University of Connecticut Health Center Finance Corporation

BOARD OF DIRECTORS



December 20, 2023 4:00 PM

WebEx: UCHC Finance Corporation Board of Directors December 2023

Password: December12 To join by phone: 1-415-655-0003 Meeting #: 2633 563 5172



Time: 4:00 p.m. Location: WebEx WebEx Information:

https://uchc.webex.com/uchc/j.php?MTID=m4982c1c1666e9ca59926ff3fd44fb3d5 Password: December12

- I. Call to Order
- II. Public Comment
- III. Votes and Approvals:

University of Connecticut Health Center Finance Corporation Page

- 1-3 Review and approval of minutes of the September 19, 2023, meeting of the University of Connecticut Health Center Finance Corporation.
- IV. Contracts \$500,000 and over:

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- 4 Review and approval of a contract with Atlantic Data Security LLC*
- 5 Review and approval of a contract with Dialysis Clinic, Inc*
- 6 Review and approval of a contract with Abbott Laboratories Inc.*
- 7-8 Review and approval of a contract with CDW LLC dba CDW Government LLC*
- 9 Review and approval of a contract with Edwards Lifesciences LLC*
- 10 Review and approval of a contract with Ellucian Company L.P.*
- 11 Review and approval of a contract with Dennis J. Gottfried M.D.*
- 12-13 Review and approval of a contract with Olympus America Inc.*
- 14 Review and approval of a contract with Olympus America Inc.*
- 15 Review and approval of a contract amendment with Dialysis Clinic, Inc.*
- 16 Review and approval of a contract amendment with Wellpartner LLC*
- 17 Review and approval of a contract amendment with Werfen UCA LLC*
- 18-19 Review and approval of a contract amendment with Change Healthcare Solutions LLC dba National Decision Support Company LLC*
- 20 Review and approval of a contract amendment with Cochlear Americas*
- 21 Review and approval of a contract amendment with CSI Financial Services dba ClearBalance and Western Alliance Bank*
- 22 Review and approval of a contract amendment with Health Information Alliance, Inc.*
- 23 Review and approval of a contract amendment with Intelerad Medical Systems Incorporated*
- 24 Review and approval of a contract amendment with Paragon 28, Inc.*
- 25 Review and approval of a contract amendment with Shields Pharmacy of Connecticut II, LLC*
- 26 Review and approval of a contract extension with Connecticut Children's Specialty Group, Inc.*
- 27 Review and approval of a contract extension with Connecticut Ear, Nose and Throat Associates, P.C.*
- 28 Review and approval of a contract extension with Curant Health Georgia LLC & Curant Health Florida LLC*
- 29 Review and approval of a contract extension with Hartford Hospital dba Hartford Healthcare Community Pharmacy*
- 30 Review and approval of a contract extension with Sterling Readiness Rounds LLC*
- 31 Review and approval of a contract extension with Stryker Communications*
- 32 Review and approval of a contract extension with Sysmex America Inc.*

- 33 Review and approval of a contract extension with Walgreen Company*
- 34 Review and approval of a contract extension with Walgreen Company*
- 35 Review and approval of a contract extension with GN Hearing Care Corporation dba ReSound*
- 36 Review and approval of a contract extension with MED-EL Corporation*
- 37 Review and approval of a contract extension with Oticon, Inc.*
- 38 Review and approval of a contract extension with PartsSource, Inc.*
- 39 Review and approval of a contract extension with Sonova USA, Inc.*
- 40 Review and approval of a contract extension with Sebia Inc.*
- 41 Review and approval of a contract extension with Prospect Eastern Connecticut Health Network, Inc.*
- V. Uncollectible Accounts

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- 42 a. Historical analysis of uncollectible accounts (informational)
 43-46 b. Approval of the write-off of uncollectable accounts* John Dempsey Hospital UConn Medical Group UConn Dental Clinics University Dentists
- VI. Page 47-48 Contracts executed by the University of Connecticut Health Center Finance Corporation for the period
- VII. Page 49 Executive Session (not expected)
- VIII. Adjournment

*Action Item Next Meeting: March 26, 2024



UNIVERSITY OF CONNECTICUT HEALTH CENTER **FINANCE CORPORATION** Board of Directors

Time: 3:00 p.m. Location: WebEx

Present (Voting): Daniel Toscano (Chairman), Andy Bessette, Dr. Bruce Liang, Dr. Radenka Maric, Holly Williams

Present (Non-Voting): Chad Bianchi, Jeff Geoghegan, Danielle Ives, Chris Hyers, Rick McCarthy, Anne Horbatuck, John Brigada, Nikki Baker, Angelo Quaresima

I. Call to Order

Jeff Geoghegan called the meeting to order at 3:02pm.

II. <u>Public Comment</u> No public comment

III. Votes and Approvals:

University of Connecticut Health Center Finance Corporation

a. Review and approval of minutes of the June 29, 2023, meeting of the University of Connecticut Health Center Finance Corporation.

On a motion duly made by Bruce Liang and seconded by Holly Williams, the Board approved the minutes of the June 29, 2023.

UCHCFC Circle Road Corp.

a. Vote to elect UCHCFC Circle Road Corp. Directors

On a motion duly made by Bruce Liang and seconded by Holly Williams, the Board approved the election of directors to UCHCFC Circle Road Corp.

b. Review and acceptance of report on UCHCFC Circle Road Corp. FY2023 operations On a motion duly made by Bruce Liang and seconded by Holly Williams, the Board reviewed and accepted the report on UCHCFC Circle Road Corp Fy23 Operations

UConn Health Pharmacy Services, Inc.

- a. Vote to elect UConn Health Pharmacy Services, Inc. Board of Directors On a motion duly made by Bruce Liang and seconded by Holly Williams, the Board approved the election of directors to UConn Health Pharmacy Services, Inc.
- b. Review and acceptance of report on UConn Health Pharmacy Services, Inc. FY2023 Operations

On a motion duly made by Bruce Liang and seconded by Holly Williams, the Board reviewed and accepted the report on UConn Health Pharmacy Services Inc. FY23 Operations

IV. Contracts \$500,000 and over:

Review and approval of a contract with Hartford Healthcare Medical Group Review and approval of a contract with Varian Medical Systems Review and approval of a contract with Sellers, Dorsey & Associates, LLC Review and approval of a contract with Press Ganey Associates, Inc. Review and approval of a contract with Berstein-Magoon-Gay LLC Review and approval of a contract amendment with Werfen USA LLC Review and approval of a contract amendment with Hologic Sales and Service LLC Review and approval of a contract amendment with Agiliti Health Inc. Review and approval of a contract amendment with Alphatec Spine Inc. Review and approval of a contract extension with Triose Inc. Review and approval of a contract extension with Olympus America Inc. (scope reprocessor) Review and approval of a contract extension with Olympus America Inc. (endoscopy/scope svc) Review and approval of a contract extension with Olympus America Inc. (endoscopy cope/camera/monitors service) Review and approval of a contract extension with Maxim Healthcare Staffing Services Inc. Review and approval of a contract extension with Verity Solutions Group Inc. Review and approval of a contract extension with University of Connecticut Hemophilia Treatment Center Review and approval of a contract extension with QuVa Pharma inc. Review and approval of a contract extension with Philips Image Guided Therapy Corporation, Spectranetics LLC and Intact Vascular Inc. Review and approval of a contract extension with Nuance Communications Inc. Review and approval of a contract extension with Accredo Health Group Inc. Review and approval of a contract extension with Banu Sundar, MD Review and approval of a contract extension with Virtual Radiologic Corporation Review and approval of a revenue generating contract with Saint Francis Hospital and Medical Center Review and approval of a lease with General Electric Real Estate Equities Inc.

On a motion duly made by Andy Bessette and seconded by Bruce Liang, the Board of Directors approved contracts over \$500,000, leases and a revenue generating contract.

V. Uncollectible Accounts

Board members reviewed historical analysis (informational only) of uncollectible accounts.

Board members reviewed the write off of uncollectible accounts for the period of Jun 1 through August 31, 2023 for John Dempsey Hospital, UConn Medical Group, School of Dental Medicine Dental Clinics and University Dentists

On a motion duly made by Andy Bessette and seconded by Bruce Liang, the Board of Directors approved uncollectible accounts. Holly Williams abstained from this vote.

VI. Board members reviewed the contracts executed by the University of Connecticut Health Center Finance Corporation for the period of Jun 1 through August 31, 2023.

VII. The Board did not enter Executive Session.

The meeting was adjourned at 3:30pm. The next meeting is scheduled for December 12, 2023.

Respectfully submitted,

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Chad Bianchi Chief Financial Officer, Finance Corporation



FROM:

TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

Jeffrey P. Geoghegan

Executive Director, Finance Corporation

Chad Bianchi 💋

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: ATLANTIC DATA SECURITY LLC CONTRACT (UCHCFC- 179700829)

RECOMMENDATION: That the Board of Directors approve a contract with Atlantic Data Security LLC ("ADS") on behalf of UConn Health for a period of three years plus two one-year renewal options (February 1, 2024 through January 31, 2029), in an amount not to exceed \$5,750,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: ADS is a reseller of enterprise security equipment, software, and professional services including assessment, design, configuration, and training. UConn Health's IT Security Department has been purchasing critical software through ADS for several years, including Check Point and Crowdstrike, which ensure network and end point security and protect UConn Health's network against large-scale malicious cyber events that could result in operational downtime, patient safety issues, data loss and/or a reportable breach.

This is a non-competitive purchase given ADS is a Connecticut-based company specializing in IT security products and services, with an established relationship with UConn Health. The original contract was awarded as the result of a bid in 2016 and expires January 31, 2024.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



FROM: Jeffrey P. Geoghegan Executive Director, Finance Corporation

Chad Bianchi 🤞

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Dialysis Clinic, Inc. Contract (UCHCFC-178385694)

<u>RECOMMENDATION</u>: That the Board of Directors approve a contract with Dialysis Clinic, Inc. ("DCI") on behalf of UConn Health for a period of 5 years (3/01/2024 - 2/28/2029), in an amount not to exceed \$4,500,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: DCI, a not-for-profit corporation, has had a relationship with UConn Health since 1999. DCI provides acute hemodialysis treatments, therapeutic plasma exchange (TPE) services, and continuous renal replacement therapy (CRRT) services on a full-time, 7 days per week, 24-hours per day basis. The parties' relationship has been instrumental in providing clinical care for dialysis patients.

This is a non-competitive purchase to continue DCI's on-site clinical services and maintain continuity of care for dialysis patients.

This contract was reviewed By the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Abbott Laboratories Inc. Contract (UCHCFC-178234776)

RECOMMENDATION: That the Board of Directors approve a contract with Abbott Laboratories, Inc. ("ALI") on behalf of UConn Health for a period of two years (November 17, 2023 through November 16, 2025), in an amount not to exceed \$1,300,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: This is a pricing agreement that establishes the current terms and pricing for Electrophysiology Products from ALI. ALI's Electrophysiology Products are used by UConn Health physicians in cardiac catheter ablation procedures to correct heart arrhythmias and have been considered to be a physician preference commodity since 2014.

This is a non-competitive purchase based on physician preference for these products.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



FROM: Jeffrey P. Geoghegan / // Executive Director, Finance Corporation

Chad Bianchi Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: CDW LLC d/b/a CDW Government LLC Contract (UCHCFC-158520778)

RECOMMENDATION: That the Board of Directors approve a contract amendment with CDW LLC d/b/a CDW Government LLC ("CDW") on behalf of UConn Health for a period of five years and four months (June 30, 2023 through October 29, 2028), and increase the previously-approved maximum value of \$999,999 by \$160,001, resulting in a maximum value of \$1,160,000 with no change to the current five-year, four-month contract term, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: The University of Connecticut Health Center Finance Corporation Board of Directors previously approved this contract in an amount not to exceed \$999,999 in June 2023. The previous overall contract value was \$801,970 (software subscription purchase totaled \$701,320 and the software implementation totaled \$100,650). The internal department stakeholders have since opted to proceed with a software implementation that increased to \$348,000 and are including an additional \$5,000 for training for a new contract value of \$1,054,320. The new maximum value of \$1,160,000 includes an approximately 10% buffer as the software implementation portion of the contract is an estimate at this time.

This contract is for the replacement of UConn Health's existing Information Technology Service Management (ITSM) Call Center ticketing system, FootPrints, as the current system is going end of life. CDW is a reseller of the cloud-based ServiceNow[®] replacement ITSM system software and will also perform the software implementation. This contract will enable the Information

Technology (IT) Department to improve IT service workflows to all UConn Health campus locations and areas with an ITSM system that will combine support for areas such as Epic, CMDB, Self Service, Knowledgebase, and Asset Management.

This contract is being awarded as the result of a bid, and we also have access to CDW through our Group Purchasing Organization.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



FROM: Jeffrey P. Geoghegan / // Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Edwards Lifesciences LLC Contract (UCHCFC-179093449)

RECOMMENDATION: That the Board of Directors approve a contract with Edwards Lifesciences LLC ("Edwards") on behalf of UConn Health for a period of three years, plus a one-year renewal option (November 11, 2023 through November 10, 2027), in an amount not to exceed \$1,400,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contracts.

BACKGROUND: This approval is for a contract consisting of both a consignment agreement and a pricing agreement for Edwards to provide heart valve replacement and repair products to UConn Health's Cardiothoracic Surgery Division for its cardiac patients. The existing contract with Edwards was awarded through a bid and commenced November 11, 2018.

This is a non-competitive purchase based on standardization with Edwards.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



FROM: Jeffrey P. Geoghegan Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: <u>Ellucian Company L.P. Contract (UCHCFC-179137233)</u>

<u>RECOMMENDATION</u>: That the Board of Directors approve a contract with Ellucian Company L.P. ("Ellucian") on behalf of UConn Health for a period of three years (December 1, 2023 through November 30, 2026), in an amount not to exceed \$675,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: Ellucian is the provider of the Banner enterprise resource planning (ERP) solution that supports UConn Health's Finance and Human Resources operations. The Ellucian software is used for accounting and clinical billing needs and is integrated with various reporting systems like HuskyBuy, STRATA, EPIC, etc. This contract will be used by IT Clinical Systems and is for Technical Advisory Support and Technical Support provided by Ellucian in connection with the corresponding Banner software solutions (i.e., Banner Finance, Banner Human Resources, and the like).

UConn Health's purchase of software licenses, professional services, and maintenance services with Ellucian, including under this contract, is governed by the terms of the master agreement (Contract No. UCHC2-64872702), which received approval from the UConn Health Board of Directors in the amount of \$2,750,000 in March 2021.

This is a non-competitive purchase based on the continuation of existing managed services that have been in place at UConn Health for several years. As the original equipment manufacturer (OEM), Ellucian is the only vendor that is able to perform the necessary software maintenance to the OEM standards and specifications.



FROM: Jeffrey P. Geoghegan // Executive Director, Finance Corporation

Chad Bianchi Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Dennis J. Gottfried M.D. Contract (UCHCFC-178385694)

RECOMMENDATION: That the Board of Directors approve a contract with Dennis J. Gottfried, M.D. ("Dr. Gottfried") on behalf of UConn Health for a period of 15 months, in a total amount of \$732,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: Dr. Gottfried is an independent contractor who currently provides, and for several years has provided, community based community-based teaching and precepting of UConn Health medical students, as well as internal medicine services for patients. This contract is to allow Dr. Gottfried to continue to provide his clinical internal medicine services from the Torrington, Connecticut practice location, reporting to the Clinical Chief of Internal Medicine.

This is a non-competitive purchase. Since 2021, Dr. Gottfried has contracted with UConn Health to provide internal medicine services so that he and his practice can become part of the UConn Health network. This agreement will allow Dr. Gottfried's to continue to provide patients new patients with those services and existing patients with continuity of care.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi 🥖

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Olympus America Inc. Contract (Replacement of UCHCFC1-100311813-009, UCHCFC1-100311813-011 and UCHCFC1-100329262-010)

RECOMMENDATION: That the Board of Directors approve a contract with Olympus America Inc. ("Olympus") on behalf of UConn Health for a period of forty-two months (approximately January 1, 2024 to June 30, 2027), in an amount not to exceed \$2,000,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: This contract with Olympus is for the rental of new equipment for the Gastroenterology Department. This contract may also cover the continued rental of equipment and/or the buyout of equipment that is currently being rented under three separate existing equipment rental contracts with Olympus. At the end of the term of the new rental contract, UConn Health will have the option to either return the equipment to Olympus or decide to purchase the equipment at the then fair market value. A separate resolution requesting authorization to enter into a service agreement for this equipment is also being presented to the Board at this meeting.

This is a non-competitive purchase based on clinician preference of the GI doctors.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



FROM: Jeffrey P. Geoghegan /// Executive Director, Finance Corporation

Chad Bianchi 🏼 🌌

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Olympus America Inc. Contract (Related to replacement of UCHCFC1-100311813-009, UCHCFC1-100311813-011 and UCHCFC1-100329262-010)

RECOMMENDATION: That the Board of Directors approve a contract with Olympus America Inc. ("Olympus") on behalf of UConn Health for a period of forty-two months (approximately January 1, 2024 to June 30, 2027), in an amount not to exceed \$999,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: There is a separate resolution being presented to the Board at this meeting to allow UConn Health to rent new equipment, and potentially continue to rent some existing equipment, from Olympus for the Gastroenterology Department. This resolution seeks approval to enter into an agreement for Olympus to service the endoscopy equipment and scopes that UConn Health will be renting under the new rental contract. The term of the service agreement will be for the length of the new rental contract.

This is a non-competitive purchase based on clinician preference of the GI doctors.



FROM: Jeffrey P. Geoghegan Executive Director, Finance Corporation

Chad Bianchi Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Dialysis Clinic, Inc. Contract Amendment (UCHCFC-108915402)

<u>RECOMMENDATION</u>: That the Board of Directors approve a contract amendment with Dialysis Clinic, Inc. ("DCI") on behalf of UConn Health to increase the previously-approved maximum value of \$3,000,000 by \$300,000, resulting in a total maximum value of \$3,300,000 with no change to the current 5-year contract term (3/01/2019 - 2/29/2024), and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said amendment.

BACKGROUND: DCI, a not-for-profit corporation, has had a relationship with UConn Health since 1999 that has been instrumental in providing the coordination and continuity of care for dialysis patients. DCI provides acute hemodialysis treatments, therapeutic plasma exchange (TPE) services, and continuous renal replacement therapy (CRRT) services on a full-time, 7 days per week, 24-hours per day basis. This amendment request to add \$300,000 is needed for the continuation of services through 2/29/2024.

The original contract was awarded as the result of a bid in 2018.

This amendment was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



FROM: Jeffrey P. Geoghegan Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Wellpartner LLC Contract Amendment (UCHCFC-126332957)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Wellpartner LLC ("Wellpartner") on behalf of UConn Health to increase the previously approved maximum value of \$3,750,000 by \$795,000, resulting in a total five-year term and maximum value of \$4,545,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: This contract provides access to Wellpartner's 340B SMART Split-Billing services. The software uses logic to virtually separate 340B from non-340B transactions after they occur, and then determines from which account each transaction should be reordered. For example, the software "splits" a purchase order into three different accounts: 340B, Purchasing Organizations, and Wholesale Acquisition Cost. Wellpartner is also used for monitoring inhouse accumulations. As a result of increased business with UConn Health's specialty pharmacy, an increase to the maximum contract value is needed to cover anticipated expenditures during the existing contract term.

This is a non-competitive purchase as UConn Health has already made a significant investment in Wellpartner LLC's services. Changing contractors would require the expenditure of an unreasonable amount of funds to duplicate this investment.

This amendment was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



FROM: Jeffrey P. Geoghegan /// Executive Director, Finance Corporation

Chad Bianchi 🏼 💋

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Werfen USA LLC Contract Amendment (UCHCFC- 123181527)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Werfen USA LLC f/k/a Inova Diagnostics Inc. ("Werfen") on behalf of UConn Health to increase the previously approved maximum value of \$499,999 by \$250,001, resulting in a total six-year term and maximum value of \$750,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract amendment.

BACKGROUND: UConn Health and Werfen entered into an agreement allowing UConn Health to purchase kits and components and Werfen agreed to supply at no additional charge certain equipment to assist UConn Health in automating assay procedures.

This is a non-competitive purchase because Werfen is the only supplier offering these reagents for autoimmune testing.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Change Healthcare Solutions LLC d/b/a National Decision Support Company LLC Contract Amendment (UCHCFC2-79771907-A2)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Change Healthcare Solutions LLC d/b/a National Decision Support Company LLC ("Change Healthcare") on behalf of UConn Health to extend the five-year contract term for a period of two years (April 1, 2023 through March 31, 2025), and increase the maximum value of \$322,000 by \$126,000, resulting in a total seven-year term and maximum value of \$448,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract amendment.

BACKGROUND: The Effective Date of this contract is January 11, 2017, but the true start date is April 1, 2018, when first production use and fees began. This contract amendment is being requested by IT Clinical Systems and is for the extension of UConn Health's CareSelect software subscription provided by Change Healthcare Solutions LLC who acquired National Decision Support Company LLC (the previous contracting entity) in 2018. CareSelect is a radiology and cardiology decision support tool used to meet the Protecting Access to Medicare Act (PAMA) program that enables UConn Health providers ordering radiology or cardiology diagnostic exams to order the most appropriate test using predefined Appropriate Use Criteria (AUC) for advanced diagnostic image services for their patient.

Although this contract expired on March 31, 2023, Change Healthcare has left the CareSelect software subscription active as a courtesy until this contract amendment is completed.

This is a non-competitive purchase based on the fact that CareSelect is the sole offering with EPIC to provide the National Standards for appropriate selection of Radiology and Cardiology exams. The CareSelect software is integrated within EPIC's Radiology/Cardiology diagnostic ordering workflows and automates some of the clinical decision support documentation to make the appropriate selection.

This request is being submitted to the Board for approval because the contract amendment will cause the contract to exceed five years.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi 🧹

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Cochlear Americas Contract Amendment (UCHCFC1-107139739)

RECOMMENDATION: That the Board of Directors approve an amendment with Cochlear Americas ("Cochlear Americas") on behalf of UConn Health to extend the existing five-year contract term by one year (December 9, 2023 through December 8, 2024), and increase the previously-approved maximum value of \$1,500,000 by \$500,000, resulting in a total six-year term and maximum value of \$2,000,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said amendment.

BACKGROUND: Cochlear Americas provides personal amplification devices (including repairs and repair parts) for UConn Health's patient population. The original contract was awarded through a bid process and commenced December 9, 2018. This amendment extends the term an additional year, increases the maximum value and also adds new products. The increase in spend in this approval is because of the additional time and products.

This is a non-competitive purchase based on clinical service continuity.

This amendment was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



TO:	Members University of Connecticut Health Center Finance Corporation Board o	of
	Directors	

FROM: Jeffrey P. Geoghegan Executive Director, Finance Corporation

Chad Bianchi Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: CSI Financial Services LLC dba ClearBalance and Western Alliance Bank Contract Amendment (UCHCFC-5-2795)

RECOMMENDATION: That the Board of Directors approve a contract amendment with CSI Financial Services LLC dba ClearBalance ("ClearBalance") and Western Alliance Bank ("Western Alliance") on behalf of UConn Health to extend the existing six-year contract term by two years (October 30, 2023 through October 29, 2025), with no change to the maximum contract value of \$365,000, resulting in a total eight-year term and maximum value of \$365,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said amendment.

BACKGROUND: In October 2017, UConn Health, ClearBalance and Western Alliance entered into a contract for a patient loan program to give patients more options and flexibility in paying for clinical care. UConn Health has determined that it no longer wants to extend new loans to patients through ClearBalance and Western Alliance, but the contract needs to be extended to allow ClearBalance and Western Alliance to continue to service the existing inventory of UConn Health patient loans. Accordingly, this amendment extends the contract for two years to allow patients to continue with their original loan agreements, and it revises the scope of services to discontinue UConn Health's referral of new patient accounts to ClearBalance, as UConn Health implements an internal solution.

The original contract was awarded as the result of a bid in 2017.

This request is being submitted to the Board for approval because the existing contract term of over five years is being extended further.

University of Connecticut Health Center Finance Corporation 263 Farmington Avenue Farmington, CT 06030 health.uconn.edu



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FROM: Jeffrey P. Geoghegan /// Executive Director, Finance Corporation

Chad Bianchi Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Health Information Alliance, Inc. Contract Amendment (UCHCFC-125213247)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Health Information Alliance, Inc. ("HIA") on behalf of UConn Health to extend the existing four-year contract term by one year (December 11, 2024 through December 10, 2025), and increase the previously-approved maximum value of \$700,000 by \$300,000, resulting in a total five-year term and maximum value of \$1,000,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said amendment.

BACKGROUND: Contractor provides UConn Health with data abstraction services for the Get with the Guidelines Stroke Registry, Society for Thoracic Surgeons Registry, Trauma Registry, Get with the Guidelines Heart Failure Registry, Catheterization/Percutaneous Coronary Intervention Registry, Get with the Guidelines Coronary Artery Disease Registry, Transcatheter Aortic Valve Replacement Registry, and American Spine Registry. This amendment will increase the maximum value to cover these services for one additional year.

This is a non-competitive purchase based on UConn Health's current utilization of data abstraction services provided by Contractor, resulting in standardization of these services. Additionally, Contractor is the only supplier to offer inter-rater reliability testing and outlier evaluation, which is crucial to patient safety and quality.

This amendment was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



TO:	Members University of Connecticut Health Center Finance Corporation Board of
	Directors

FROM: Jeffrey P. Geoghegan Executive Director, Finance Corporation

Chad Bianchi Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Intelerad Medical Systems Incorporated Contract Amendment (UCHCFC-135950267-A1)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Intelerad Medical Systems Incorporated, as acquisitor of Lumedx Corporation ("Intelerad"), on behalf of UConn Health to extend the existing three-year contract term by three years (December 1, 2023 through November 30, 2026), and increase the maximum value of \$47,250 by \$33,750, resulting in a total six-year term and maximum value of \$81,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract amendment.

BACKGROUND: This contract is for Cardiovascular Information System (CVIS) software that includes data repository, outcomes management, and physician documentation utilized by UConn Health's Department of Quality & Patient Safety. UConn Health uses this CVIS software to submit its Adult Cardio Thoracic Surgeries to the Society of Thoracic Surgeons (STS).

In 2020, UConn Health entered into this contract with Lumedx Corporation (Lumedx) to move our then-current SQL server to a STS certified cloud-based service provided by Lumedx. This amendment will revise the contracting entity to Intelerad Medical Systems Incorporated as Intelerad acquired Lumedx in 2021 and will extend the current STS certified cloud-based subscription for an additional three years.

This is a non-competitive purchase based on clinical consistency to maintain license and registry maintenance for Cardiac Surgery and Cath Lab modules.

This request is being submitted to the Board for approval because the amendment will cause the contract term to exceed five years.

University of Connecticut Health Center Finance Corporation 263 Farmington Avenue Farmington, CT 06030 health.uconn.edu



FROM: Jeffrey P. Geoghegan Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Paragon 28, Inc. Contract Amendment (UCHCFC1-115369582)

RECOMMENDATION: That the Board of Directors approve an amendment with Paragon 28, Inc. ("Paragon 28") on behalf of UConn Health to extend the existing four year and nine month contract term by three years (January 1, 2024 through December 31, 2026), and increase the previously-approved maximum value of \$1,200,000 by \$700,000, resulting in a total seven year and nine month term and maximum value of \$1,900,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said amendment.

BACKGROUND: This contract is for Paragon 28 to provide orthopedic implant products for trauma, foot and ankle for the Orthopedics Department. The contract commenced on April 8, 2019. This amendment will add an additional three years and \$700,000 in value. The products list is also being updated with this amendment, which will provide a cost reduction to UConn Health.

This is a non-competitive purchase based on physician preference.

This amendment was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



FROM: Jeffrey P. Geoghegan /// Executive Director, Finance Corporation

Chad Bianchi 🧭

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Shields Pharmacy of Connecticut II, LLC Contract Amendment (UCHCFC-122663167)

RECOMMENDATION: That the Board of Directors approve an amendment with Shields Pharmacy of Connecticut II, LLC (f/k/a Shields Health Management Company) ("Shields") on behalf of UConn Health, to increase the previously-approved maximum value of \$20,000,000 by \$10,500,000, resulting in a new maximum value of \$30,500,000, with no change to the existing five-year term that runs through November 12, 2024, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said amendment.

BACKGROUND: Shields provides management services for UConn Health Pharmacy Services Inc. ("UHPSI"), including obtaining the certification necessary for UHPSI to be recognized by and contracted with Pharmacy Benefit Managers ("PBIs") and securing and maintaining access to limited distribution drug ("LDD") networks. The growth of UHPSI's revenue-generating services has resulted in an increase in payments to Shields. This amendment will enable UHPSI to continue to utilize Shields for these services.

This contract was awarded as the result of a bid.

This amendment was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



FROM:Jeffrey GeogheganExecutive Director, Finance Corporation

Chad Bianchi Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: <u>Connecticut Children's Specialty Group, Inc. Contract Extension (UCHCFC-</u> <u>134681571)</u>

RECOMMENDATION: That the Board of Directors approve an extension to this revenue contract with Connecticut Children's Specialty Group, Inc. ("Connecticut Children's") on behalf of UConn Health to extend the existing two-year contract term by two years (October 1, 2023 through September 30, 2025) and increase the previously approved maximum value of \$586,560 by \$278,440 resulting in a total four-year term and new maximum value of \$865,000 and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: Since 2021, UConn Health's Department of Pediatrics has provided Connecticut Children's with pediatric genetic services to Connecticut Children's patients provided by Dr. Joseph Tucker. Dr. Tucker's responsibilities include an outpatient clinical component which involves newborn screening and assessment of patients clinically, determination of appropriate interventions, management and diagnostic testing. Services also include both inpatient clinical time as well as administrative duties. This extension will enable Dr. Tucker to continue to provide these services during the renewal term.



- **TO:** Members University of Connecticut Health Center Finance Corporation Board of Directors
- **FROM:** Jeffrey P. Geoghegan Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: <u>Connecticut Ear, Nose and Throat Associates, P.C. Contract Extension (UCHCFC-</u> <u>126186580)</u>

RECOMMENDATION: That the Board of Directors approve a contract extension to this revenue contract with Connecticut Ear, Nose and Throat Associates, P.C. ("CTENT") on behalf of UConn Health to extend the existing four-year contract term by one year (February 1, 2024 through January 31, 2025), and increase the previously-approved maximum value of \$1,070,000 by \$270,000, resulting in a total five-year term and maximum value of \$1,340,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: Since 2020, UConn Health's Department of Surgery has provided CTENT with the services of Dr. Daniel Roberts for professional otolaryngology services onsite for one day a week at designated CTENT's offices and their other various locations. Call-coverage services are also provided on an as-needed basis. This extension will enable Dr. Roberts to continue to provide these services during the renewal term.

This contract extension was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



FROM: Jeffrey P. Geoghegan /// Executive Director, Finance Corporation

Chad Bianchi Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Curant Health Georgia LLC & Curant Health Florida LLC Contract Extension (UCHCFC-72435011)

RECOMMENDATION: That the Board of Directors approve a contract extension with Curant Health Georgia LLC & Curant Health Florida LLC ("Curant") on behalf of UConn Health to extend the existing seven-year contract term by one year (January 1, 2024 through December 31, 2024), and increase the anticipated revenue of \$3,000,000 by \$500,000, resulting in a total eight-year term and revenue of \$3,500,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: Curant provides pharmaceutical prescriptions to our Ryan White Clinic patients directly to their home through mail order. Prescriptions are filled and managed by Curant and our Ryan White Clinic receives an adjudicated payment resulting in a net profit.

This extension was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



Jeffrey P. Geoghegan FROM: **Executive Director, Finance Corporation**

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: <u>Hartford Hospital DBA Hartford Healthcare Community Pharmacy</u> Contract Extension (UCHCFC-112601258)

RECOMMENDATION: That the Board of Directors approve an extension with Hartford Hospital ("HH") on behalf of UConn Health to extend the existing five-year contract term by five years (January 14, 2024 through January 13, 2029), and increase the anticipated revenue of \$499,999 by \$7,500,001, resulting in a total five-year term and revenue of \$8,000,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: UConn Health John Dempsey Hospital 340B parent entity has been in contract with HH to dispense 340B prescriptions for John Dempsey Hospital 340B patients. This revenue contract has been beneficial to UConn Health and a contract extension is being sought.

This extension was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



FROM: Jeffrey P. Geoghegan Executive Director, Finance Corporation

Chad Bianchi 🏼 🖉

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Sterling Readiness Rounds LLC Contract Extension UCHCFC-138439888)

RECOMMENDATION: That the Board of Directors approve a contract extension with Sterling Readiness Rounds LLC ("Sterling") on behalf of UConn Health to extend the existing three-year contract term by one year (December 22, 2023 through December 21, 2024), and increase the previously-approved maximum value of \$660,000 by \$100,000, resulting in a total four-year term and maximum value of \$760,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: Sterling will be providing licenses for fifteen (15) Well Screen Healthcare Access Management Screening Stations at access points located at UConn Health facilities. The screening stations are fully equipped and set up as needed by UConn Health. UConn Health had purchased thirty one (31) screening stations in 2020 but will only continue licensing fifteen (15).

This is a non-competitive purchase based on UConn Health's investment in Sterling's screening stations and licenses during the pandemic in 2020.



FROM: Jeffrey P. Geoghegan Executive Director, Finance Corporation

Chad Bianchi 🥢

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Strkyer Communications Contract Extension (UCHCFC1-106331453)

RECOMMENDATION: That the Board of Directors approve a contract extension with Stryker Communications ("Stryker") on behalf of UConn Health to extend the existing five-year contract term by five years (August 1, 2023 through July 31, 2028), and increase the previous maximum value of \$376,000 by \$524,000, resulting in a total ten-year term and maximum value of \$900,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: Stryker is the original equipment manufacturer (OEM) of the products covered by this contract and Stryker is the only vendor that can perform the necessary work to the OEM standards and specifications of these products. It is critical that this system be maintained on a service contract with Stryker due to its complexity so that factory trained technical service engineers are performing service and preventive maintenance and that factory parts are used for service.

This is a non-competitive purchase based on Stryker being the only supplier that can provide compatible parts or service to maintain the functionality of our existing equipment.



FROM: Jeffrey P. Geoghegan *From* Executive Director, Finance Corporation

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

Chad Bianchi

SUBJECT: Sysmex America Inc. Contract Extension (UCHCFC1-2060406-SAI)

RECOMMENDATION: That the Board of Directors approve a contract extension with Sysmex America Inc. ("Sysmex") on behalf of UConn Health to extend the existing six-year and three month contract term by two years (January 12, 2024 through January 11, 2026), and increase the previously-approved maximum value of \$499,999 by \$200,001, resulting in a total eight-year and three month term and maximum value of \$700,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: Sysmex provides service and maintenance of the Sysmex automated hematology system for the clinical laboratory, which is leased by UConn Health from Leasing Associates of Barrington pursuant to contract number UCHCFC1-20160503-LAB, for the period October 10, 2017, through January 11, 2024. UConn Health will own the system at the end of the current lease.

This is a non-competitive purchase as the Contractor is the sole manufacturer and distributor of the equipment being serviced and the only supplier that can provide compatible parts or services to maintain the functionality of our existing equipment. In addition, UConn Health has already standardized on or made a significant investment in Sysmex's goods/services and needs to maintain continuity of care as required by UConn Health's policies and procedures.



FROM: Jeffrey P. Geoghegan Executive Director, Finance Corporation

Chad Bianchi Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Walgreen Company Contract Extension (UCHCFC1-75722912)

RECOMMENDATION: That the Board of Directors approve a contract extension with Walgreen Company ("Walgreen") on behalf of UConn Health to extend the existing seven-year contract term by one year (January 1, 2024 through December 31, 2024), and increase the anticipated revenue of \$499,999 by \$6,200,001, resulting in a total eight-year term and revenue of \$6,700,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: Walgreen's pharmacy fills 340B prescriptions and passes through the revenue on each prescription less the negotiated fee and drug cost. This contract is on behalf of John Dempsey Hospital.

This extension was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



FROM: Jeffrey P. Geoghegan Executive Director, Finance Corporation

Chad Bianchi Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Walgreen Company Contract Extension (UCHCFC1-75701822)

RECOMMENDATION: That the Board of Directors approve an extension with Walgreen Company ("Walgreen") on behalf of UConn Health to extend the existing seven-year contract term by three years (January 1, 2024 through December 31, 2026), and increase the anticipated revenue of \$450,000 by \$49,999 resulting in a total ten-year term and revenue of \$499,999, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: Walgreen's pharmacy fills 340B prescriptions and passes through the revenue on each prescription less the negotiated fee and drug cost. This contract is on behalf of infectious disease/infectious disease clinic.



FROM: Jeffrey P. Geoghegan /// Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: <u>GN Hearing Care Corporation dba ReSound Contract Extension (UCHCFC1-</u> 107140289)

RECOMMENDATION: That the Board of Directors approve an extension with GN Hearing Care Corporation dba ReSound ("ReSound") on behalf of UConn Health to extend the existing five-year contract term by one year and one month (November 9, 2023 through December 8, 2024), for a total contract term of six years and one month, with no change to the maximum contract value of \$3,000,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.

BACKGROUND: ReSound provides personal amplification devices (including repairs and repair parts) for UConn Health's patient population. The original contract was awarded through a bid process and commenced November 9, 2018. This extension extends the term an additional year and one month.

This is a non-competitive purchase based on clinical service continuity.



FROM: Jeffrey P. Geoghegan Executive Director, Finance Corporation

Chad Bianchi Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: MED-EL Corporation Contract Extension (UCHCFC1-106925011)

RECOMMENDATION: That the Board of Directors approve a contract extension with MED-EL Corporation ("MED-EL") on behalf of UConn Health to extend the existing five-year contract term by one year (January 3, 2024 through January 2, 2025), and maintain the previously-approved maximum value of \$499,999 resulting in a total six-year term and maximum value of \$499,999, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: MED-EL provides UConn Health with their specialty cochlear implant systems and audio processors that are used in a limited and particular patient population.

This is a non-competitive purchase to maintain continuity of care as required by UConn Health's policies and procedures, and the UConn Health clinician needs to obtain the goods/services from this supplier in order to maximize patient safety and successful clinical outcomes.



FROM: Jeffrey P. Geoghegan Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Oticon, Inc. Contract Extension (UCHCFC1-107139955)

RECOMMENDATION: That the Board of Directors approve an extension with Oticon, Inc. ("Oticon") on behalf of UConn Health to extend the existing five-year contract term by one year and one month (November 9, 2023 through December 8, 2024), for a total contract term of six years and one month, with no change to the maximum contract value of \$1,000,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.

BACKGROUND: Oticon provides personal amplification devices (including repairs and repair parts) for UConn Health's patient population. The original contract was awarded through a bid process and commenced November 9, 2018. This extension extends the term an additional year and one month.

This is a non-competitive purchase based on clinical service continuity.



Jeffrey P. Geoghegan FROM:

Executive Director, Finance Corporation

Chad Bianchi 🏼 🌌 Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: PartsSource, Inc. Contract Extension (UCHCFC-138814822)

<u>RECOMMENDATION</u>: That the Board of Directors approve an extension with PartsSource, Inc. ("PartsSource") on behalf of UConn Health to extend the existing four-year contract term by two years (January 1, 2025 through December 31, 2026), and increase the previously-approved maximum value of \$2,000,000 by \$2,500,000, resulting in a total six-year term and maximum value of \$4,500,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.

BACKGROUND: This is a contract to participate in a parts integration services program and purchase biomedical and diagnostic imaging parts through PartsSource. Clinical Engineering uses this contract. The contract commenced on January 1, 2021. This extension adds two years to the term and \$2,500,000 to the value, with no change to the scope of services. Spend has been increasing and is anticipated to continue to increase because of the increase of medical devices that are coming off of contract and need to be supported by Clinical Engineering. Clinical Engineering is trying to do more of the work in-house instead of relying on outside vendors.

This is a non-competitive purchase based on the fact that Contractor is the only company that integrates with UConn Health's Clinical Engineering work order database to track part purchases to work orders.

This extension was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Sonova USA, Inc. Contract Extension (UCHCFC1-107140174)

RECOMMENDATION: That the Board of Directors approve an extension with Sonova USA, Inc. ("Sonova") on behalf of UConn Health to extend the existing five-year contract term by one year and one month (November 9, 2023 through December 8, 2024), for a total contract term of six years and one month, with no change to the maximum contract value of \$3,000,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.

BACKGROUND: Sonova provides personal amplification devices (including repairs and repair parts) for UConn Health's patient population. The original contract was awarded through a bid process and commenced November 9, 2018. This extension extends the term an additional year and one month.

This is a non-competitive purchase based on clinical service continuity.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: Sebia Inc. Contract Extension (UCHCFC1-98558862)

RECOMMENDATION: That the Board of Directors approve a contract extension with Sebia Inc. ("Sebia") on behalf of UConn Health to extend the existing six-year contract term by three years and eight months (May 1, 2024 through December 31, 2027), and increase the maximum value of \$450,000 by \$549,999, resulting in a total nine-year eight month term and maximum value of \$999,999, and that the Finance Corporation's Executive Director be authorized to enter said extension.

BACKGROUND: UConn Health and Sebia entered into an agreement dated May 1, 2018,

in which Sebia agreed to sell and UConn Health agreed to purchase Sebia's reagents and consumables, including laboratory assays/tests and any ancillary supplies/controls needed to complete the assay/test, and Sebia agreed to provide UConn Health's Department of Pathology and Laboratory Medicine with corresponding lab equipment on a reagent rental basis.

This is a non-competitive purchase based on the need to maintain continuity of care as the equipment is already in place.

This contract extension will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after it has been executed.



FROM: Jeffrey P. Geoghegan Executive Director, Finance Corporation

Chad Bianchi 🧭

Chief Financial Officer, Finance Corporation

DATE: December 20, 2023

SUBJECT: <u>Prospect Eastern Connecticut Health Network, Inc. Contract Extension</u> (UCHCFC-147996700)

RECOMMENDATION: That the Board of Directors approve a contract extension to this revenue contract with Prospect Eastern Connecticut Health Network, Inc., ("Prospect ECHN") on behalf of UConn Health to extend the existing one-year contract term by one year (March 1, 2024 through February 28, 2025), and increase the maximum contract value of \$250,000 by \$300,000, resulting in a total two year term and maximum value of \$550,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: Since March 2023, UConn Health's Department of Surgery has provided Prospect ECHN, a community health care system which owns and operates Prospect Manchester and Prospect Rockville Hospitals, with UConn Health physicians who provide vascular and endovascular surgery services, including call coverage services for Prospect ECHN patients. This extension will enable the UConn Health surgeons to continue to provide these services during the renewal term.

This contract extension will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after it has been executed.

Write Off Analysis

						1ST QTR	2ND QTR	
Fiscal Year Date	FY 19	FY 20	FY 21	FY 22	FY 23	FY 24	FY 24	FY 24
JDH								
JDH Cost	\$3,750,524	\$6,037,073	\$2,588,209	\$4,413,777	\$15,605,865	\$965,762	\$869,623	\$1,835,386
JDH Accounts	7,403	15,936	7,773	9,769	23,742	1,563	1,658	3,221
Average cost per account	506.62	378.83	332.97	451.81	657.31	617.89	524.50	569.82
ИМС								
UMG Cost	\$985,038	\$26,786	\$1,097,214	\$1,479,351	\$4,036,383	\$265,425	\$294,456	\$559,881
UMG Accounts	4,737	212	10,006	16,196	32,640	3,148	3,459	6,607
Average cost per account	207.95	126.35	109.66	91.34	123.66	84.32	85.13	84.74
Dental Clinics								
DC Cost	\$20,871	\$533,245	\$274,159	\$241,866	\$195,599	\$58,342	\$34,090	\$92,431
DC Accounts	68	2,210	1,203	1,196	1,003	266	169	435
Average cost per account	306.93	241.29	227.90	202.23	195.01	219.33	201.71	212.49
University Dentists								
UD Cost	\$6,052	\$87,886	\$37,559	\$19,836	\$21,446	\$2,001	\$4,821	\$6,822
UD Accounts	9	257	145	86	65	10	25	35
Average cost per account	672.49	341.97	259.03	230.66	329.93	200.13	192.85	194.93



- **TO:** Members University of Connecticut Health Center Finance Corporation Board of Directors
- FROM: Jeff Geoghegan Executive Director

Chad Bianchi M Buck Chief Financial Officer – Finance Corporation

DATE: December 20, 2023

SUBJECT: WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR THE JOHN DEMPSEY HOSPITAL

<u>RECOMMENDATION</u>: That the Board of Directors approve the write-off of 1,658 uncollectable accounts totaling \$869,623.33 for the period September 1, 2023 through November 30, 2023 for the John Dempsey Hospital as returned from the collection agencies.

BACKGROUND: In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Executive Director that the following transmittals be approved for write-off:

Transmittal #E0014	1,658	accounts	\$869,623.33
TOTAL	1,658	accounts	\$869,623.33

These write-offs are within the Hospital's budgeted provision for bad debts.

TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeff Geoghegan Executive Director

Chad Bianchi Chief Financial Officer – Finance Corporation

DATE: December 20, 2023

SUBJECT: WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR THE UCONN MEDICAL GROUP

RECOMMENDATION: That the Board of Directors approve the write-off of 3,459 uncollectible accounts totaling \$294,455.58 for the period September 1, 2023 through November 30, 2023 for the UConn Medical Group as returned from the collection agencies.

BACKGROUND: In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Executive Director that the following transmittals be approved for write-off:

Transmittal #E0014	Accounts 3,459	\$294,455.58
Total	Accounts 3,459	\$294,455.58

These write-offs are within the UConn Medical Group's budgeted provision for bad debts.

TO:	Members University of Connecticut Health Center Finance Corporation
	Board of Directors

FROM: Jeff Geoghegan Executive Director

Chad Bianchi Chief Financial Officer – Finance Corporation

DATE: December 20, 2023

SUBJECT: WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR THE DENTAL CLINICS

RECOMMENDATION: That the Board of Directors approve the write-off of 169 uncollectable accounts totaling \$34,089.55 for the period September 1, 2023 through October 31, 2023 for the Dental Clinics as returned from the collection agencies.

BACKGROUND: In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Executive Director that the following transmittals be approved for write-off:

TOTAL	169 accounts	\$34,089.55
Transmittal #DC178	169 accounts	\$34,089.55

These write-offs are within the Dental Clinic's budgeted provision for bad debts.

TO:	Members University of Connecticut Health Center Finance Corporation
	Board of Directors

FROM: Jeff Geoghegan Executive Director

> Chad Bianchi Chief Financial Officer

DATE: December 20, 2023

SUBJECT: WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR THE UNIVERSITY DENTISTS

<u>RECOMMENDATION</u>: That the Board of Directors approve the write-off of 25 uncollectable accounts totaling \$4,821.13 for the period September 1, 2023 through October 31, 2023 for the University Dentists as returned from the collection agencies.

<u>BACKGROUND</u>: In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Executive Director that the following transmittals be approved for write-off:

TOTAL	25 accounts	\$4,821.13
Transmittal #UD178	25 accounts	\$4,821.13

These write-offs are within the University Dentists' budgeted provision for bad debts.

University of Connecticut Health Center Finance Corporation Contracts September 1, 2023 - November 30, 2023

EXPENSE CONTRACTS

Contractor Name	Contract Title	Maximum Value	Sourcing Type
1 Munson Road LLC	5 Munson Road Lease 2022) Non-Competitive Purchase
Cardinal Health 110 LLC	Cardinal Health 340B Participation Agreement 2016		Non-Competitive Purchase
Abbott Laboratories Inc dba Abbott Diagnostics	Abbott Automation Line Replacement of Track, Equipment and CPR Reagents Agreement 2020	\$ 15,000,000	
ADDOLL LADDIALONES INC UDA ADDOLL DIAgNOSLICS	Abbolt Automation Line Replacement of Track, Equipment and CPR Reagents Agreement 2020	\$ 15,000,000	New Bid (RFQ/RFP/ITB)
Alphatec Spine Inc	Alphatec Spine Products Pricing Agreement 2022	\$ 12,000,00	Non-Competitive Purchase
Experian Health Inc	Experian Health Inc. Contract Manager EPIC		Non-Competitive Purchase
Hologic Sales and Service LLC	Hologic Equipment Usage Agreement (Panther equipment and Aptima products) 2019	\$ 5,800,000	
	hologic Equipment Usage Agreement (Fanther equipment and Aprima products) 2019	\$ 5,800,000	Non-Competitive Purchase
Saint Francis Hospital and Medical Center	Administrative and teaching personnel for various Residency/Fellowship Programs	\$ 5,673,265	5 Non-Competitive Purchase
/irtual Radiologic Corporation	Preliminary Reads for Radiology Exams Agreement 2019	\$ 2,790,000	Non-Competitive Purchase
Maxim Healthcare Staffing Services Inc	Maxim Coding Support Agreement 2020	\$ 2,300,000	Non-Competitive Purchase
Philips Healthcare	Agreement for Equipment and Services (NICU patient monitoring) 2023	\$ 1,237,630) Non-Competitive Purchase
Press Ganey Associates LLC	PRESS GANEY PATIENT EXPERIENCE SURVEYS SOW 2018	\$ 999,99	9 GPO or Other Agency Contract
Verity Solutions Group Inc	Verity 340B Services	\$ 999,00	0 Non-Competitive Purchase
General Electric Real Estate Equities Inc dba GE HFS, LLC	GE Ultrasound Equipment Lease (and Quotation) 2023 (4 Ultrasounds)	\$ 668,70	
Sundar, Banu	Electromyography ("EMG") Diagnostic Testing and Neurological Care Services (2022)	\$ 643,31	Non-Competitive Purchase 5 Non-Competitive Purchase
Olympus America Inc	Olympus GI Equipment Full Service Agreement 2018		3 Non-Competitive Purchase
Hill-Rom Inc	Voalte Mobile Terms and Conditions		6 Non-Competitive Purchase
Elekta Inc	Purchase and License Agreement (Leksell Vantage Stereotactic System) 2023		1 Non-Competitive Purchase
CSI Financial Services LLC dba ClearBalance	CSI Financial Patient Loan Program Agreement 2017		0 New Bid (RFQ/RFP/ITB)
Olympus America Inc	Olympus Bronchs 36 Months Full Service Agreement		2 Non-Competitive Purchase
Diversified Search LLC	Executive Search Service Agreement 2023		0 GPO or Other Agency Contract
Stryker Sales Corporation	Support & Maintenance Service Agreement 2023		4 Non-Competitive Purchase
Cordis US Corp	Supply Agreement 2023		0 Non-Competitive Purchase
Epic Systems Corporation	Epic Boost Service Request Form (Keven Bump) 2023		0 Non-Competitive Purchase
Advis Inc			0 Non-Competitive Purchase
	Advis, Inc Consulting Services		0 Non-Competitive Purchase
Dignitana Inc URAC Inc	Dignitana Scalp Cooling System Agreement 2020 Accreditation Application 2023		0 Non-Competitive Purchase
Press Ganey Associates Inc	Press Ganey Master Services Agreement & Outpatient/Ambulatory Surgery CAHPS Surveys 2017	\$ 126,35	
Berry, Dunn, McNeil & Parker LLC	Payer Credentialing & Payer Enrollment Services	\$ 116,67	5 New Bid (RFQ/RFP/ITB)
Asylum Hill Family Medicine Center Inc	Agreement for Admin Assistant Services for UConn SOM Residency Program at Asylum Hill	\$ 110,30	3
	Descence Full Convice Accessed 2010	\$ 82,08	Non-Competitive Purchase
Olympus America Inc	Reprocessors Full Service Agreement 2019	. ,	0 Non-Competitive Purchase
Unite USA Inc	Unite Us Order Form 2023		0 Non-Competitive Purchase
ESO Solutions Inc	ESO Subscription Agreement		4 Non-Competitive Purchase
Richard Wolf Medical Instruments Corporation	Repair Service Agreement 2023		1 Non-Competitive Purchase
CareFusion Solutions LLC	Rental Agreement for Pyxis Equipment (Medstation Geriatrics 21 South Road) 2023		0 Non-Competitive Purchase
RSI Solutions LLC dba RosmanSearch	Executive Search Services Assistant Professor/Clinical Cognitive Disorders Neurologist 2023	\$ 45,00	Non-Competitive Purchase
Connecticut Children's Medical Center	Executive Committee of the MD/PhD Program (Dr. Ching Lau) 2022 - Expense	\$ 42,99	2 Non-Competitive Purchase
Ascension Health Alliance dba Dispensary of Hope LLC	Access Site Agreement 2023		0 Non-Competitive Purchase
LightForce Orthodontics Inc	LightForce Orthodontics Purchasing Agreement 2021		0 Purchase Under Bid Threshold
FIG Health Pediatrics	CLIC Preceptor Agreement 2023) Non-Competitive Purchase
Medtronic USA Inc	Service Agreement (AEX Generator) 2023		0 Non-Competitive Purchase
Boston Scientific Corp	Capital Equipment Market Share Agreement 2022		7 Non-Competitive Purchase
Bristol Primary Care LLC	CLIC Preceptor Agreement 2023	. ,	0 Non-Competitive Purchase
Virtual Radiologic Corporation	HL7 Interface for ADT,ORM & ORU Agreement Monthly Support 2019		0 Non-Competitive Purchase
Hologic Sales and Service LLC	T2000 Thin Prep Analyzers Service Agreement 2023		0 Non-Competitive Purchase
WomenCertified Inc	Women's Choice Awards Agreement 2024		9 Purchase Under Bid Threshold
Hyland Software Inc			Non-Competitive Purchase
•	Re-Index of Fetal Monitoring Documents Professional Services Agreement 2023		
BrandConnex LLC	All Media License to US News & World Report Best Hospitals and High Performing Hospitals Award	\$ 12,00	
Contraction Della F	Agreement 2023	Å 40.00	Non-Competitive Purchase
Cameron, Duke E.	Peer Review Services Agreement		0 Non-Competitive Purchase
Gruber, Peter J.	Peer Review Services Agreement		0 Non-Competitive Purchase
Middlewoods of Newington Incorporated	Space License Agreement 2020		7 Purchase Under Bid Threshold
Abbott Laboratories Inc	JETi Cart Rental Agreement 2023		Purchase Under Bid Threshold
Optellum Inc	Virtual Nodule Clinic Software Subscription Agreement 2023	\$-	Non-Competitive Purchase

REVENUE CONTRACTS

Client Name	Contract Title	Max	kimum Value	Sourcing Type
Asylum Hill Family Medicine Center Inc	Faculty, Leadership & Administrative Services Agreement	\$	5,521,312.00	Revenue
T-Mobile	T-Mobile Rooftop Space License 2014	\$	2,800,000.00	Revenue
Connecticut Children's Specialty Group Inc	Infectious Disease Clinical and Teaching Services (Feder, Henry MD) REV 2020	\$	700,088.00	Revenue
Connecticut Children's Specialty Group Inc	Pediatric Genetic Services Agreement (Tucker, Joseph M.D.) REV - 2021	\$	586,518.00	Revenue
Optum Pharmacy 702 LLC	Hemophilia PSA	\$	499,999.00	Revenue
Positudes Inc	The Alliance Pharmacy Agreement 2020	\$	499,999.00	Revenue
Bristol Hospital Multi-Specialty Group Inc	Clinical Perinatology Services REV 2020	\$	405,960.00	Revenue
Connecticut Children's Medical Center	Administrative Director Services (Vigil, J.) REV 2020	\$	395,778.00	Revenue
Accredo Health Group Inc	Accredo 340B PSA 2021	\$	300,000.00	Revenue

Client Name	Contract Title	Max	kimum Value	Sourcing Type
Connecticut Children's Specialty Group Inc	Pediatric Infectious Disease Services Agreement (Held, Melissa MD) (REV) 2019	\$	295,718.40	Revenue
Connecticut Children's Specialty Group Inc	Pediatric Genetic Professional Services (Beirne, Jaclyn MD) REV 2020	\$	281,512.40	Revenue
Connecticut Children's Specialty Group Inc	Pediatric Cardiology (Stewart Mackie, M.D.) REV 2022	\$	184,414.00	Revenue
Connecticut Children's Specialty Group Inc	Professional Clinical Perinatology Services Agreement (2023) REV	\$	104,000.00	Revenue
Bayview Health Care	Assistant Medical Director and Clinical Services Agreement (Gutierrez, Andrea D.O.) 2022 REV	\$	84,672.00	Revenue
Hartford Physicians Management Corporation	Complex Family Planning Services 2023	\$	65,000.00	Revenue
Connecticut Children's Medical Center	Administrative Program Assistant Services Agreement (2021)	\$	60,823.00	Revenue
Middlewoods of Newington Incorporated	Geriatric Advisory Services Agrmt (Dr. J. Kositsawat) (REV) 2020	\$	50,976.00	Revenue
Avon Health Center	Associate Medical Director Services Agreement (Jaeger, Jaclyn M.D.) 2022 (REV)	\$	34,560.00	Revenue
Hospital for Special Care	Dental Services Agreement	\$	24,500.00	Revenue
Westchester Knicks LLC	Acting Team Physician Services	\$	10,000.00	Revenue
American Parkinsons Disease Association	Parkinson's Disease Education and Support Group (2023)	\$	1,000.00	Revenue

Notes: This list includes contracts, amendments, and extensions that have start dates within the reporting period. Contracts \$500,000 and over have been previously reported to/approved by the UConn Health and Finance Corporation Boards of Directors.

EXECUTIVE SESSION