	201.71	203.50	246.08	217.37
l manage company account	333.33								_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_,,,,,,,,
University										
Dentists										
LID Cook	<u></u>	#07.000	607.550	#40.000	CO4 440	#0.004	#4.004	#0.040	647 7 55	#00.507
UD Cost	\$6,052	\$87,886	\$37,559	\$19,836	\$21,446	\$2,001	\$4,821	\$9,010	\$17,755	\$33,587
UD Accounts	9	257	145	86	65	10	25	37	48	120
Average cost per account	672.49	341.97	259.03	230.66	329.93	200.13	192.85	243.50	369.89	279.89



TO: Members University of Connecticut Health Center Finance Corporation

Board of Directors

FROM: Jeff Geoghegan

Executive Director

Chad Bianchi

Chief Financial Officer – Finance Corporation

DATE: June 25, 2024

SUBJECT: WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR THE

JOHN DEMPSEY HOSPITAL

RECOMMENDATION: That the Board of Directors approve the write-off of 4,385 uncollectable accounts totaling \$2,464,579.54 for the period March 1, 2024 through May 31, 2024 for the John Dempsey Hospital as returned from the collection agencies.

BACKGROUND: In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Executive Director that the following transmittals be approved for write-off:

Transmittal #E0016 4,385 accounts \$2,464,579.54

TOTAL 4,385 accounts \$2,464,579.54

These write-offs are within the Hospital's budgeted provision for bad debts.



TO: Members University of Connecticut Health Center Finance Corporation

Board of Directors

FROM: Jeff Geoghegan

Executive Director

Chad Bianchi

Chief Financial Officer – Finance Corporation

DATE: June 25, 2024

SUBJECT: WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR THE

UCONN MEDICAL GROUP

RECOMMENDATION: That the Board of Directors approve the write-off of 8,019 uncollectible accounts totaling \$646,162.35 for the period March 1, 2024 through May 31, 2024 for the UConn Medical Group as returned from the collection agencies.

BACKGROUND: In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Executive Director that the following transmittals be approved for write-off:

Transmittal #E0016 Accounts 8,019 \$646,162.35

Total Accounts 8,019 \$646,162.35

These write-offs are within the UConn Medical Group's budgeted provision for bad debts.



TO: Members University of Connecticut Health Center Finance Corporation

Board of Directors

FROM: Jeff Geoghegan

Executive Director

Chad Bianchi

Chief Financial Officer – Finance Corporation

DATE: June 25, 2024

SUBJECT: WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR

THE DENTAL CLINICS

RECOMMENDATION: That the Board of Directors approve the write-off of 221 uncollectable accounts totaling \$54,384.03 for the period March 1, 2024 through May 31, 2024 for the Dental Clinics as returned from the collection agencies.

BACKGROUND: In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Executive Director that the following transmittals be approved for write-off:

Transmittal #DC180 221 accounts \$54,384.03

TOTAL 221 accounts \$54,384.03

These write-offs are within the Dental Clinic's budgeted provision for bad debts.



TO: Members University of Connecticut Health Center Finance Corporation

Board of Directors

FROM: Jeff Geoghegan

Executive Director

Chad Bianchi Chief Financial Officer

DATE: June 25, 2024

SUBJECT: WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR

THE UNIVERSITY DENTISTS

RECOMMENDATION: That the Board of Directors approve the write-off of 48 uncollectable accounts totaling \$17,754.75 for the period March 1, 2024 through May 31, 2024 for the University Dentists as returned from the collection agencies.

BACKGROUND: In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Executive Director that the following transmittals be approved for write-off:

Transmittal #UD180 48 accounts \$17,754.75

TOTAL 48 accounts \$17,754.75

These write-offs are within the University Dentists' budgeted provision for bad debts.

University of Connecticut Health Center Finance Corporation Contracts March 1, 2023 - May 31, 2024

EXPENSE CONTRACTS

EXI LITUL CONTINACIO			
Contractor Name	Contract Title	ximum Value	Sourcing Type
AmerisourceBergen Drug Corporation	Prime Vendor Agreement	\$ 248,022,000.00	Non-Competitive Purchase
Alphatec Spine Inc	Alphatec Spine Products Pricing Agreement	\$ 12,000,000.00	Non-Competitive Purchase
Sellers, Dorsey & Associates LLC	Medicaid Program Maximization Services Agreement	\$ 5,600,000.00	Non-Competitive Purchase
Genentech Inc	Genentech 340B HTC Agreement	\$ 4,750,000.00	Non-Competitive Purchase
HHC Physicianscare Inc dba Hartford HealthCare Medical Group	Cardiac Services - Surgery, Physician Call-Coverage and PA Services Agreement	\$ 4,548,000.00	Non-Competitive Purchase
Dialysis Clinic Inc	Acute Routine Dialysis and CRRT Services Agreement	\$ 3,300,000.00	New Bid (RFQ/RFP/ITB)
Inductience, P.C.	Certified Registered Nurse Anesthetist (CRNA) Provider Agreement	\$ 2,600,000.00	Non-Competitive Purchase
Optum360 LLC	Optum360 Lynx Application	\$ 2,200,000.00	Non-Competitive Purchase
RevSpring Incorporated	RevSpring Patient Billing Services Agreement	\$ 1,699,999.00	New Bid (RFQ/RFP/ITB)
CareFusion Solutions LLC	Customer Order (Alaris equipment, software and services)	\$ 1,574,045.56	GPO or Other Agency Contract
Empierus LLC	Benchmarking and GPO Assessment Consulting Services	\$ 1,500,000.00	New Bid (RFQ/RFP/ITB)
Edwards Lifesciences LLC	Pricing Agreement (Heart Valves)	\$ 1,400,000.00	Non-Competitive Purchase
ProHealth Pharmacy Solutions LLC dba CarePathRx	Home Infusion Support Services Agreement	\$ 1,000,000.00	Non-Competitive Purchase
CliftonLarsonAllen LLP	Audit Services Agreement	\$ 999,999.00	New Bid (RFQ/RFP/ITB)
Global Healthcare IT Inc	IT Support for Epic and Other Systems	\$ 999,998.00	New Bid (RFQ/RFP/ITB)
The Coding Network LLC	Coding Agreement	\$ 720,000.00	Non-Competitive Purchase
Olympus America Inc	Olympus GI Equipment Full Service Agreement	\$	Non-Competitive Purchase
HHC Physicianscare Inc dba Hartford HealthCare Medical Group	CLIC Preceptor	\$ · · · · · · · · · · · · · · · · · · ·	Non-Competitive Purchase
Adaptive Biotechnologies	Specimen Testing and Billing Services	\$ 	Non-Competitive Purchase
Berry, Dunn, McNeil & Parker LLC	Payer Credentialing & Payer Enrollment Services	\$	New Bid (RFQ/RFP/ITB)
Besler & Company Inc	Medicare IME Payment Recovery	\$ 	New Bid (RFQ/RFP/ITB)
Micro Transponder Inc.	Purchase of Vivistrim Paired VNS System	\$ · · · · · · · · · · · · · · · · · · ·	Non-Competitive Purchase
Inari Medical Inc	LimFlow System Agreement	\$ 	Non-Competitive Purchase
Neuro Diagnostics LLC	Neuro Sport Services Agreement	\$ · · · · · · · · · · · · · · · · · · ·	Non-Competitive Purchase
CDW Government Inc	ITSM Call Center Ticketing System Replacement (CDW Implementation SOW Only)	\$ 	New Bid (RFQ/RFP/ITB)
Olympus America Inc	Olympus Bronchs 36 Months Full Service Agreement	\$ · · · · · · · · · · · · · · · · · · ·	Non-Competitive Purchase
Jensen Hughes Inc	Service Agreement (Fire Safety, Life Safety and Emergency Management Services)	\$ 	Non-Competitive Purchase
Rad Source Technologies Inc	Purchase and Service Agreement for a new X-ray Irradiator (Lab Medicine Department)	\$	New Bid (RFQ/RFP/ITB)
Sysmex America Inc	Caresphere Software Purchase	\$	Non-Competitive Purchase
Epic Systems Corporation	Epic Willow Inpatient Pharmacy Inventory Supply Tracking Software Order Form	\$ · · · · · · · · · · · · · · · · · · ·	Non-Competitive Purchase
Day Kimball Medical Group Inc	Day Kimball Medical Group License for Periodic Use (346 Pomfret Street, Unit 2, Putnam, CT)	\$ 	Non-Competitive Purchase
SyntheticMR US Inc	Purchase Agreement	\$ · · · · · · · · · · · · · · · · · · ·	Non-Competitive Purchase
RedSail Technologies LLC	Pharmacy Information System	\$ 	New Bid (RFQ/RFP/ITB)
Baxter Healthcare Corp	Baxter - DoseEdge Software Agreement	\$	Non-Competitive Purchase
The Jackson Laboratory	Clinical Diagnostic Testing Services	\$ 	Non-Competitive Purchase
A Second Chance CPR and First Aid Training LLC	A Second Chance CPR and First Aid Training, LLC - BLS Training & Recertification	\$ ·	New Bid (RFQ/RFP/ITB)
Ear, Nose & Throat Institute of Connecticut	Clinical and Teaching Ear, Nose and Throat Services (Tessma, Brown, Wang M.D.s)	\$ 	Non-Competitive Purchase
NordicNeuroLab Inc	Purchase of MRI Equipment and Software	\$ · · · · · · · · · · · · · · · · · · ·	Non-Competitive Purchase
Patel, Parthsarthi	Preceptor Agreement 2024	\$ 	Non-Competitive Purchase
Barton & Associates Inc	· · · · ·	\$	Non-Competitive Purchase
	Locum Tenens Agreement for Gynecologic Oncology M.D. Gunjal Garg	\$ 	
OptumInsight Inc	Data Analytics Support for Value Based/Shared Savings Contracting Initiatives Agreement	 · · · · · · · · · · · · · · · · · · ·	New Bid (RFQ/RFP/ITB)
Galvanize Therapeutics Inc	Aliya Product Utilization Placement Agreement	\$ 	Non-Competitive Purchase
Olympus America Inc	Reprocessors Full Service Agreement	\$ · · · · · · · · · · · · · · · · · · ·	Non-Competitive Purchase
Verity Solutions Group Inc	340B RWI CONTRACT PHARMACY SERVICES AGREEMENT	\$ 90,000.00	Non-Competitive Purchase

Thompson Medical LLC	Thompson Medical, LLC - CLIC Preceptor Services	\$ 74,600.00	Non-Competitive Purchase
Corporate Web Services Inc	Well-Being Index Tool SaaS Agreement	\$ 74,000.00	Non-Competitive Purchase
CareFusion Solutions LLC	Rental Agreement for Pyxis Supply Equipment (ED)	\$ 65,640.00	GPO or Other Agency Contract
ALCOR Scientific Inc	Purchase of 9000 Tests and n/c Replacement of iSED Elite Analyzer	\$ 60,750.00	Non-Competitive Purchase
Joint Commission Resources Inc	Joint Commission Resources Accreditation Preparation Agreement	\$ 56,300.00	Non-Competitive Purchase
Hartford Radiation Oncology Associates	Medical Director Services - Dowsett, Robert M.D.	\$ 50,000.00	Non-Competitive Purchase
Laborie Medical Technologies	Laborie Service Contract	\$ 45,728.00	Non-Competitive Purchase
Epic Systems Corporation	Hello World SMS Software Order Form	\$ 45,700.00	Non-Competitive Purchase
OptumInsight Inc	Physician Advisor Reviews Product Schedule	\$ 39,000.00	Non-Competitive Purchase
Pediatric Partners LLC	Preceptor Agreement 2024	\$ 31,500.00	Non-Competitive Purchase
Hologic Inc	Panther Fusion Agreement	\$ 30,000.00	Non-Competitive Purchase
Hologic Sales and Service LLC	Panther Fusion Service Agreement	\$ 30,000.00	Non-Competitive Purchase
Connexall USA Inc	7th Floor CT Tower Expansion Professional Services SOW	\$ 28,438.00	Non-Competitive Purchase
Transplant Solutions LLC	Transplant Program Services Agreement	\$ 24,999.00	Purchase Under Bid Threshold
Datex Ohmeda Inc	Quotation for Carescape One Vital Monitor	\$ 23,565.52	GPO or Other Agency Contract
Infor Global Operations LP dba Infor (US) LLC	Professional Services for Cloverleaf Software Support	\$ 19,080.00	Purchase Under Bid Threshold
Abel Womack Inc	Abel Womack Pharmacy Carousel Service Agreement	\$ 18,980.00	Non-Competitive Purchase
CareFusion Solutions LLC	Rental Agreement for Pyxis Equipment (Medstation Beekley Imaging)	\$ 16,344.00	GPO or Other Agency Contract
CareFusion Solutions LLC	Rental Agreement for Pyxis Equipment (Medstation Nuclear Medicine)	\$ 16,344.00	GPO or Other Agency Contract
IPD Analytics LLC	IPD Analytics Master Subscription Agreement	\$ 14,625.00	Purchase Under Bid Threshold
Abbott Laboratories Inc	Capital Equipment and Quantity Purchase Agreement (SensiTherm)	\$ 14,280.00	Non-Competitive Purchase
Premier Medical Systems LLC	Service Agreement for Samsung Ultrasounds (HS40 May renewal)	\$ 13,400.00	Non-Competitive Purchase
Connecticut Double Play LLC dba Hartford Yard Goats	Yard Goats Marketing Agreement	\$ 10,000.00	Purchase Under Bid Threshold
Brandon, Ryan	Development of Axium Reports	\$ 3,000.00	Purchase Under Bid Threshold
Hartford Hospital	Hartford Hospital Laptop Agreement for SOM medical students	\$ 2,800.00	Purchase Under Bid Threshold
CareFusion Solutions LLC	Customer Order (Alaris equipment, remediation and incentives)	\$ -	Purchase Under Bid Threshold
Edwards Lifesciences LLC	Consignment Agreement (Heart Valves)	\$ -	Non-Competitive Purchase
General Electric Company	GE Healthcare Master Purchasing Agreement	\$ -	
Gynesonics Inc	Sonata System Evaluation Agreement	\$ -	Purchase Under Bid Threshold
Sage Products Holdings II LLC dba Sage Products LLC	Equipment Usage Agreement - Air Pumps	\$ -	GPO or Other Agency Contract

REVENUE CONTRACTS

REVENUE CONTRACTS				
Client Name	Contract Title	Max	imum Value	Sourcing Type
Walgreens	Walgreens 340B JDH Agreement	\$	6,700,000.00	Revenue
The Travelers Indemnity Company	Claim Review and Advisory Services Agreement	\$	600,000.00	Revenue
Prospect ECHN Inc dba Eastern Connecticut Health Network Inc	Vascular Surgery and Call Coverage Services Agreement	\$	500,000.00	Revenue
Urology Associates of Waterbury LLC	Clinical Urology Services	\$	176,688.00	Revenue
Capital Area Health Consortium	Occupational Medicine and Lab Testing Services	\$	100,000.00	Revenue
Connecticut Children's Medical Center	Perfusionist Services	\$	50,000.00	Revenue
Medical Device Business Services Inc	Physician Consulting Services Revenue Agreement (Dr. Ibrahim)	\$	50,000.00	Revenue
Kettle Brook Care Center LLC dba Fresh River Health Care	Huntington's Disease Program APRN & Physician Supervisory Services	\$	29,328.00	Revenue
Peter C. Friedman, MD, PC dba The Skin Center Dermatology Group	Dermatology Consultation Services	\$	20,280.00	Revenue
Hartford Radiation Oncology Associates	Space Use Agreement for Radiation Oncology Services for Dr. R. Dowsett) REVENUE	\$	16,881.70	Revenue
ClearDX Labs	Specimen Testing Services Agreement	\$	2,000.00	Revenue

Notes:

This list includes contracts, amendments, and extensions that have start dates within the reporting period.

Contracts \$500,000 and over have been previously reported to/approved by the UConn Health and Finance Corporation Boards of Directors.