

University of Connecticut Health Center
Finance Corporation

BOARD OF DIRECTORS



September 19, 2023
3:00 PM

WebEx:

<https://uchc.webex.com/uchc/j.php?MTID=mc574551406e6d3ae9989d703bd5046af>

Password: September2023

Time: 3:00 p.m.**Location:** WebEx**WebEx Information:**<https://uchc.webex.com/uchc/j.php?MTID=mc574551406e6d3ae9989d703bd5046af>

Password: September2023

- I. Call to Order
- II. Public Comment
- III. Votes and Approvals:

University of Connecticut Health Center Finance CorporationPage

- 1-2 a. Review and approval of minutes of the June 29, 2023, meeting of the University of Connecticut Health Center Finance Corporation.

UCHCFC Circle Road Corp.Page

- 3 a. Vote to elect UCHCFC Circle Road Corp. Directors
- 4 b. Review and acceptance of report on UCHCFC Circle Road Corp. FY2023 operations

UConn Health Pharmacy Services, Inc.Page

- 5 a. Vote to elect UConn Health Pharmacy Services, Inc. Board of Directors
- 6 b. Review and acceptance of report on UConn Health Pharmacy Services, Inc. FY2023 Operations

- IV. Contracts \$500,000 and over:

Page

- 7 Review and approval of a contract with Hartford Healthcare Medical Group*
- 8 Review and approval of a contract with Varian Medical Systems*
- 9 Review and approval of a contract with Sellers, Dorsey & Associates, LLC*
- 10 Review and approval of a contract with Press Ganey Associates, Inc.*
- 11 Review and approval of a contract with Bernstein-Magoon-Gay LLC*
- 12 Review and approval of a contract amendment with Werfen USA LLC*
- 13 Review and approval of a contract amendment with Hologic Sales and Service LLC*
- 14 Review and approval of a contract amendment with Agiliti Health Inc.*
- 15 Review and approval of a contract amendment with Alphatec Spine Inc.*
- 16 Review and approval of a contract extension with Triose Inc.*
- 17 Review and approval of a contract extension with Olympus America Inc. (scope reprocessor)*
- 18 Review and approval of a contract extension with Olympus America Inc. (endoscopy/scope svc)*
- 19-20 Review and approval of a contract extension with Olympus America Inc. (endoscopy scope/camera/monitors service)*
- 21-22 Review and approval of a contract extension with Maxim Healthcare Staffing Services Inc.*
- 23 Review and approval of a contract extension with Verity Solutions Group Inc.*

- 24 Review and approval of a contract extension with University of Connecticut Hemophilia Treatment Center*
- 25 Review and approval of a contract extension with QuVa Pharma inc.*
- 26 Review and approval of a contract extension with Philips Image Guided Therapy Corporation, Spectranetics LLC and Intact Vascular Inc.*
- 27-28 Review and approval of a contract extension with Nuance Communications Inc.*
- 29 Review and approval of a contract extension with Accredo Health Group Inc.*
- 30 Review and approval of a contract extension with Banu Sundar, MD*
- 31 Review and approval of a contract extension with Virtual Radiologic Corporation*
- 32-33 Review and approval of a revenue generating contract with Saint Francis Hospital and Medical Center*
- 34-35 Review and approval of a lease with General Electric Real Estate Equities Inc.*

V. Uncollectible Accounts

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- 36 a. Historical analysis of uncollectible accounts (informational)
- 37-40 b. Approval of the write-off of uncollectable accounts*
 - John Dempsey Hospital
 - UConn Medical Group
 - UConn Dental Clinics
 - University Dentists

VI. Page 41-43 Contracts executed by the University of Connecticut Health Center Finance Corporation for the period

VII. Page 44 Executive Session (not expected)

VIII. Adjournment

*Action Item

Next Meeting: December, 2023

Time: 3:00 p.m.

Location: WebEx

Present on Phone (Voting): Daniel Toscano (Chairman), Andy Bessette, Dr. Bruce Liang, Dr. Radenka Maric, Holly Williams

I. **Call to Order** – At 3:02 p.m. Daniel Toscano, Chairman, called the meeting to order.

II. **Public Comment** – There was no public comment.

III. **Votes & Approvals**

On a motion duly made by Andy Bessette and seconded by Bruce Liang the minutes of the March 21, 2023 meeting of the University of Connecticut Finance Corporation were approved.

On a motion duly made by Andy Bessette and seconded by Bruce Liang the board of directors approved to increase the capital distribution for UConn Health Imaging as detailed on the resolution.

IV. **Contracts \$500,000 & over & Leases**

Review and approval of a contract with Vizient, Inc.

Review and approval of a contract with Johnson Controls, Inc.

Review and approval of a contract with Center for Advanced Reproductive Services, P.C.

Review and approval of a contract with General Electric Real Estate Equities, Inc. dba GE HFS, LLC

Review and approval of a contract with NYM Health Inc.

Review and approval of a contract with Elsevier Inc.

Review and approval of a contract with Medtronic Sofamor Danek USA Inc.

Review and approval of a contract with Owens & Minor Distribution Inc.

Review and approval of a contract with Arthrex Inc.

Review and approval of a contract with ScribeAmerica, LLC

Review and approval of a contract with Mediant Health Resources, Inc.

Review and approval of a contract with CDW LLC dba CDW Government LLC

Review and approval of a contract with Intuitive Surgical Inc.

Review and approval of a contract with The Hospital of Central Connecticut

Review and approval of a contract with Saint Francis Hospital and Medical Center

Review and approval of a contract with Hartford Hospital

Review and approval of a contract with Connecticut Children's Medical Center

Review and approval of a contract with The Coding Network LLC

Review and approval of a contract amendment with Airgas USA LLC

Review and approval of a contract amendment with Hologic Inc. dba Gen-Probe Sales & Service, Inc

Review and approval of a contract amendment with Immucor Inc.

Review and approval of a contract amendment with Ashish Adlakha, M.D.

Review and approval of a contract amendment with Edwards Lifesciences LLC

Review and approval of a contract amendment with Health Information Alliance, Inc.

Review and approval of a contract amendment with Alphatec Spine Inc.

Review and approval of a contract amendment with Superlanet Inc.

Review and approval of a contract amendment with iMethods, LLC

Review and approval of a contract amendment with CSI Companies Inc. dba CSI Healthcare IT

Review and approval of a contract extension with Datix USA, Inc.

Review and approval of a contract extension with Connecticut Children's Specialty Group

Review and approval of a contract extension with ASD Specialty Healthcare LLC

Review and approval of a contract extension with CVS Pharmacy, Inc.

Review and approval of a contract extension with Experian Health, Inc.

Review and approval of a contract extension with Hologic Sales and Services, LLC

Review and approval of a contract extension with Materialise USA, LLC

Review and approval of a contract extension with OIG Compliance Now, LLC

Review and approval of a contract extension with Optum Pharmacy 702 LLC
Review and approval of a contract extension with Optum360 LLC
Review and approval of a contract extension with Pharmacy Corporation of America
Review and approval of a contract extension with Press Ganey Associates, LLC dba Press Ganey Associates, Inc.
Review and approval of a contract extension with PricewaterhouseCoopers LLP
Review and approval of a contract extension with Sebia, Inc.
Review and approval of a revenue contract with Asylum Hill Family Medicine Center, Inc.
Review and approval of a revenue contract with Center for Advanced Reproductive Services, P.C.
Review and approval of a lease extension with 11 South Road LLC
Review and approval of a sublease extension with Asylum Hill Family Medicine Center, Inc.

On a motion duly made by Andy Bessette and seconded by Bruce Liang, the Board of Directors approved contracts over \$500,000, leases, and that the Executive Director be authorized to enter said contracts.

V. UCHCFC Fiscal Year 2024 Budget

On a motion duly made by Andy Bessette and seconded by Bruce Liang, the Board of Directors approved the University of Connecticut Finance Corporation budget for the fiscal year 2024 as detailed in the resolution.

VI. Uncollectible Accounts

Board members reviewed historical analysis (informational only) of uncollectible accounts.

Board members reviewed the write-off of uncollectible accounts for the period March 1, 2023 through May 31, 2023, for John Dempsey Hospital, UConn Medical Group, School of Dental Medicine Dental Clinics and University Dentists.

On a motion duly made by Andy Bessette and seconded by Bruce Liang, the Board of Directors approved the write-off of uncollectible accounts. Holly Williams abstained from voting on the write-offs.

VII. Board members reviewed the contracts executed for the time period March 1, 2023 through May 31, 2023.

VIII. Executive Session – the Board did not enter Executive Session.

The meeting was adjourned at 3:57 p.m.

Respectfully Submitted,



Chad Bianchi
Chief Financial Officer, Finance Corporation



TO: University of Connecticut Health Center Finance Corporation (UCHCFC)
Board of Directors

FROM: Jeffrey Geoghegan
Executive Director, UCHCFC

A handwritten signature in blue ink, appearing to read "Jeffrey Geoghegan", positioned below the printed name and title.

DATE: September 19, 2023

SUBJECT: **ELECTION OF DIRECTORS TO UCHCFC CIRCLE ROAD CORP. AND APPOINTMENT OF CHAIRMAN**

RECOMMENDATION: That the following three persons are hereby elected as Directors of UCHCFC Circle Road Corp., to serve until the next annual meeting of the UCHCFC Board of Directors, or until their successors are duly appointed pursuant to the Bylaws of the UCHCFC Circle Road Corp.:

Daniel Toscano, Chair, UCHCFC Board of Directors
Radenka Maric, President, UConn
Bruce Liang, CEO, UConn Health

Further, that Daniel Toscano is hereby appointed as Chairman of the Board of Directors of UCHCFC Circle Road Corp. pursuant to Article 4 of the UCHCFC Circle Road Corp. Bylaws.

* None of these directors shall serve ex-officio.

* C. Anthony Shippam remains an Independent Director pursuant to Article 3.11 of the Bylaws of the Corporation; no Board action is necessary at this time.

UCHCFC CIRCLE ROAD CORP.
FY23 OPERATIONS
SEPTEMBER 19, 2023

	UCHCFC Circle Road Corporation (unaudited)
Operating Revenues	
Interest income from direct financing lease	<u>\$ 10,171,221</u>
Total Operating Revenues	<u>10,171,221</u>
Operating Expenses	
Professional services	3,497
Repairs and maintenance	7,865,439
Amortization - RTU property	<u>2,682</u>
Total Operating Expenses	<u>7,871,618</u>
Operating Income	<u>2,299,603</u>
Nonoperating Revenue (Expense)	
Interest income-RTU Building	20,078
Lease Revenue -RTU Building	16,793
Loan servicing fee	<u>(5,750)</u>
Net Nonoperating (Expense) Revenue	<u>31,121</u>
Increase in Net Position	2,330,724
Net Position - Beginning of year (as previously state	<u>12,504,846</u>
Cumulative Effect of Implementing GASB 87	<u>(33,411)</u>
Net Position - Beginning of year (as restated 2022)	<u>12,471,435</u>
Net Position - End of year	<u><u>\$ 14,802,159</u></u>



TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Jeffrey Geoghegan
Chief Financial Officer

A handwritten signature in blue ink, appearing to read "Jeffrey Geoghegan", positioned to the right of the "FROM:" line.

DATE: September 19, 2023

SUBJECT: **ELECTION OF DIRECTORS TO UCONN HEALTH PHARMACY SERVICES, INC.
BOARD OF DIRECTORS**

RECOMMENDATION: That the following persons are hereby elected as Directors of UConn Health Pharmacy Services, Inc. to serve until their successors are duly elected and qualified:

Daniel Toscano, Chairman, Board of Trustees
Radenka Maric, President, UConn
Bruce Liang, CEO, UConn Health

UCONN HEALTH PHARMACY SERVICES, INC.
FY23 OPERATIONS
SEPTEMBER 19, 2023

	UConn Health Pharmacy Services, Inc. (unaudited)
Operating Revenues	
Contract and other income	\$ 1,025,232
Net patient Service revenues	<u>111,329,599</u>
Total Operating Revenues	<u>112,354,831</u>
Operating Expenses	
Internal contractual support	2,033,041
Outside agency per diems	8,209,706
Pharmaceuticals/medical supplies	104,139,390
Rent	88,453
Equipment and software leases	750
Repairs and maintenance	25,347
Interest expense	4,278
Depreciation	120,913
Amortiztion - RTU property	<u>19,800</u>
Total Operating Expenses	<u>114,641,678</u>
Operating Income	<u>(2,286,847)</u>
Gain (Loss) before Transfers	<u>(2,286,847)</u>
Net Transfers from UConn Health	9,000,000
Increase in Net Position	6,713,153
Net Position - Beginning of year (as previously state	<u>2,075,493</u>
Cumulative Effect of Implementing GASB 87	<u>(66,789)</u>
Net Position - Beginning of year (as restated 2021)	<u>2,008,704</u>
Net Position - End of year	<u><u>\$ 8,721,857</u></u>



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: Hartford HealthCare Medical Group - Contract (UCHCFC-149422416)

RECOMMENDATION: That the Board of Directors approve a contract with Hartford HealthCare Medical Group ("HHCMG") on behalf of UConn Health for a period of three years (October 1, 2023 through September 30, 2026), in an amount not to exceed \$7,000,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.


BACKGROUND: UConn Health requires the professional clinical services of HHCMG Cardiac Physicians and Physician Assistants to provide combined medical, surgical and cardiac call-coverage services. In addition, this contract includes the new Transcatheter Aortic Valve Replacement ("TAVR") program at UConn Health's Calhoun Cardiology Center. With the exception of the TAVR program, these services were previously provided through three separate contract agreements which have reached their 5-year mark.

This is a non-competitive purchase based on physician (cardiology) specialty.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: Varian Medical Systems, Inc. Contracts (UCHCFC-156774353 and UHCFC-174612009)

RECOMMENDATION: That the Board of Directors approve contracts with Varian Medical Systems, Inc. ("Varian") on behalf of UConn Health for a period of five years (September 1, 2024 through August 30, 2029), in an amount not to exceed \$4,500,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.


BACKGROUND: This approval is for two agreements. One agreement will be for the purchase of the replacement Radiation Oncology Treatment Delivery System, which includes a one (1) year warranty. The second agreement is for an additional four (4) year service agreement for this equipment commencing after the end of the initial warranty period. The delivery of the equipment is expected to be by August 31, 2024.

This contract is being awarded as the result of a bid.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: **Sellers, Dorsey & Associates, LLC Contract (UCHCFC-174871588)**

RECOMMENDATION: That the Board of Directors approve a contract with Sellers, Dorsey & Associates, LLC ("Sellers") on behalf of UConn Health for a period of seven years (September 2023 through August 2030), in an amount not to exceed \$5,600,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.


BACKGROUND: UConn Health wants to engage the services of Sellers to design and implement Medicaid programs with the Department of Social Services that will result in a net reimbursement benefit for UConn Health. Programs so designed and implemented will yield significant revenues with a long lead time to realization.

This is a non-competitive purchase based on the company's unique qualifications. Sellers is an expert in this field and has presented opportunities to the State of Connecticut and UConn Health in the past. Their dedicated team of experts includes many State Medicaid professionals with the expertise required to navigate the State and Federal landscapes to bring this opportunity to fruition.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: Press Ganey Associates Inc. Contract (UCHCFC-175443612)

RECOMMENDATION: That the Board of Directors approve a contract with Press Ganey Associates Inc. ("Press Ganey") on behalf of UConn Health for a period of five years (October 1, 2023 through September 30, 2028), in an amount not to exceed \$999,999, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: Press Ganey has been the vendor for patient satisfaction surveys since 2017. During this time, we have accessed "Patient Experience Surveys" and "Outpatient and Ambulatory Surgery CAHPS Regulatory Surveys" through two separate agreements.

In June 2023, this Finance Corporation Board of Directors approved a one year extension to and funding for the Patient Experience agreement. Subsequently, the Office of Patient Experience has requested the addition of texting capabilities for surveys, and it has been determined that it is in our best interests to combine the two patient survey agreements into one agreement that will provide the new texting possibilities universally. Accordingly, this new five year agreement will replace both of the prior two agreements.

We are accessing this contractor through our Group Purchasing Organization.

This contract will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after it has been executed.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: **Berstein-Magoon-Gay LLC Contract (UCHCFC-169219582)**

RECOMMENDATION: That the Board of Directors approve a contract with Bernstein-Magoon-Gay LLC ("Berstein") on behalf of UConn Health for a period of seven years (October 1, 2023 through September 30, 2030), in an amount not to exceed \$2,055,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.


BACKGROUND: Berstein will provide linen and laundry pickup and delivery services for various UConn Health locations, including UMG satellite offices in Canton, East Hartford, Farmington, Plainville, Putnam, Simsbury, Southington, Storrs and West Hartford.

This contract is being awarded as the result of a bid.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: Werfen USA LLC (Instrumentation Laboratory) Contract Amendment (UCHCFC-116783879)

RECOMMENDATION: That the Board of Directors approve an amendment with Werfen USA LLC (Instrumentation Laboratory) ("Werfen") on behalf of UConn Health with no change to the current five-year contract term (October 13, 2019 through October 12, 2024) to increase the previously-approved maximum value of \$850,000 by \$350,000, for a new maximum value of \$1,200,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said amendment.


BACKGROUND: Werfen supplies UConn Health's Department of Laboratory Medicine with equipment, service/maintenance, reagents and consumables for coagulation testing. This amendment increases the contract value without other changes to the contract. The increased value is needed to cover higher-than-anticipated use of consumables under the contract.

This is a non-competitive purchase based on continuity of clinical care maximizing patient safety and clinical outcomes.

This amendment was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: Hologic Sales and Service LLC (fka Hologic, Inc. dba Gen-Probe Sales & Service Inc.) Contract Amendment (UCHCFC-122554542)

RECOMMENDATION: That the Board of Directors approve an amendment with Hologic Sales and Service LLC (fka Hologic, Inc. dba Gen-Probe Sales & Service Inc.) ("Hologic") on behalf of UConn Health, to extend the existing five-year contract term by one year (October 1, 2024 through September 30, 2025) and increase the previously-approved maximum value of \$4,800,000 by \$1,000,000, resulting in a total six-year term and maximum value of \$5,800,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said amendment.

BACKGROUND: Hologic currently supplies equipment and reagents used by UConn John Dempsey Hospital's Department of Laboratory Medicine. In September 2022, Gen-Probe Sales & Service Inc. merged with and into Hologic Sales and Service LLC. This amendment adds new products to be purchased from Hologic, increases the term by one year and \$1,000,000 to the maximum value to cover the new products and the additional period on the agreement.

This non-competitive procurement allows for continuity of clinical care, maximizing clinical safety and successful clinical outcomes. The current system has been in place since 2014, and staff is currently trained to use this automated platform.

This amendment was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: **Agiliti Health Inc. Contract Amendment (UCHCFC4-99096293)**

RECOMMENDATION: That the Board of Directors approve an amendment to this contract with Agiliti Health Inc. ("Agiliti") on behalf of UConn Health to increase the previously-approved maximum contract value of \$2,000,000 by \$600,000, for a new maximum value of \$2,600,000, with no change to the existing 6-year contract term (June 1, 2018 through May 31, 2024), and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said amendment.

BACKGROUND: Agiliti provides tracking, monitoring, cleaning and management services for UConn Health's infusion pumps and breast pumps. Agiliti also provides consulting and preventive maintenance/repair services for the pumps on an as-needed basis, as well as a full-time Biomedical Technician (1.0 FTE) who works on-site at UConn Health during normal business hours. This amendment will increase the maximum contract value with no change to the term due to an increase in the number of pumps being managed by Agiliti and UConn Health's need for additional support services.

This is a non-competitive purchase based on Agiliti's experience servicing UConn Health's inventory of pumps and ability to provide on-site staff.

This amendment was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: **ALPHATEC SPINE INC. Amendment (UCHCFC-158492680-A3)**

RECOMMENDATION: That the Board of Directors approve a contract amendment with Alphatec Spine Inc. ("Atec") on behalf of UConn Health that adds \$6,000,000 to the contract's not-to-exceed value of \$6,000,000 for a new not-to-exceed value of \$12,000,000 with no change to the current two year contract term, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said amendment.


BACKGROUND: Atec spine products are used in spine surgery. We are seeing an increase in surgical cases which requires procurement of an increased number of spine surgery products. Additional funding is needed to keep up with demand.

This is a non-competitive purchase based on physician preference.

This amendment was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: TRIOSE, Inc. Contract Extension (UCHCFC-SV3043-Triose-R1)

RECOMMENDATION: That the Board of Directors approve an extension to this contract with Triose, Inc. ("TRIOSE") on behalf of UConn Health to extend the existing one-year contract term by two years (December 15, 2023 through December 14, 2025), and increase the maximum value of \$499,999 by \$2,000,001, resulting in a total three-year term and maximum value of \$2,500,000, and that the Chief Financial Officer or Executive Director be authorized to enter into said extension.


BACKGROUND: UConn Health started using TRIOSE (formerly known as MegaLogistics/Predicata) over 10 years ago for freight management. Until last fall when the Department of Administrative Services (DAS) was unable to extend its UPS agreement, UConn Health was using its own UPS, FedEx, and LTL accounts for shipping. With the loss of the DAS UPS agreement, UConn Health negotiated a freight management agreement through a TRIOSE/Vizient agreement (SV3043). UConn Health still uses its own FedEx account, but is now using TRIOSE UPS and LTL accounts for its shipping needs.

We are accessing this contractor through our group purchasing organization Vizient

This extension was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: Olympus America Incorporated Contract Extension (UCHCFC4-112245422)

RECOMMENDATION: That the Board of Directors approve an extension with Olympus America Incorporated ("Olympus") on behalf of UConn Health to extend the existing five-year contract term by one year (December 4, 2023 to December 3, 2024), and increase the maximum value of \$82,080 by \$17,920, resulting in a total six-year term and maximum value of \$100,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.


BACKGROUND: This is an agreement for Olympus to service scope reproprocessors that UConn Health is leasing. UConn Health entered into this contract to service this equipment used in the UConn Health Gastroenterology Department. The original contract commenced December 4, 2018 and went through 2021. Originally the equipment was to be replaced and there would be a new service contract. This contract has been extended since 2021 because of delays in availability of the new replacement equipment, which is now available to order. However, it will still take several months for the new equipment to be delivered to UConn Health. This extension will further allow the contract to extend to December 3, 2024, and increases the contract's maximum value to cover that additional time, so that UConn Health is able to continue using the existing equipment and having it serviced until the new equipment is delivered and put into use.

This is a non-competitive purchase based on clinician preference of the GI doctors.

This request is being submitted to the Board for approval because the extension will cause the contract term to exceed five years.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: **Olympus America Incorporated Contract Extension (UCHCFC4-100331268)**

RECOMMENDATION: That the Board of Directors approve an extension with Olympus America Incorporated ("Olympus") on behalf of UConn Health to extend the existing five-year contract term by one year (December 4, 2023 to December 3, 2024), and increase the maximum value of \$290,503 by \$109,497, resulting in a total six-year term and maximum value of \$400,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.

BACKGROUND: This is an agreement for Olympus to service endoscopy equipment and scopes that UConn Health is leasing. UConn Health entered into this contract to service this equipment used in the UConn Health Gastroenterology Department. The original contract commenced December 4, 2018 and went through 2021. Originally the equipment was to be replaced and there would be a new service contract. This contract has been extended since 2021 because of delays in availability of the new replacement equipment, which is now available to order. However, it will still take several months for the new equipment to be delivered to UConn Health. This extension will further allow the contract to extend to December 3, 2024, and increases the contract's maximum value to cover that additional time, so that UConn Health is able to continue using the existing equipment and having it serviced until the new equipment is delivered and put into use.

This is a non-competitive purchase based on clinician preference of the GI doctors.

This request is being submitted to the Board for approval because the extension will cause the contract term to exceed five years.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: Olympus America Incorporated Contract Extensions (UCHCFC1-100311813-009, UCHCFC1-100311813-011 and UCHCFC4-100330068)

RECOMMENDATION: That the Board of Directors approve extensions to these contracts with Olympus America Incorporated ("Olympus") on behalf of UConn Health to extend the existing five-year contract term by one year (August 1, 2023 to July 31, 2024), and increase the previously approved maximum value of \$2,400,000 by \$600,000, resulting in a total six-year term and maximum value of \$3,000,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extensions.


BACKGROUND: UConn Health entered into these contracts with Olympus to provide and service certain endoscopy equipment (scopes, camera, monitors and related accessories) used in the UConn Health Gastroenterology Department. The original contracts commenced on August 1, 2018. The contracts would have been rewritten in 2021, when Olympus was supposed to provide UConn Health with new replacement equipment; instead, they have been continuing on a month-to-month basis because of delays in availability of the new equipment, which is now available to order. However, it will still take several months for the new equipment to be delivered to UConn Health. These extensions will formalize the current month-to-month arrangements by extending the term of the contracts through July 31, 2024, and increasing each contract's maximum value to cover that additional time, so that UConn Health is able to continue using the existing equipment and have it serviced until the new equipment is delivered and put into use.

This is a non-competitive purchase based on clinician preference of the GI doctors.

This extension was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: Maxim Healthcare Staffing Services Inc. Contract Extension (UCHCFC-137269202-A4)

RECOMMENDATION: That the Board of Directors approve an extension to this contract with Maxim Healthcare Staffing Services Inc. ("Maxim") on behalf of UConn Health to extend the existing three-year contract term by one year (January 13, 2024 through January 12, 2025), and increase the previously-approved maximum value of \$999,999 by \$1,300,001, resulting in a total four-year term and maximum value of \$2,300,000, and that the Chief Financial Officer or Executive Director be authorized to enter into said contract extension.


BACKGROUND: In January 2021 UConn Health entered into a three-year contract with Maxim for the provision of temporary medical billing coders. Last year, we added supplemental staff provided by Maxim to perform coding audits to assist UConn Health with remaining compliant with various requirements of the OIG (Office of Inspector General). Maxim also provided supplemental clinical documentation improvement staff and a supervisor. The added services will continue during this one-year renewal and requested additional funds will both address a greater than anticipated utilization of temporary coders and the extension of temporary coding auditor and clinical documentation improvement services.

This is a non-competitive purchase. Maxim has historically been able to produce specialty level coders to provide support to UConn Health's operations and prevent lost revenues: Maxim provides coding services for Radiology and other ancillary services. Coders and auditing services are needed to ensure that the hospital produces continuous revenue under the Office of Inspector General compliance process.

This contract extension was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: Verity Solutions Group Inc. Contract Extension (UCHCFC-126479335)

RECOMMENDATION: That the Board of Directors approve a contract extension with Verity Solutions Group Inc. ("Verity") on behalf of UConn Health to extend the existing four-year contract term by two years (March 16, 2024 through March 15, 2026), and increase the previously-approved maximum value of \$499,999 by \$500,000, resulting in a total six-year term and maximum value of \$999,999, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.


BACKGROUND: Verity is a third party administrator (TPA) which exclusively provides 340B program management services to Accredo Specialty Pharmacy. Accredo continues to be a large source of revenue for UConn Health and our 340B program. This contract extension and increase in maximum spend will continue to benefit UConn Health.

This is a non-competitive purchase based on unique qualifications as Verity works exclusively as the TPA for our Accredo specialty pharmacy agreements.

This extension will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after it has been executed.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: University of Connecticut Hemophilia Treatment Center Contract Extension (UCHCFC-136384635)


RECOMMENDATION: That the Board of Directors approve a contract extension with UConn Health Pharmacy Services Inc. ("UHPSI") on behalf of University of Connecticut Hemophilia Treatment Center for a period of three (3) years (10/1/2023 through 9/30/2026), with anticipated revenue not to exceed \$499,999, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.

BACKGROUND: University of Connecticut Hemophilia Treatment Center has a current 340B Pharmacy Services Agreement with UHPSI to serve as a contract pharmacy. This revenue generating agreement has been in place since October 2020 and the parties agree to extend it for an additional three (3) years.

This request is being submitted to the Board for approval because the extension will cause the contract term to exceed five years.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: QuVa Pharma Inc. Contract Extension (UCHCFC-143806338)

RECOMMENDATION: That the Board of Directors approve a contract extension with QuVa Pharma Inc. ("QuVa") on behalf of UConn Health to extend the existing two-year contract term by two years (January 19, 2024 through January 18, 2026), and increase the previously-approved maximum value of \$499,999 by \$800,001, resulting in a total four-year term and maximum value of \$1,300,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.


BACKGROUND: QuVa provides 503B compounding services and is a sole supplier of buffered lidocaine/epinephrine syringes used by UConn Health's Dermatology Clinic. This amendment extends the term through January 18, 2026 and increases the maximum value to \$1,300,000 to cover both ongoing spend and increased usage.

This is a non-competitive purchase based on clinical service continuity in order to maintain continuity of care as required by UConn Health's policies and procedures.

This extension was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: Philips Image Guided Therapy Corporation, Spectranetics LLC and Intact Vascular, Inc. Contract Extension (UCHCFC1-105384773)

RECOMMENDATION: That the Board of Directors approve a contract extension with Philips Image Guided Therapy Corporation, Spectranetics LLC and Intact Vascular, Inc. ("Philips") on behalf of UConn Health to extend the existing five-year contract term by two years (November 8, 2023 through November 7, 2025), with no change to the current maximum contract value of \$720,000, resulting in a total seven-year term and maximum value of \$720,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: Philips provides rental of Spectranetics equipment that allows us to perform laser atherectomy and UConn Health purchases associated disposables for the Cardiac Catheterization Lab, for which UConn Health receives rental credits toward the cost of the equipment.

This is a non-competitive purchase based on Dr. JuYong Lee's need to obtain the goods/services from the Contractor to maximize patient safety and successful clinical outcomes as the contractor is the only FDA-approved atherectomy device for in-stent restenosis.

This request is being submitted to the Board for approval because the extension will cause the contract term to exceed five years.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: Nuance Communications, Inc. Contract Extension (UCHCFC-143279202-A1)

RECOMMENDATION: That the Board of Directors approve a contract extension with Nuance Communications, Inc. ("Nuance") on behalf of UConn Health to extend the existing three-year contract term (May 11, 2021 through May 10, 2024) by three years effective as of August 1, 2023 (August 1, 2023 through July 31, 2026), and increase the maximum contract value of \$81,300 by \$157,475, resulting in a total five-year and three-month term and maximum value of \$238,775, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.

BACKGROUND: Nuance is the current provider of Nuance PowerShare which is image sharing software utilized by UConn Health's Department of Radiology. Effective May 11, 2021, Radiology added Nuance PowerShare via the contract as part of the UConn Health Nuance platform of products governed by the Healthcare Master Agreement, Contract No. UHCFC-2-2467, that was awarded as the result of a bid in 2012.

Nuance PowerShare allows for secure sharing of medical images and diagnostic reports and is currently integrated into UConn Health's Epic system. This contract extension 1) increases the contract term by another three years effective as of August 1, 2023, 2) increases the PowerShare Baseline Volume of Annual Studies from 10,500 to 25,000 at a locked-in, fixed fee rate per study as UConn Health's Baseline Volume of Annual Studies has increased over the last year, and 3) increases the contract value of \$81,300 by \$157,475 to account for the increase in the Baseline Volume of Annual Studies over the new three-year term extension.

This is a non-competitive purchase based on Nuance PowerShare's current integration into UConn Health's Epic system and to maintain continuity of service and care.

This request is being submitted to the Board for approval because the extension will cause the contract term to exceed five years.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: Accredo Health Group Inc. Contract Extension (UCHCFC-122826916)


RECOMMENDATION: That the Board of Directors approve a contract extension with Accredo Health Group Inc. ("Accredo") on behalf of University of Connecticut Hemophilia Treatment Center to extend the existing four-year contract term by two years (October 1, 2023 through September 30, 2025), with no change to the previously reported revenue, resulting in a total six-year term and proposed revenue of \$4,000,000, and that the Executive Director be authorized to enter into said contract extension.

BACKGROUND: This contract relationship will continue to allow patients of our Hemophilia Treatment Center who receive a prescription from that facility to process these prescriptions from Accredo and Accredo will pay UConn Health the contracted rate of this prescription minus the dispensing fee to Accredo. UConn Health will replace the pharmaceutical in Accredo's stock through a bill to/ship to relationship with our wholesaler. This contract extension will add two years to the current contract term.

This request is being submitted to the Board for approval because the extension will cause the contract term to exceed five years.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: **Banu Sundar, M.D Contract Extension (UCHCFC-160867753)**

RECOMMENDATION: That the Board of Directors approve a contract extension with Dr. Banu Sundar ("Dr. Sundar") on behalf of UConn Health to extend the existing one year contract for an additional period of two years (October 15, 2023 through October 14, 2025) and adding an additional \$515,000 to the contract's not-to-exceed value of \$100,000 resulting in a total three-year term in a new not-to-exceed value of \$615,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: Since October of 2022, Dr. Sundar has provided electromyography ("EMG") diagnostic testing services and neurological patient care services for UConn Health patients in UConn Health's Ambulatory Services, Neurology Department. This extension will increase the term from a one-year term to a three-year term and will expand Dr. Sundar's time at UConn Health from three days per month to three days per week.

This is a non-competitive purchase based on physician (neurology) specialty.

This contract extension will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after it has been executed.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: Virtual Radiologic Corporation Contract Extension (UCHCFC-121680132)

RECOMMENDATION: That the Board of Directors approve a contract extension with Virtual Radiologic Corporation ("vRad") on behalf of UConn Health to extend the existing four-year contract term for a period of one year (October 1, 2023 through September 30, 2024), and increase the previously-approved maximum value of \$1,900,000 by \$1,150,000 resulting in a total five-year term in an amount not to exceed \$3,050,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: UConn Health's Diagnostic Imaging Department utilizes vRad who assign Radiologists to perform after-hours preliminary radiology interpretation services. vRad provides physician coverage according to the estimated complement and work effort of Radiologists necessary to provide interpretation services during the covered periods, which has increased in the last year. This contract extension extends the contract term for one year for a total of five years and increases the maximum value to cover increased coverage and ongoing spend.

This is a non-competitive purchase based on physician specialty (radiology).

This contract extension was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: Saint Francis Hospital and Medical Center Contract (UCHCFC-174138837)

RECOMMENDATION: That the Board of Directors approve a revenue-generating contract with Saint Francis Hospital and Medical Center ("Saint Francis") on behalf of UConn Health and the University of Connecticut School of Medicine for a period of one year and ten months (November 1, 2023 through August 31, 2025), in an amount not to exceed \$2,000,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: This revenue contract between Saint Francis and UConn Health is to provide the clinical services of certain employed and/or contracted physicians to support the delivery of primary and preventative health care at Burgdorf Health Center ("Burgdorf") located in the north end of Hartford on the Mount Sinai Campus of Saint Francis and directly controlled by Saint Francis.


UConn School of Medicine has used Burgdorf as a training site for its students and residents for many years, and UConn Health physicians have worked out of that location in their dual roles as clinical providers and UConn School of Medicine faculty members. The physician specialties to be provided are in Internal Medicine and General Pediatrics. UConn Health is being paid the fair market value of physicians' services, adjusted downward based on the percentage of clinical time that we expect will be lost due to the physicians' educational responsibilities.

This contractual arrangement is also governed by an Affiliation Agreement between UConn School of Medicine and Trinity Health, and by a Program Letter of Agreement between UConn School of Medicine and Burgdorf.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



TO: Members University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Jeffrey P. Geoghegan 
Executive Director, Finance Corporation

Chad Bianchi 
Chief Financial Officer, Finance Corporation

DATE: September 19, 2023

SUBJECT: General Electric Real Estate Equities, Inc. dba GE HFS, LLC Lease (UCHCFC-176254436)

RECOMMENDATION: That the Board of Directors approve a lease with General Electric Real Estate Equities, Inc. dba GE HFS, LLC ("GE HFS") on behalf of UConn Health for a period of five years (October 1, 2023 through September 30, 2028), in an amount not to exceed \$900,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said lease.

BACKGROUND: This lease is a five-year lease agreement with GE HFS to acquire four new GE Logiq E10 R3 ultrasounds, related equipment and software (the "Equipment"). The Equipment will replace existing ultrasounds that are being leased. The Equipment is for the radiology department.

GE Medical Systems, Ultrasound and Primary Care Diagnostics, LLC (the "Supplier") will provide the Equipment. GE HFS will provide funds to the Supplier on behalf of UConn Health pursuant to a lease agreement for all of the costs of the Equipment. Once all of the Equipment is installed and accepted by UConn Health, GE HFS will make the payment for the Equipment to the Supplier, and UConn Health shall repay GE HFS for the financed amount over a 5 year period. At the end of the lease agreement, UConn Health can either return the Equipment or decide to purchase the Equipment at the then fair market value.

This is a non-competitive purchase because UConn Health has standardized with GE Equipment. GE LOGIQ E10 consoles are currently being utilized by the Radiology staff.

This contract will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after it has been executed.

Write Off Analysis

Fiscal Year Date	FY 19	FY 20	FY 21	FY 22	FY 23	1ST QTR FY 24	FY 24
JDH							
JDH Cost	\$3,750,524	\$6,037,073	\$2,588,209	\$4,413,777	\$15,605,865	\$965,762	\$965,762
JDH Accounts	7,403	15,936	7,773	9,769	23,742	1,563	1,563
Average cost per account	506.62	378.83	332.97	451.81	657.31	617.89	617.89
UMG							
UMG Cost	\$985,038	\$26,786	\$1,097,214	\$1,479,351	\$4,036,383	\$265,425	\$265,425
UMG Accounts	4,737	212	10,006	16,196	32,640	3,148	3,148
Average cost per account	207.95	126.35	109.66	91.34	123.66	84.32	84.32
Dental Clinics							
DC Cost	\$20,871	\$533,245	\$274,159	\$241,866	\$195,599	\$58,342	\$58,342
DC Accounts	68	2,210	1,203	1,196	1,003	266	266
Average cost per account	306.93	241.29	227.90	202.23	195.01	219.33	219.33
University Dentists							
UD Cost	\$6,052	\$87,886	\$37,559	\$19,836	\$21,446	\$2,001	\$2,001
UD Accounts	9	257	145	86	65	10	10
Average cost per account	672.49	341.97	259.03	230.66	329.93	200.13	200.13



MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Jeff Geoghegan
Executive Director

Chad Bianchi
Chief Financial Officer – Finance Corporation

DATE: September 19, 2023

SUBJECT: **WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR THE
JOHN DEMPSEY HOSPITAL**

RECOMMENDATION: That the Board of Directors approve the write-off of 1,563 uncollectable accounts totaling \$965,762.44 for the period June 1, 2023 through August 31, 2023 for the John Dempsey Hospital as returned from the collection agencies.

BACKGROUND: In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Executive Director that the following transmittals be approved for write-off:

Transmittal #E0013	1,563	accounts	\$965,762.44
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TOTAL	1,563	accounts	\$965,762.44
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These write-offs are within the Hospital's budgeted provision for bad debts.

Background summary information regarding these accounts is on file in the Finance Corporation's office.

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Jeff Geoghegan 
Executive Director

Chad Bianchi 
Chief Financial Officer – Finance Corporation

DATE: September 19, 2023

SUBJECT: WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR THE
UCONN MEDICAL GROUP

RECOMMENDATION: That the Board of Directors approve the write-off of 3,148 uncollectible accounts totaling \$265,424.89 for the period June 1, 2023 through August 31, 2023 for the UConn Medical Group as returned from the collection agencies.

BACKGROUND: In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Executive Director that the following transmittals be approved for write-off:

Transmittal # E0013	Accounts 3,148	\$265,424.89
Total	Accounts 3,148	\$265,424.89

These write-offs are within the UConn Medical Group's budgeted provision for bad debts.

Background summary information regarding these accounts is on file in the Finance Corporation's office.

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Jeff Geoghegan 
Executive Director

Chad Bianchi 
Chief Financial Officer – Finance Corporation

DATE: September 19, 2023

SUBJECT: WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR
THE DENTAL CLINICS

RECOMMENDATION: That the Board of Directors approve the write-off of 266 uncollectable accounts totaling \$58,341.53 for the period June 1, 2023 through August 31, 2023 for the Dental Clinics as returned from the collection agencies.

BACKGROUND: In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Executive Director that the following transmittals be approved for write-off:

Transmittal #DC177	266 accounts	\$58,341.53
TOTAL	266 accounts	\$58,341.53

These write-offs are within the Dental Clinic's budgeted provision for bad debts.

Background summary information regarding these accounts is on file in the Finance Corporation's office.

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Jeff Geoghegan
Executive Director



Chad Bianchi
Chief Financial Officer



DATE: September 19, 2023

SUBJECT: WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR
THE UNIVERSITY DENTISTS

RECOMMENDATION: That the Board of Directors approve the write-off of 10 uncollectable accounts totaling \$2,001.30 for the period June 1, 2023 through August 31, 2023 for the University Dentists as returned from the collection agencies.

BACKGROUND: In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Executive Director that the following transmittals be approved for write-off:

Transmittal #UD177	10 accounts	\$2,001.30
TOTAL	10 accounts	\$2,001.30

These write-offs are within the University Dentists' budgeted provision for bad debts.

Background summary information regarding these accounts is on file in the Finance Corporation's office.

University of Connecticut Health Center Finance Corporation Contracts
June 1, 2023 - August 31, 2023

EXPENSE CONTRACTS

Contractor Name	Contract Title	Maximum Value	Sourcing Type
Abbott Laboratories Inc dba Abbott Diagnostics	Clinical Lab Automation Line, Track, Equipment and Reagents	\$ 15,000,000	Competitive
ScribeAmerica LLC	Medical Scribe Services (effective 8/1/23)	\$ 6,000,000	Competitive
Capital Area Health Consortium	School of Dental Medicine Residents Salary and Benefits Administration	\$ 3,700,000	Non-Competitive
Intuitive Surgical Incorporated	daVinci Robotic System Purchase and Service Agreement	\$ 3,500,000	Non-Competitive
11 South Road LLC	11 South Road Cardiology Space Lease	\$ 3,100,000	Non-Competitive
ScribeAmerica LLC	Medical Scribe Services (through 7/31/23)	\$ 1,990,000	Non-Competitive
Leica Microsystems Inc	Leica Instrument Acquisition and Service Agreement	\$ 1,500,000	Non-Competitive
Abbott Laboratories Inc	Cardiac Rhythm Monitors	\$ 1,300,000	Non-Competitive
Owens & Minor Distribution Inc	QSight Inventory Management Software	\$ 1,119,000	Non-Competitive
Edwards Lifesciences LLC	TAVR Products Pricing and Consignment Agreement	\$ 999,999	Non-Competitive
Medtronic Sofamor Danek USA Inc	Spine Implant Products Pricing Agreement	\$ 999,999	Non-Competitive
NuVasive Clinical Services Monitoring Inc	Intraoperative Surgical Monitoring Services	\$ 900,000	Competitive
Elsevier Inc	Patient Education Application	\$ 802,809	Non-Competitive
Center for Advanced Reproductive Services, P.C.	Administrative and Teaching Personnel for Reproductive Endocrinology Program	\$ 797,409	Non-Competitive
Steris Corporation	Black Diamond Video System Service Agreement	\$ 776,797	Non-Competitive
AMN Leadership Solutions Inc	Faculty and Leadership Search Services	\$ 760,040	Non-Competitive
The Coding Network LLC	Medical Record Coding Support Services	\$ 720,000	Non-Competitive
Vizient Inc	Custom Analytics Support Services	\$ 658,873	Non-Competitive
Connecticut Children's Medical Center	Pediatric Clerkship Oversight Director Services (J. Crowley)	\$ 620,719	Non-Competitive
Datix USA Inc	Risk Management Software License	\$ 600,000	Non-Competitive
INO Therapeutics LLC dba Mallinckrodt	Nitric Oxide for Respiratory Therapy	\$ 499,999	Non-Competitive
AnovoRx Distribution LLC	Pharmaceutical Purchase Agreement (Signifor Lar)	\$ 499,999	Non-Competitive
US Path Labs LLC	Dermatopathology Specimen Services Agreement	\$ 499,999	Non-Competitive
ANCILE Solutions Inc	uPerform Cloud Software Subscription	\$ 494,374	Non-Competitive
OIG Compliance Now LLC	Debarment/Sanctions Screening Services	\$ 442,000	Non-Competitive
IMG College LLC dba A-L Tier II LLC (f/k/a Patron Solutions) and Learfield	Marketing and Sponsorship Agreement for UConn Health at UConn Athletic Events	\$ 377,203	Non-Competitive
Scappaticci, Folco	Interventional Radiology Scheduled Services and Call-Coverage	\$ 360,000	Non-Competitive
Connecticut Children's Medical Center	Director of Simulation & Transition to Residency Services (M. Kelley)	\$ 331,907	Non-Competitive
Neuro Diagnostics LLC	Orthopedic Consults and EMG Services	\$ 305,970	Non-Competitive
Mentor Worldwide LLC	Breast Implants and Sizers Pricing Agreement	\$ 300,000	Non-Competitive
Arthrex Inc	Video Equipment Service Agreement	\$ 290,372	Non-Competitive
Connecticut Children's Medical Center	Chairman of Pediatrics Department Services (J. Salazar)	\$ 268,087	Non-Competitive
Lifebridge Community Services Inc	Sign Language Interpretation Services	\$ 250,000	Non-Competitive
All Fulfillment Direct LLC	Printing and Mailing Services	\$ 206,000	Non-Competitive
Microsoft Corporation	Enterprise Services	\$ 184,388	Non-Competitive
Starling Physicians P.C.	Core Faculty for Interventional Cardiology Fellowship Program	\$ 181,686	Non-Competitive
Kier, Ruben	Remote/TeleRad Radiology Services	\$ 180,000	Non-Competitive
Belair Instrument Company LLC dba Avantik	Dermatology Equipment Service Agreement	\$ 166,596	Non-Competitive
Ziehm-Orthoscan Inc dba Ziehm Imaging	C-Arm Service Agreement (Ziehm Vision RFD 3D Mobile C-Arm)	\$ 164,832	Non-Competitive
Turbett Surgical Inc	Instrument Pod and Filter Kit Purchase/Placement Agreement	\$ 162,240	Non-Competitive

Contractor Name	Contract Title	Maximum Value	Sourcing Type
Lexington Cardiology Associates LLC	Cardiac Catheterization On-Call Services (Katsetos and Brice)	\$ 144,540	Non-Competitive
Stryker Sales Corporation	Neptune 3 Rover and Neptune 2 Docker Service Agreement	\$ 142,838	Non-Competitive
Hologic Inc	Mammo & Fluoro Imaging Systems Service Agreement	\$ 140,490	Non-Competitive
Hartford Hospital	Diversity Oversight Council Chair Services	\$ 135,622	Non-Competitive
Connecticut Children's Medical Center	Pediatric HIV Program Services (J. Salazar)	\$ 121,858	Non-Competitive
Lehmann, Timothy	Vascular Call Coverage Services (T. Lehmann)	\$ 120,000	Non-Competitive
Yale University	Urology Services (S. Honig)	\$ 112,000	Non-Competitive
Healthgrades Marketplace LLC	Healthgrades Quality and Achievements License	\$ 97,500	Non-Competitive
Accruent Inc	Accruent TMS for Electronic Inventory of Medical Devices	\$ 80,000	Non-Competitive
Merge Healthcare Solutions Inc	Merge Cardio System Service Agreement	\$ 79,049	Non-Competitive
Hartford Orthopaedic Plastic and Hand Surgeons Inc dba The Hand Center	Hand Surgery Fellowship Program Coordinator Services	\$ 78,692	Non-Competitive
Richard Wolf Medical Instruments Corporation	Richard Wolf Erbe VIO Reagent Rental Agreement	\$ 78,463	Non-Competitive
Connecticut Children's Medical Center	Administrative Personnel Services (Beaulieu, Lesmes, Dlubac)	\$ 74,544	Non-Competitive
Merge Healthcare Solutions Inc	Merge Hemo System Service Agreement	\$ 67,676	Non-Competitive
Prospect ECHN Inc dba Eastern Connecticut Health Network Inc	Preceptor Services	\$ 58,000	Non-Competitive
Azemi, Talhat M.D.	Diagnostic and Interventional Cardiology On-Call Services (T. Azemi)	\$ 56,232	Non-Competitive
Topcon Medical Systems Inc	Harmony Plus Ophthalmic Imaging System Upgrade and Service Agreement	\$ 53,626	Non-Competitive
MyEvaluations.com Inc	Continuing Medical Education Agreement	\$ 50,000	Non-Competitive
RSI Solutions LLC dba RosmanSearch	Executive Search Services (Assistant Professor Neuromuscular/EMG Neurologist)	\$ 50,000	Non-Competitive
Connecticut Children's Medical Center	Clerkship Director Services (J. MacCormac)	\$ 47,488	Non-Competitive
Prospect Waterbury Inc dba Waterbury Hospital	Teaching Personnel/Site Director Services	\$ 47,128	Non-Competitive
RSI Solutions LLC dba RosmanSearch	Executive Search Services (Associate Professor-Neuromuscular Medicine/EMG)	\$ 45,000	Non-Competitive
Materialise USA LLC	OrthoView Maintenance and Support Services Agreement	\$ 40,360	Non-Competitive
Premier Medical Systems LLC	Samsung Ultrasound (Hera W10) Service Agreement	\$ 34,560	Non-Competitive
Hartford Hospital	BLS Instructor Staff Certification and BLS Online Courses for Medical Students	\$ 34,493	Non-Competitive
Connecticut Children's Medical Center	Senior Appointments and Promotions Committee (SAPC) Participation Agreement (F. DiMario)	\$ 33,377	Non-Competitive
Med-Turn Inc dba Inmar Rx Solutions Inc	Compliance Solutions Agreement	\$ 30,000	Non-Competitive
330Talent LLC	Limited Scope Study Agreement	\$ 27,820	Non-Competitive
TJA Partners LLC	Leadership Coaching Services	\$ 25,000	Non-Competitive
Nanosonics Inc	Trophon Service Agreement	\$ 23,400	Non-Competitive
Leica Microsystems Inc	HistoCore Spectra ST and CV Service Agreement	\$ 16,868	Non-Competitive
Connecticut Children's Medical Center	Academic Coaching Services	\$ 16,640	Non-Competitive
Green Security LLC	Screening and Credentialing of Third Party Entrants	\$ 15,600	Non-Competitive
Middlewoods of Farmington LLC	Space Use Agreement	\$ 14,976	Non-Competitive
Center for Advanced Reproductive Services, P.C.	Turner Syndrome Clinic Services	\$ 14,400	Non-Competitive
Connecticut Children's Medical Center	Preceptor Services (J. Reardon)	\$ 13,824	Non-Competitive
Srinivasan, Sathya P.	Preceptor Services	\$ 13,390	Non-Competitive
Terumo BCT Inc USA	Spectra Optia Apheresis System Service Agreement	\$ 12,500	Non-Competitive
Rosenberg, Bradley	Preceptor Services	\$ 12,000	Non-Competitive
CareFusion Solutions LLC	Pyxis Equipment Rental Agreement (Pharmacy - Scanner & Printer)	\$ 10,688	Non-Competitive
Premier Medical Systems LLC	Samsung Ultrasound WS80 System Service Agreement	\$ 10,650	Non-Competitive

Contractor Name	Contract Title	Maximum Value	Sourcing Type
Sandra Lee, LLC	Sign Language Interpretation Services	\$ 9,999	Non-Competitive
Savista LLC	National Accreditation Program for Breast Centers Support	\$ 9,500	Non-Competitive
McLean Affiliates Inc dba McLean Health Center	Space Use Agreement	\$ 5,280	Non-Competitive
Wilson, Kareen	Preceptor Services	\$ 3,250	Non-Competitive
Connecticut Children's Medical Center	Food/Other Services for Pediatric/Academic Speaker Honorarium & Faculty Meetings	\$ 2,000	Non-Competitive
Midmark Corporation	IQ Manager Software License, Maintenance and Support	\$ 419	Non-Competitive
Stryker Sales Corporation	Neptune Placement Agreement	\$ -	Non-Competitive
American Academy of Neurology Institute	Axon Registry Participation Agreement	\$ -	Non-Competitive
Midmark Corporation	Master Software Maintenance and Support Agreement	\$ -	Non-Competitive

REVENUE CONTRACTS

Client Name	Contract Title	Maximum Value	Sourcing Type
Center for Advanced Reproductive Services, P.C.	Reimbursement of Resident Salaries, Fringe Benefits and Expenses for Program Rotations	\$ 941,881.00	Revenue
Connecticut Children's Specialty Group Inc	Infectious Disease Clinical and Teaching Services (H. Feder)	\$ 700,088.00	Revenue
The Stop & Shop	340B Pharmacy Services	\$ 499,999.00	Revenue
Hartford Hospital	Orthopaedic Oncology Services (A. Lindsay)	\$ 364,304.00	Revenue
Community Health Center Inc	Dental Services Agreement	\$ 342,989.00	Revenue
StayWell Health Care Inc	General Dental Services Agreement	\$ 328,320.00	Revenue
Hartford Community Mental Health Center Inc dba Hartford Behavioral Health	Psychiatry Services Agreement	\$ 301,241.00	Revenue
Middlesex Hospital/Medical Group	Neurology Sub-Specialists/General Neurology Coverage Agreement	\$ 300,000.00	Revenue
Bloomfield Public Schools	Athletic Trainer Sports Medicine Services Agreement	\$ 250,000.00	Revenue
Hospital for Special Care	Otolaryngology Services (D. Lafreniere)	\$ 111,168.00	Revenue
StayWell Health Care Inc	Pediatric Dental Services Agreement	\$ 110,832.00	Revenue
CVS Pharmacy Inc. & Caremark LLC	340B Pharmacy Services	\$ 100,000.00	Revenue
Evershine Dental Group	Dental CBCT Exams Readings and Interpretation Services	\$ 60,000.00	Revenue
Middlewoods of Farmington LLC	Geriatric Advisory Services (K. Berg)	\$ 49,536.00	Revenue
State of Connecticut - Department of Developmental Services	Psychiatric Program Review Committee Membership	\$ 40,600.32	Revenue
University of Connecticut - Fire Dept.	Occupational & Environmental Medicine Services	\$ 24,900.00	Revenue
Connecticut Children's Medical Center	Neonatal Intensive Care Unit Master Service Agreement	Unspecified	Revenue

Notes:

This list includes contracts, amendments, and extensions that have start dates within the reporting period.
 Contracts \$500,000 and over have been previously reported to/approved by the UConn Health and Finance Corporation Boards of Directors.

EXECUTIVE SESSION