University of Connecticut Health Center Finance Corporation

BOARD OF DIRECTORS



June 29, 2023 3:00 PM

WebEx: <u>Open link to join meeting</u> Password: June29 *To join by phone: 1-415-655-0003 Meeting #: 2624 255 4646*



Time: 3:00 p.m. Location: AG078

I. Call to Order

- II. Public Comment
- III. Votes and Approvals:

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- 1 Vote to approve the minutes of the March 21, 2023, meeting of the University of Connecticut Health Center Finance Corporation
- 3 Vote to approve Increased Capital Distribution, UConn Health Imaging

IV. Contracts \$500,000 and over:

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- 4 Review and approval of a contract with Vizient, Inc. *
- 5 Review and approval of a contract with Johnson Controls, Inc.*
- 6 Review and approval of a contract with Center for Advanced Reproductive Services, P.C.*
- 7-8 Review and approval of a contract with General Electric Real Estate Equities, Inc. dba GE HFS, LLC*
- 9 Review and approval of a contract with NYM Health Inc.*
- 10 Review and approval of a contract with Elsevier Inc.*
- 11 Review and approval of a contract with Medtronic Sofamor Danek USA Inc. *
- 12 Review and approval of a contract with Owens & Minor Distribution Inc. *
- 13 Review and approval of a contract with Arthrex Inc. *
- 14-15 Review and approval of a contract with ScribeAmerica, LLC *
- 16-17 Review and approval of a contract with Mediant Health Resources, Inc. *
- 18 Review and approval of a contract with CDW LLC dba CDW Government LLC *
- 19 Review and approval of a contract with Intuitive Surgical Inc. *
- 20 Review and approval of a contract with The Hospital of Central Connecticut *
- 21 Review and approval of a contract with Saint Francis Hospital and Medical Center *
- 22 Review and approval of a contract with Hartford Hospital *
- 23 Review and approval of a contract with Connecticut Children's Medical Center *
- 24 Review and approval of a contract with The Coding Network LLC*
- 25 Review and approval of a contract amendment with Airgas USA LLC *
- 26-27 Review and approval of a contract amendment with Hologic Inc. dba Gen-Probe Sales & Service, Inc.*
- 28 Review and approval of a contract amendment with Immucor Inc. *
- 29 Review and approval of a contract amendment with Ashish Adlakha, M.D. *
- 30-31 Review and approval of a contract amendment with Edwards Lifesciences LLC *
- 32-33 Review and approval of a contract amendment with Health Information Alliance, Inc. *
- 34 Review and approval of a contract amendment with Alphatec Spine Inc. *
- 35-36 Review and approval of a contract amendment with Superlanet Inc. *
- 37-38 Review and approval of a contract amendment with iMethods, LLC *
- 39-40 Review and approval of a contract amendment with CSI Companies Inc. dba CSI Healthcare IT*
- 41-42 Review and approval of a contract extension with Datix USA, Inc. *
- 43 Review and approval of a contract extension with Connecticut Children's Specialty Group*
- 44 Review and approval of a contract extension with ASD Specialty Healthcare LLC *
- 45 Review and approval of a contract extension with CVS Pharmacy, Inc. *
- 46 Review and approval of a contract extension with Experian Health, Inc. *
- 47 Review and approval of a contract extension with Hologic Sales and Services, LLC *

- 48-49 Review and approval of a contract extension with Materialise USA, LLC *
- 50 Review and approval of a contract extension with OIG Compliance Now, LLC *
- 51 Review and approval of a contract extension with Optum Pharmacy 702 LLC *
- 52 Review and approval of a contract extension with Optum360 LLC *
- 53 Review and approval of a contract extension with Pharmacy Corporation of America *
- 54 Review and approval of a contract extension with Press Ganey Associates, LLC dba Press Ganey Associates, Inc. *
- 55 Review and approval of a contract extension with PricewaterhouseCoopers LLP *
- 56-57 Review and approval of a contract extension with Sebia, Inc. *
- 58-59 Review and approval of a revenue contract with Asylum Hill Family Medicine Center, Inc.*
- 60 Review and approval of a revenue contract with Center for Advanced Reproductive Services, P.C.*
- 61 Review and approval of a lease extension with 11 South Road LLC *
- 62-63 Review and approval of a sublease extension with Asylum Hill Family Medicine Center, Inc.*
- V. 64-66 Review and approval of the UCHCFC Fiscal Year 2024 Budget*
- VI. Uncollectible Accounts

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- a. Historical analysis of write-offs and current collection landscape (Informational)
- 68-71 b. Approval of the write-off of uncollectable accounts* John Dempsey Hospital UConn Medical Group UConn Dental Clinics University Dentists
- VIII. <u>Page 72-73</u> Contracts executed by the University of Connecticut Health Center Finance Corporation for the period
- IX. Executive Session (not expected)
- X. Adjournment

*Action Item

Next Meeting: September 19, 2023



UNIVERSITY OF CONNECTICUT HEALTH CENTER FINANCE CORPORATION BOARD OF DIRECTORS

Time: 3:00 p.m. Location: AG078 Present on Phone (Voting): Daniel Toscano (Chairman), Andy Bessette, Dr. Bruce Liang, Dr. Radenka Maric, Holly Williams

- I. Call to Order At 3:03 p.m. Daniel Toscano, Chairman, called the meeting to order.
- II. Public Comment There was no public comment.

III. Votes & Approvals

On a motion duly made by Andy Bessette and seconded by Dr. Liang the appointment of Jeffrey Geoghegan as Executive Director, and Chad Bianchi as Chief Financial Officer of the University of Connecticut Finance Corporation were approved.

On a motion duly made by Andy Bessette and seconded by Dr. Liang the December 13, 2022 minutes of the University of Connecticut Finance Corporation were approved.

IV. Contracts \$500,000 & over & Leases

Review and approval of a contract with Capital Area Health Consortium (SODM) Review and approval of a contract with Capital Area Health Consortium (SOM) Review and approval of a contract with Center for Advanced Reproductive Services, P.C. Review and approval of a contract with Hologic Sales and Service, LLC Review and approval of a contract with Howmedica Osetonics Corporation Review and approval of a contract with Integrated Anesthesia Associates Review and approval of a contract with Olympus America Inc. Review and approval of a contract with Owens & Minor Distribution Inc. Review and approval of a contract with Philips Healthcare Review and approval of a contract with ProHealth Pharmacy Solutions, LLC Review and approval of a contract with Varian Medical Systems, Inc. Review and approval of a contract with Aeroscout, LLC dba Securitas Healthcare LLC Review and approval of a contract amendment with CIOX Health LLC Review and approval of a contract amendment with Howmedica Osteonics Corporation Review and approval of a contract amendment with InSight Health Corp. Review and approval of a contract amendment with Savista, LLC Review and approval of a contract amendment with Soft Computer Corporation Review and approval of a contract extension with AMN Leadership Solutions, Inc. dba Merritt Hawkins & Associates LLC Review and approval of a contract extension with Bamboo Health Inc, F/K/A PatientPing Inc. Review and approval of a contract extension with Caremark LLC Review and approval of a contract extension with Central Admixture Pharmacy Services Inc. Review and approval of a contract extension with College of American Pathologists Review and approval of a contract extension with Connecticut Children's' Medical Center Review and approval of a contract extension with Dialysis Clinic, Inc. Review and approval of a contract extension with Hartford Healthcare Medical Group. Review and approval of a contract extension with Red Chip of Nevada Review and approval of a revenue contract extension with Red Chip of Nevada – Pharmacy Review and approval of a contract extension with Siemens Medical Solutions USA Inc. Review and approval of a contract extension with Wellpartner Review and approval of a lease with Farmington Exchange LLC Review and approval of a lease with 21 South Road LLC Review and approval of a lease with 1137-1145 West Street, LLC Review and approval of a lease extension with Day Kimball Medical Group, Inc.

On a motion duly made by Andy Bessette and seconded by Bruce Liang, the Board of Directors approved contracts \$500,000 & over/leases and that the Executive Director be authorized to enter into said contracts.

VI. Uncollectible Accounts

Board members reviewed historical analysis (informational only) of uncollectible accounts.

Board members reviewed the write-off of uncollectible accounts for the period December 1, 2022 through February 28, 2023 for JDH, UConn Medical Group, Dental Clinics and University Dentists.

On a motion duly made by Andy Bessette and seconded by Bruce Liang, the Board of Directors approved the write-off of uncollectible accounts. Holly Williams abstained from voting on the write-offs.

- VII. Board members reviewed the contracts executed for the time period December 1, 2022 through February 28, 2023.
- VIII. Executive Session the Board did not enter Executive Session.

The meeting was adjourned at 4:02 p.m.

Respectfully Submitted,

in Pfl

Jeffrey P. Geoghegan Chief Financial Officer



то:	Members, University of Connecticut Health Center Finance Corporation Board of
	Directors

Chad Bianchi, Chief Financial Officer, UCHCFC FROM:

DATE:

SUBJECT: APPROVAL FOR INCREASED CAPITAL DISTRIBUTION, UCONN HEALTH IMAGING

RECOMMENDATION: That the Board of Directors authorizes increased capital funding by UCHCFC to UConn Health Imaging of up to \$2,000,000 total, in periodic distributions, as required to start and support a free-standing joint venture imaging center at Five Munson Road.

BACKGROUND:

On August 18, 2021, UCHCFC and Outpatient Imaging Associates, LLC (OIA) entered a Letter of Intent to form UConn Health Imaging, a new LLC with the mission to develop and operate a network of highquality, value-based freestanding outpatient imaging centers in Connecticut.

On June 8, 2022, the parties jointly entered into an operating agreement. UConn Health Imaging then filed a Certificate of Need (CON) application with the Connecticut Office of Health Strategy (OHS) for the acquisition of non-hospital-based CT and MRI scanners and other modalities for use in a full-service, non-hospital-based imaging center to be located at Five Munson Road in Farmington. OHS approved this CON application on May 17, 2023.

Under the operating agreement, UCHCFC and OIA agree to contribute capital in proportion to their respective 75% and 25% ownership interests in UConn Health Imaging. At its December 13, 2022 regular meeting, the UCHCFC Board authorized capital funding to UConn Health Imaging of up to \$1,650,000 total, in periodic distributions. The total capital contribution of both parties combined was estimated at between \$1.9 and \$2.2 million. Due to pricing increases for capital and potential prevailing wage impacts, the total capital contribution of both parties combined is now estimated at a maximum of \$2,700,000, necessitating a potential increase in capital contributions by UCHCFC.

The center at Five Munson Road is targeted to open in January 2024.

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FROM: Jeffrey P. Geoghegan / Executive Director, Finance Corporation

Chad Bianchi 💋

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: VIZIENT, INC. CONTRACT (UCHCFC-172752121)

RECOMMENDATION: That the Board of Directors approve a contract with Vizient, Inc. ("Vizient") on behalf of UConn Health for a period of three years (July 1, 2023 through June 30, 2026), in an amount not to exceed \$999,999, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: Vizient is UConn Health's group purchasing organization. Vizient will provide one interim dedicated resource to assist UConn Health in generating custom analytics and reports based on Vizient's analytical tools, such as the Clinical Data Base and Clinical Practice Solutions Center, in areas to be identified by UConn Health. This contract will be used by the administration.

We are accessing this contractor through our Group Purchasing Organization. The cost of these services may be offset by credits issued to UConn Health as a member of Vizient's group purchasing program.



FROM: Jeffrey P. Geoghegan / / / Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: JOHNSON CONTROLS, INC. CONTRACT (UCHCFC-167807502)

RECOMMENDATION: That the Board of Directors approve a contract with Johnson Controls, Inc. ("Johnson Controls") on behalf of UConn Health for a period of five years (April 23, 2023 through April 22, 2028), in an amount not to exceed \$1,500,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter said contract.

BACKGROUND: This contract allows Johnson Controls to continue maintenance management and service support to UConn Health's Facilities Development and Operations Department for the maintenance, repair, and enhancement of UConn Health's currently installed Johnson Controls Metasys System, including associated software, for UConn Health's Heating, Ventilation and Air Conditioning (HVAC), lighting, security, and protection systems. This contract replaces the prior contract, UCHC4-81216783.

This is a non-competitive purchase because Johnson Controls is the designer and manufacturer of the energy management solutions for many HVAC control systems currently installed at UConn Health and is the sole provider of the University Tower management system. Johnson Controls is also the factory-certified and authorized service provider for the proprietary software associated with these systems currently installed at UConn Health. Therefore, Johnson Controls is uniquely qualified to provide continued maintenance management and service support for these systems.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: <u>CENTER FOR ADVANCED REPRODUCTIVE SERVICES, P.C. CONTRACT (UCHCFC-168382663)</u>

RECOMMENDATION: That the Board of Directors approve a contract with Center for Advanced Reproductive Services, P.C. ("CARS") on behalf of UConn Health for a period of 3 years (July 1, 2023 through June 30, 2026), in an amount not to exceed \$800,000 and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter the said contract.

BACKGROUND: CARS will provide administrative and teaching personnel for the rotations in the Reproductive Endocrinology and Infertility Residency/Fellowship Program conducted on-site at CARS. This program has been approved by the Accreditation Council for Graduate Medical Education ("ACGME").

This is a non-competitive purchase. CARS employs qualified physicians who participate in this UConn School of Medicine ACGME-accredited training program.



FROM: Jeffrey P. Geoghegan Executive Director, Finance Corporation

Chad Bianchi 💋

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: <u>GENERAL ELECTRIC REAL ESTATE EQUITIES, INC. DBA GE HFS, LLC CONTRACT</u> <u>TBD</u>

RECOMMENDATION: That the Board of Directors approve a contract with General Electric Real Estate Equities, Inc. dba GE HFS, LLC ("GE HFS") on behalf of UConn Health for a period of three years (September 5, 2023 through September 4, 2026), in an amount not to exceed \$800,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter the said contract.

BACKGROUND: This contract is a three-year lease agreement with GE HFS for the buyout of the GE Revolution HD CT scanner (the "Equipment") located in the Musculoskeletal Institute that is currently being leased by UConn Health pursuant to a lease agreement between GE HFS and UConn Health and to upgrade that Equipment (the "Upgrade"). The Equipment is being used by the radiology department.

UConn Health previously leased the Equipment through a lease agreement with GE HFS. That lease agreement expires on September 4, 2023. That prior lease agreement had a provision that allowed for a fair market buyout (the "Buyout") of the Equipment. GE Precision Healthcare LLC will provide the Upgrade. Pursuant to this new lease agreement, GE HFS will provide funds to complete the Buyout and to GE Precision Healthcare LLC on behalf of UConn Health for the costs of the Upgrade. UConn Health shall repay GE HFS for that amount over a three-year period.

University of Connecticut Health Center Finance Corporation 263 Farmington Avenue Farmington, CT 06030 health.uconn.edu This is a non-competitive purchase because this is the buyout of an upgrade to existing equipment.



FROM: Jeffrey P. Geoghegan /// Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: NYM HEALTH INC. CONTRACT (UCHCFC-167297367)

RECOMMENDATION: That the Board of Directors approve a contract with Nym Health Inc. ("Nym") on behalf of UConn Health for a period of three years (approximately July 15, 2023 through July 14, 2026), with the option to renew for two additional one-year periods, in an amount not to exceed \$999,999, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: This is a new contract for an autonomous coding software application. The Epicintegrated technology will autonomously code professional radiology charges, replacing about 50% of the manual coding process and resulting in reduced expense for contracted professional radiology coding services.

This contract is being awarded as the result of a bid.



FROM: Jeffrey P. Geoghegan / // Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: ELSEVIER INC. CONTRACT (UCHCFC-172357813)

<u>RECOMMENDATION</u>: That the Board of Directors approve a contract with Elsevier Inc. ("Elsevier") on behalf of UConn Health for a period of four years (June 30, 2023 through June 29, 2027), in an amount not to exceed \$815,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: Elsevier provides an enterprise patient education system that is fully integrated with UConn Health's Epic EMR and provides a wide variety of research-based patient education content. The current, original contract with Elsevier that is expiring (UCHCFC5-83178383) has been in place since June 30, 2017. This contract would enable Elsevier to continue the provision of educational content to UConn Health and incorporate the most recent UConn Health terms and conditions.

This is a non-competitive purchase based on the continuity of the integrated patient education system and content as we have used Elsevier's system and content since 2017. The original agreement (UCHCFC5-83178383) was the result of a bid in 2017.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: MEDTRONIC SOFAMOR DANEK USA INC CONTRACT (UCHCFC-173100333)

RECOMMENDATION: That the Board of Directors approve a contract with Medtronic Sofamor Danek USA Inc ("Medtronic Sofamor") on behalf of UConn Health for a period of two years (July 1, 2023 through June 30, 2025), in an amount not to exceed \$999,999, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter the said contract.

BACKGROUND: Medtronic Sofamor has been the supplier of UConn Health physicians' preferred spinal products since 2017. This new contract will expand the product list and will allow for UConn Health's continued access to spinal products at improved pricing. The contract also modifies a rebate program with more favorable terms when minimum quarterly targets are exceeded.

This is a non-competitive purchase based on physician preference.



FROM: Jeffrey P. Geoghegan /// Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: OWENS & MINOR DISTRIBUTION INC. CONTRACT (UCHCFC-166056780)

RECOMMENDATION: That the Board of Directors approve a contract with Owens & Minor Distribution, Inc. ("Owens & Minor") on behalf of UConn Health for a period of five years (July 1, 2023 through June 30, 2028), in an amount not to exceed \$1,250,000 and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: This contract provides UConn Health with a license to utilize Owens & Minor's proprietary software application, QSight. Owens & Minor is UConn Health's primary distributor of med-surg supplies, and UConn Health has been using its inventory management software since 2005. QSight is now integrated with Epic and provides UConn Health's surgical specialty areas and clinical supply chain personnel with inventory control functionality to document supply and implant utilization.

This is a non-competitive purchase based on clinical services continuity based on UConn Health's long-term relationship with Owens & Minor and use of their proprietary software.



FROM: Jeffrey P. Geoghegan / Executive Director, Finance Corporation

Chad Bianchi 🥢

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: ARTHREX INC. CONTRACT (UCHCFC-170800074)

RECOMMENDATION: That the Board of Directors approve a contract with Arthrex Inc. ("Arthrex") on behalf of UConn Health for a contract term of up to seven years (an initial term of three years, plus up to two 2-year renewal options, approximately April 1, 2023 through March 31, 2030), in an amount not to exceed \$9,000,000, and that either the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: Arthrex supplies shoulder, hip, and knee implants as well as other sports medicine products that are used in both the UConn John Dempsey Hospital OR and the UConn Health Surgery Center. This contract will replace a prior contract for similar products that expired on March 31, 2023. The new contract will be backdated to cover the period (if any) that the parties agree will be subject to renegotiated pricing that is more favorable to UConn Health.

This is a non-competitive purchase based on physician preference for the use of Arthrex products for certain procedures.



FROM: Jeffrey P. Geoghegan / Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: SCRIBEAMERICA, LLC CONTRACT (UCHCFC-164432959)

<u>RECOMMENDATION</u>: That the Board of Directors approve a contract with ScribeAmerica, LLC ("ScribeAmerica") on behalf of UConn Health for a period of three years (July 1, 2023 through June 30, 2026), in an amount not to exceed \$6,000,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: ScribeAmerica was awarded a contract for in-person scribe services in 2017, the result of their successful bid. Scribes work closely with qualifying providers and document patient visits in the Electronic Health Record. The use of scribes has increased face-to-face time between providers and patients and has allowed for additional patient visits per provider, increasing revenue.

A growing number of providers have met the requirements to qualify for having a scribe. UConn Health anticipates tripling the number of scribes needed to meet this demand.

Recently, UConn Health trialed ScribeAmerica's virtual scribes to provide better shift coverage and increase the supply of scribes to meet the demand from qualifying providers. The trial has been successful. This new contract, the result of ScribeAmerica's response to a new bid, sets the terms for and pricing of both in-person and virtual scribes.

This contract is being awarded as the result of a bid.

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FROM: Jeffrey P. Geoghegan / // Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: MEDIANT HEALTH RESOURCES, INC., CONTRACT AMENDMENT (UCHCFC-155915401)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Mediant Health Resources, Inc. ("Mediant") on behalf of UConn Health to increase the previously-approved maximum value of \$499,999 by \$1,500,001, resulting in a new maximum value of \$2,000,000, with no change to the current term of an initial 2-year period (November 3, 2022 through November 2, 2024) plus five 1-year renewal options, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract amendment.

BACKGROUND: Mediant is currently one of eight contractors that were awarded contracts via a bid to provide Information Technology (IT) staff resources on an as-needed basis to support UConn Health's Epic electronic health records system, deploy applications/modules to further UConn Health's operational and financial goals, and assist UConn Health's IT Department with strategic clinical and financial projects. UConn Health has a number of ongoing and upcoming IT projects that will need to be completed in a timely manner. As such, UConn Health must continue to rely on consultants to meet the organization's IT project resource needs. This amendment will enable UConn Health to continue to utilize this contractor, which has been successful in providing qualified candidates to work with the IT Department.

The original contract was awarded as the result of a bid in 2022.

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FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: CDW LLC (D/B/A CDW GOVERNMENT LLC) CONTRACT (UCHCFC-158520778)

RECOMMENDATION: That the Board of Directors approve a contract with CDW LLC d/b/a CDW Government LLC ("CDW") on behalf of UConn Health for a period of five years and four months (June 30, 2023 through October 29, 2028), in an amount not to exceed \$999,999, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: This contract is for the replacement of UConn Health's existing Information Technology Service Management (ITSM) Call Center ticketing system, FootPrints, as the current system is going end of life. CDW is a reseller of the cloud-based ServiceNow[®] replacement ITSM system software and will also perform the software implementation. This contract will enable the Information Technology (IT) Department to improve IT service workflows to all UConn Health campus locations and areas with an ITSM system that will combine support for areas such as Epic, CMDB, Self Service, Knowledgebase, and Asset Management.

This contract is being awarded as the result of a bid, and we also have access to CDW through our Group Purchasing Organization.

This contract will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after it has been executed.

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FROM: Jeffrey P. Geoghegan Executive Director, Finance Corporation

Chad Bianchi 💋

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: INTUITIVE SURGICAL INC. CONTRACT (QUOTE Q-00024370)

RECOMMENDATION: That the Board of Directors approve a contract with Intuitive Surgical Inc. ("Intuitive") on behalf of UConn Health for a period of up to five years (approximately September 1, 2023 through August 31, 2028), in an amount not to exceed \$3,500,000, and that either the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter said contract.

BACKGROUND: UConn Health purchased a da Vinci robotic surgical system from Intuitive several years ago, which is being used successfully at John Dempsey Hospital. This contract request is for the purchase of a second da Vinci robot to increase capacity and enable the hospital to schedule more surgeries utilizing this advanced technology. The contract with Intuitive for the purchase of the robot is also expected to include installation, a one-year warranty, and up to four additional years of service/maintenance after the expiration of the warranty.

This is a non-competitive purchase based on Intuitive's exclusive right to sell this proprietary equipment and service.



FROM: Jeffrey P. Geoghegan /// Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: THE HOSPITAL OF CENTRAL CONNECTICUT CONTRACT (UCHCFC-168393088)

RECOMMENDATION: That the Board of Directors approve a contract with The Hospital of Central Connecticut ("THOCC") on behalf of UConn Health for a period of 3 years (July 1, 2023 through June 30, 2026), in an amount not to exceed \$3,750,000 and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: THOCC will provide administrative and teaching personnel for various Graduate Medical Education Residency and Fellowship Programs that rotate through THOCC. The programs have been approved by the Accreditation Council for Graduate Medical Education ("ACGME").

This is a non-competitive purchase. THOCC employs qualified physicians who participate in UConn School of Medicine's ACGME-accredited training programs.



FROM: Jeffrey P. Geoghegan / Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: <u>SAINT FRANCIS HOSPITAL AND MEDICAL CENTER CONTRACT (UCHCFC-</u> <u>168393843)</u>

RECOMMENDATION: That the Board of Directors approve a contract with Saint Francis Hospital and Medical Center ("Saint Francis") on behalf of UConn Health for a period of 3 years (July 1, 2023 through June 30, 2026), in an amount not to exceed \$6,500,000 and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter the said contract.

BACKGROUND: Saint Francis will provide administrative and teaching personnel for various Graduate Medical Education Residency and Fellowship Programs that rotate through Saint Francis. The programs have been approved by the Accreditation Council for Graduate Medical Education ("ACGME").

This is a non-competitive purchase. Saint Francis employs qualified physicians who participate in UConn School of Medicine's ACGME-accredited training programs.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: HARTFORD HOSPITAL CONTRACT (UCHCFC-168395517)

RECOMMENDATION: That the Board of Directors approve a contract with Hartford Hospital on behalf of UConn Health for a period of 3 years (July 1, 2023 through June 30, 2026), in an amount not to exceed \$33,000,000 and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: Hartford Hospital will provide administrative and teaching personnel for various Graduate Medical Education Residency and Fellowship Programs that rotate through Hartford Hospital. The programs have been approved by the Accreditation Council for Graduate Medical Education ("ACGME").

This is a non-competitive purchase. Hartford Hospital employs qualified physicians who participate in UConn School of Medicine's ACGME-accredited training programs.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: CONNECTICUT CHILDREN'S MEDICAL CENTER CONTRACT (UCHCFC-168390902)

RECOMMENDATION: That the Board of Directors approve a contract with Connecticut Children's Medical Center ("Connecticut Children's") on behalf of UConn Health for a period of 3 years (July 1, 2023 through June 30, 2026), in an amount not to exceed \$3,500,000 and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter the said contract.

BACKGROUND: Connecticut Children's will provide administrative and teaching personnel for various Graduate Medical Education Residency and Fellowship Programs that rotate through Connecticut Children's site. The programs have been approved by the Accreditation Council for Graduate Medical Education ("ACGME").

This is a non-competitive purchase. Connecticut Children's employs qualified physicians who participate in UConn School of Medicine's ACGME-accredited training programs.



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FROM: Jeffrey P. Geoghegan / // Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: THE CODING NETWORK LLC CONTRACT (UCHCFC-170026642)

RECOMMENDATION: That the Board of Directors approve a contract with The Coding Network LLC ("Coding Network") on behalf of UConn Health for a period of three years (August 1, 2023, through July 31, 2026), in an amount not to exceed \$720,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter the said contract.

BACKGROUND: Clinical services must be associated with specific procedural and diagnostic codes when they are being submitted to third-party payers. Inaccurate coding often results in payment denial and can raise significant compliance issues. Professional coders have specialized training and experience in selecting the appropriate codes that correspond with the clinical services provided. UConn Health has utilized Coding Network's professional coding services for a number of years. Under this contract, Coding Network will code medical services for certain clinical departments identified by UConn Health and provide a "helpline" to answer coding-related questions from UConn Health staff.

This is a non-competitive purchase based on the unique qualifications of Coding Network; specifically, as a result of previous contracts for similar services, Coding Network's personnel are already familiar with UConn Health's policies, procedures, and systems, and have an extensive working relationship with many clinical departments, and UConn Health has determined that Coding Network offers quality services at reasonable rates.

This contract will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after it has been executed.

University of Connecticut Health Center Finance Corporation 263 Farmington Avenue Farmington, CT 06030 health.uconn.edu



FROM: Jeffrey P. Geoghegan / Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: AIRGAS USA, LLC CONTRACT AMENDMENT (UCHCFC-121632491)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Airgas USA, LLC ("Airgas") on behalf of UConn Health to extend the existing five-year contract term (October 1, 2019 through September 30, 2024) by three years and nine months (October 1, 2024 through June 30, 2028), and increase the previously-approved maximum value of \$999,999 by \$3,500,001, resulting in a total eight-year and nine-month term and maximum value of \$4,500,000 and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into the said amendment.

BACKGROUND: Airgas supplies UConn Health with compressed gases that are used throughout the institution, including medical gases and refrigerant gases, and provides dedicated on-site technical and administrative support services. This amendment adds Intelli-Ox cylinders to UConn Health's product list, increases the maximum contract value to cover those new products as well as higher than anticipated usage, and extends the term.

We are accessing this contractor through an E&I Consortium contract.



FROM: Jeffrey P. Geoghegan / Executive Director, Finance Corporation

Chad Bianchi Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: HOLOGIC, INC. DBA GEN PROBE SALES & SERVICE, INC. CONTRACT AMENDMENT (UCHCFC-122554542)

RECOMMENDATION: That the Board of Directors approve an amendment with Hologic, Inc. dba Gen-Probe Sales & Service, Inc. ("Hologic") on behalf of UConn Health, with no change to the current five-year contract term (October 1, 2019 through September 30, 2024), to increase the previously-approved maximum value of \$2,500,000 by \$2,300,000, for a new maximum value of \$4,800,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into the said amendment.

BACKGROUND: Hologic currently supplies equipment and reagents used by UConn John Dempsey Hospital's Department of Laboratory Medicine. This amendment adds \$2,300,000 to the maximum value to cover the higher than anticipated use of the products, with no change in term. The amendment will enable the department to continue to purchase a higher volume of products through the contract end date.

This non-competitive procurement allows for continuity of clinical care, maximizing clinical safety and successful clinical outcomes. The current system has been in place since 2014, and staff is currently trained to use this automated platform.



Jeffrey P. Geoghegan FROM: **Executive Director, Finance Corporation**

Chad Bianchi 🥢

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: IMMUCOR INC. CONTRACT AMENDMENT (UCHCFC1-52238700)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Immucor Inc. ("Immucor") on behalf of UConn Health to increase the previously-approved maximum value of \$825,749 by \$274,251, resulting in a maximum value of \$1,100,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract amendment.

BACKGROUND: UConn Health purchases reagents from Immucor to be used with fully automated blood bank instruments that offer true STAT prioritization, linear racks and continuous access. This contract also includes annual preventative maintenance and software support and updates. This amendment increases the maximum contract value with no change to the term (January 22, 2015 through April 22, 2024) due to increased utilization of the Immucor reagents and equipment.

This is a non-competitive purchase based on clinical service continuity as we continue to use Immucor for these clinical services in order to maintain continuity of care as required by UConn Health's policies and procedures.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: Ashish Adlakha M.D. Contract Amendment (UCHCFC-109873239)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Dr. Ashish Adlakha ("Dr. Adlakha") on behalf of UConn Health for a period of the final eight months of his existing 5-year contract (May 1, 2023 through December 31, 2023) and increase the previously-approved maximum value of \$577,000 by \$30,000, resulting in a new maximum value of \$607,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract amendment.

BACKGROUND: As a headache and sleep disorder neurology specialist, Dr. Adlakha has provided UConn Health's Neurophysiology Clinic with 10 hours of services per week since this contract began on January 1, 2019. As of May 1, 2023, Dr. Adlakha will provide 6 additional hours of services per week, totaling 16 hours per week. The additional hours will be used for providing UConn Health's Neuromuscular Team with additional patient care, including EMG and EKG tests and review of polysomnogram slides (sleep studies) to diagnose and treat patients with neuromuscular disorders.

This is a non-competitive purchase based on physician specialty.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: Edwards Lifesciences LLC Contract Amendment (UCHCFC-156431648)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Edwards Lifesciences LLC ("Edwards Lifesciences") on behalf of UConn Health, with no change to the current two-year contract term (July 5, 2022 through July 4, 2024), to increase the maximum contract value of \$350,000 by \$649,999, resulting in a new maximum contract value of \$999,999, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said amendment.

BACKGROUND: Edward Lifesciences provides UConn Health with transcatheter heart valve therapy system (TAVR) products on a consignment basis as well as associated support and necessary in-service training of physicians, nursing and technical UConn Health staff, and clinical teams, on the safe and effective use of the TAVR products. This amendment will add a new product to the consignment agreement and increase the contract value due to higher than expected utilization of the products.

This is a non-competitive purchase based on the clinician preference of Dr. Swai and Dr. Lee, who have been trained in the use of these products.

University of Connecticut Health Center Finance Corporation 263 Farmington Avenue Farmington, CT 06030 health.uconn.edu



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: Health Information Alliance, Inc. Contract Amendment (UCHCFC-125213247)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Health Information Alliance, Inc. ("HIA") on behalf of UConn Health, with no change to the current fouryear contract term (December 11, 2019 through December 10, 2023), to increase the previouslyapproved maximum contract value of \$600,000 by \$100,000, resulting in a new maximum contract value of \$700,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into the said amendment.

BACKGROUND: HIA provides UConn Health with data abstraction services for the Get with the Guidelines Stroke Registry, Society for Thoracic Surgeons Registry, Trauma Registry, Get with the Guidelines Heart Failure Registry, Catheterization/Percutaneous Coronary Intervention Registry, Get with the Guidelines Coronary Artery Disease Registry, and Transcatheter Aortic Valve Replacement Registry. This amendment will add the American Spine Registry to the programs for which the contract provides data abstraction services, which is required for John Dempsey Hospital to receive accreditation in spinal surgery and will increase the maximum value to cover these additional services.

This is a non-competitive purchase based on UConn Health's current utilization of data abstraction services provided by HIA, resulting in the standardization of these services. Additionally, the Contractor is the only supplier to offer inter-rater reliability testing and outlier evaluation, which is crucial to patient safety and quality.



FROM: Jeffrey P. Geoghegan / Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: <u>ALPHATEC SPINE INC. AMENDMENT (UCHCFC-158492680-A2)</u>

RECOMMENDATION: That the Board of Directors approve a contract amendment with Alphatec Spine Inc. ("Atec") on behalf of UConn Health that adds \$2,000,000 to the contract's not-to-exceed value of \$4,000,000 for a new, not-to-exceed value of \$6,000,000 with no change to the current two-year contract term, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter the said amendment.

<u>BACKGROUND</u>: Atec spine products are used in spine surgery. An increase in surgical cases requires the procurement of an increased number of spine surgery products. Additional funding is needed to keep up with demand.

This is a non-competitive purchase based on physician preference.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: <u>SUPERLANET INC., CONTRACT AMENDMENT (UCHCFC-155915401)</u>

RECOMMENDATION: That the Board of Directors approve a contract amendment with Superlanet Inc. ("Superlanet") on behalf of UConn Health to increase the previously-approved maximum value of \$499,999 by \$1,500,001, resulting in a new maximum value of \$2,000,000, with no change to the current term of an initial 2-year period (January 25, 2023 through January 24, 2025) plus five 1-year renewal options, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract amendment.

BACKGROUND: Superlanet is currently one of eight contractors that were awarded contracts via a bid to provide Information Technology (IT) staff resources on an as-needed basis to support UConn Health's Epic electronic health records system, deploy applications/modules to further UConn Health's operational and financial goals, and assist UConn Health's IT Department with strategic clinical and financial projects. UConn Health has a number of ongoing and upcoming IT projects that will need to be completed in a timely manner. As such, UConn Health must continue to rely on consultants to meet the organization's IT project resource needs. This amendment will enable UConn Health to continue to utilize this contractor, which has been successful in providing qualified candidates to work with the IT Department.

The original contract was awarded as the result of a bid in 2022.



FROM: Jeffrey P. Geoghegan / Executive Director, Finance Corporation

Chad Bianchi 💋

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: <u>IMETHODS, LLC, CONTRACT AMENDMENT (UCHCFC-155915401 IMETHODS</u>)

RECOMMENDATION: That the Board of Directors approve a contract amendment with iMethods, LLC ("iMethods") on behalf of UConn Health to increase the previously-approved maximum value of \$499,999 by \$1,500,001, resulting in the new maximum value of \$2,000,000, with no change to the current term of an initial 2-year period (November 10, 2022 through November 9, 2024) plus five 1-year renewal options, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract amendment.

BACKGROUND: iMethods is currently one of eight contractors that were awarded contracts via a bid to provide Information Technology (IT) staff resources on an as-needed basis to support UConn Health's Epic electronic health records system, deploy applications/modules to further UConn Health's operational and financial goals, and assist UConn Health's IT Department with strategic clinical and financial projects. UConn Health has a number of ongoing and upcoming IT projects that will need to be completed in a timely manner. As such, UConn Health must continue to rely on consultants to meet the organization's IT project resource needs. This amendment will enable UConn Health to continue to utilize this contractor, which has been successful in providing qualified candidates to work with the IT Department.

The original contract was awarded as the result of a bid in 2022.



FROM: Jeffrey P. Geoghegan / Executive Director, Finance Corporation

had Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: <u>CSI COMPANIES INC. DBA CSI HEALTHCARE IT, CONTRACT AMENDMENT</u> (UCHCFC-155915401-CSI)

RECOMMENDATION: That the Board of Directors approve a contract amendment with CSI Companies Inc. dba CSI Healthcare IT ("CSI") on behalf of UConn Health to increase the previously-approved maximum value of \$499,999 by \$1,500,001, resulting in a new maximum value of \$2,000,000, with no change to the current term of an initial 2-year period (November 15, 2022 through November 14, 2024) plus five 1-year renewal options, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract amendment.

BACKGROUND: CSI is currently one of eight contractors that were awarded contracts via a bid to provide Information Technology (IT) staff resources on an as-needed basis to support UConn Health's Epic electronic health records system, deploy applications/modules to further UConn Health's operational and financial goals, and assist UConn Health's IT Department with strategic clinical and financial projects. UConn Health has a number of ongoing and upcoming IT projects that will need to be completed in a timely manner. As such, UConn Health must continue to rely on consultants to meet the organization's IT project resource needs. This amendment will enable UConn Health to continue to utilize this contractor, which has been successful in providing qualified candidates to work with the IT Department.

The original contract was awarded as the result of a bid in 2022.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: DATIX USA, INC. CONTRACT EXTENSION (UCHCFC1-102045683)

RECOMMENDATION: That the Board of Directors approve a contract extension with Datix USA, Inc. ("Datix") on behalf of UConn Health to extend the existing five-year contract term by five years (July 1, 2023 through June 30, 2028), and increase the previously-approved maximum value of \$610,000 by \$650,000, resulting in a total ten-year term and maximum value of \$1,260,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.

BACKGROUND: Since 2018, Datix has provided UConn Health with a software license and customer support services, including data hosting services for Datix's Licensed Program Complaints Modules and Risk and Patient Experience Modules, which are utilized by various medical and dental departments. This contract extension will enable UConn Health to continue to utilize Datix's Licensed Programs. This contract extension increases the contract value and extends the term.

This request is also being submitted to the Board for approval because the contract extension will cause the contract term to exceed five years.

This is a non-competitive purchase based on standardization/Investment of current support services.



FROM: Jeffrey P. Geoghegan / Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: <u>CONNECTICUT CHILDREN'S SPECIALTY GROUP CONTRACT EXTENSION (UCHCFC-</u> <u>130416608)</u>

RECOMMENDATION: That the Board of Directors approve a contract extension to this contract with Connecticut Children's Specialty Group ("Connecticut Children's") on behalf of UConn Health to extend the existing three-year contract for an additional period of one year (7/1/23 through 6/30/24), in an amount not to exceed \$198,000, and increase the previously-approved maximum value of \$505,000, resulting in a total four-year term and maximum value of \$703,000 and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: Since 2020, UConn Health's infectious disease specialist, Dr. Henry Feder, Jr. has providing clinical and teaching services to CT Children's as an Attending Physician for infectious disease for CT Children's patients including inpatient rounds on nights and weekends as well as teaching medical students, medical residents, medical faculty and fellows in infectious disease. This extension will enable Dr. Feder to continue to provide these services during the renewal term.

This contract amendment will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after it has been executed.



FROM: Jeffrey P. Geoghegan / Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: ASD SPECIALTY HEALTHCARE LLC CONTRACT EXTENSION (UCHCFC-132296078)

RECOMMENDATION: That the Board of Directors approve an extension with ASD Specialty Healthcare LLC ("ASD") on behalf of UConn Health to extend the existing 33-month contract term by eight months (July 1, 2023 through February 29, 2024), and increase the previously-approved maximum value of \$499,999 by \$1,300,001, resulting in a 41-month term and maximum value of \$1,800,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: ASD provides Cubixx, which is an ASD-developed free-standing consignment refrigerator for the storage of infrequently used, high-cost medications. This is a service from ASD, the specialty arm of AmerisourceBergen.

This contract was awarded via the same bid that resulted in UConn Health's AmerisourceBergen pharmaceutical distribution contract.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: CVS PHARMACY INC. CONTRACT EXTENSION (UCHCFC-118864211)

RECOMMENDATION: That the Board of Directors approve an extension with CVS Pharmacy Inc. ("CVS") on behalf of UConn Health to extend the existing four-year contract term by one year (July 15, 2023 through July 14, 2024), and increase the anticipated revenue of \$499,999 by \$1,100,001, resulting in a total five-year term and revenue of \$1,600,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: This is a revenue-generating contract under which CVS Pharmacy dispenses prescriptions for UConn Health's Ryan White patients. For each claim processed at a contracted CVS pharmacy, CVS adjudicates the prescription to the 3rd party payor.



FROM: Jeffrey P. Geoghegan / France Corporation

Chad Bianchi Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: EXPERIAN HEALTH INC. CONTRACT EXTENSION (UCHCFC-81039931)

RECOMMENDATION: That the Board of Directors approve an extension with Experian Health Inc. ("Experian") on behalf of UConn Health to extend the existing seven-and-one-half-year contract term by two years (June 4, 2023 through June 3, 2025), and increase the previously-approved maximum value of \$4,700,000 by \$1,600,000, resulting in a total nine and one-half year term and maximum value of \$6,300,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into a said contract extension.

BACKGROUND: Experian's full-service claims management system integrates with Epic to support UConn Health's revenue cycle process and enable Epic end users to access Experian without requiring a separate log-in. The volume of transactions in Experian since go-live has been significantly more than originally projected, particularly due to new federal requirements.

This is a non-competitive purchase as Experian is uniquely qualified to provide the needed services and suppliers would impede standardization or require the expenditure of an unreasonable amount of funds to duplicate this investment.



FROM: Jeffrey P. Geoghegan / Executive Director, Finance Corporation

Chad Bianchi 💋 Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: HOLOGIC SALES AND SERVICE, LLC CONTRACT EXTENSION (UCHCFC-128771512)

RECOMMENDATION: That the Board of Directors approve an extension with Hologic Sales and Service, LLC (formerly known as Hologic (MA), LLC) ("Hologic") on behalf of UConn Health to extend the existing three-year contract term by four years (April 29, 2023 to April 28, 2027), and increase the previous maximum value of \$122,766 by \$377,233, resulting in a total seven-year term and maximum value of \$499,999, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.

BACKGROUND: This contract is for the purchase of Hologic's Thinprep products (pap tests, laboratory supplies and related items) from Hologic for the Department of Laboratory Medicine. This contract contains prices and an annual purchase commitment for Thinprep pap tests and laboratory supplies and provides prices for the other related items. The original agreement commenced on April 29, 2020. This extension extends the term and increases the value of this existing agreement.

This is a non-competitive purchase based on standardization/ investment, as UConn Health already has the equipment that uses the items in this contract.

This request is being submitted to the Board for approval because the extension will cause the contract term to exceed five years.



FROM: Jeffrey P. Geoghegan / Executive Director, Finance Corporation

Chad Bianchi 💋

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: MATERIALISE USA, LLC CONTRACT EXTENSION (UCHCFC4-99394818)

RECOMMENDATION: That the Board of Directors approve a contract extension with Materialise USA, LLC ("Materialise") on behalf of UConn Health to extend the existing five-year contract term by one year (July 10, 2023 through July 9, 2024), and increase the maximum value of \$33,461.30 by \$6,899.30, resulting in a total six-year term and maximum value of \$40,360.60, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.

BACKGROUND: Materialise provides maintenance and support services for UConn Health's Orthopedics Department in connection with its OrthoView Software License. This service provides access to all OrthoView orthopedic implant templates, clinical updates, new software versions, full technical and application support, and an online library of tutorials and help guides. Maintenance includes diagnosis of OrthoView-related problems and resolution of issues that prevent the functional operation of OrthoView. This extension extends the term and increases the maximum value to cover this additional period.

This is a non-competitive purchase based on the Contractor being uniquely qualified to provide the maintenance and support services for this proprietary software.

This request is being submitted to the Board for approval because the extension will cause the contract term to exceed five years. The extension will increase the contract value, but the total value for the new term will still be below the Board's approval threshold.



FROM: Jeffrey P. Geoghegan / // Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: OIG COMPLIANCE NOW, LLC CONTRACT EXTENSION (UCHCFC-86884907)

RECOMMENDATION: That the Board of Directors approve a contract extension with OIG Compliance Now, LLC ("OIG") on behalf of UConn Health to extend the existing six-year contract term by two years (July 1, 2023 through June 30, 2025), and increase the previously-approved maximum value of \$324,000 by \$118,000, resulting in a total eight-year term and maximum value of \$442,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.

BACKGROUND: OIG performs ongoing monthly sanction screening services on all UConn Health vendors, contractors, active employees, affiliates, and students, as required by various laws. This extension increases the maximum contract value to cover the additional two-year period. This sanction screening program is managed by UConn Health's Office of Healthcare Compliance.

This is a non-competitive purchase based on UConn Health having already made a significant investment in OIG's services. Changing suppliers would require the expenditure of an unreasonable amount of funds to duplicate this investment.

This request is being submitted to the Board for approval because the extension will cause the contract term to exceed five years. The extension will increase the contract value, but the total value for the new term will still be below the Board's approval threshold.



FROM: Jeffrey P. Geoghegan Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: OPTUM PHARMACY 702 LLC CONTRACT EXTENSION (UCHCFC-135201102)

RECOMMENDATION: That the Board of Directors approve an extension with Optum Pharmacy 702 LLC ("Optum") on behalf of UConn Health to extend the existing three-year contract term by two years (October 1, 2023 through September 30, 2025), and increase the anticipated revenue of \$499,999 by \$4,500,001, resulting in a total five-year term and revenue of \$5,000,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into a said contract extension.

BACKGROUND: This contract pharmacy relationship with Optum generates revenue to UConn Health by allowing Optum to dispense 340B prescriptions to UConn John Dempsey Hospital outpatients from various physical pharmacy locations.



FROM: Jeffrey P. Geoghegan / Executive Director, Finance Corporation

Chad Bianchi 💋

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: OPTUM360 LLC CONTRACT EXTENSION (UCHCFC-127408707)

RECOMMENDATION: That the Board of Directors approve an extension with Optum360 LLC ("Optum") on behalf of UConn Health to extend the existing three-year contract term by three years (May 1, 2023 through April 30, 2026), and increase the previously-approved maximum value of \$100,000 by \$110,000, resulting in a total six-year term and maximum value of \$210,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: Optum's EncoderPro software is an online coding resource for Current Procedural Terminology (CPT), International Classification of Diseases (ICD), and supporting correct rules and regulations that provide coding resources for physical therapy billing. Optum is the only supplier that offers these resources.

This is a non-competitive purchase based on clinical service continuity in order to maintain continuity of care as required by UConn Health's policies and procedures.

This request is being submitted to the Board for approval because the extension will cause the contract term to exceed five years.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: <u>PHARMACY CORPORATION OF AMERICA CONTRACT EXTENSION (UCHCFC1-</u> 75725220)

RECOMMENDATION: That the Board of Directors approve an extension with Pharmacy Corporation of America ("Pharmacy Corp.") on behalf of UConn Health to extend the existing seven-year contract term by one year (June 2, 2023 through June 1, 2024), and increase the anticipated revenue of \$1,500,000 by \$700,000, resulting in a total eight-year term and revenue of \$2,200,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: This is a revenue-generating contract under which Pharmacy Corp. provides administrative and pharmaceutical dispensing services to UConn Health patients in the 340B program. The revenue from the program has increased significantly and we are renewing the contract for an additional year.



TO:	Members University of Connecticut Health Center Finance Corporation Board of
	Directors

Jul Martin

FROM: Jeffrey P. Geoghegan / / / Executive Director, Finance Corporation

Chad Bianchi Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: <u>PRESS GANEY ASSOCIATES LLC D/B/A PRESS GANEY ASSOCIATES, INC.</u> <u>CONTRACT EXTENSION (UCHCFC2-98518283)</u>

RECOMMENDATION: That the Board of Directors approve a contract extension with Press Ganey Associates LLC d/b/a Press Ganey Associates, Inc. ("Press Ganey") on behalf of UConn Health to extend the existing five-year and five-month contract term by one year (October 1, 2023 through September 30, 2024), and increase the previously-approved maximum value of \$676,000 by \$323,999, resulting in a total six-year and five-month term and maximum value of \$999,999, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.

BACKGROUND: Hospitals are required to measure patient satisfaction in order to be accredited by The Joint Commission. Since 2014, UConn Health has engaged Press Ganey to conduct and manage patient experience surveys for UConn John Dempsey Hospital. Surveys are sent to Emergency Department patients and JDH inpatients via regular mail, and to patients of various JDH departments via email. The total number of surveys mailed to patients over the past year was higher than originally anticipated, resulting in additional spending under the contract. This extension adds one year to the contract term as well as funds to cover both the increase in survey volume and the additional year of services.

UConn Health accesses Press Ganey's services through our group purchasing organization, Vizient.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi Comes Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: PricewaterhouseCoopers LLP Contract Extension (UCHCFC2-70174170)

RECOMMENDATION: That the Board of Directors approve an extension with PricewaterhouseCoopers LLP ("PWC") on behalf of UConn Health to extend the existing sevenyear contract term by one year (July 1, 2023 through June 30, 2024), and increase the previouslyapproved maximum value of \$650,000 by \$100,000, resulting in a total eight-year term and maximum value of \$750,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract extension.

BACKGROUND: This contract with PWC provides software licensing of the PwC SMART system including updates and interfaces and quarterly audits of coding quality and performance in the areas of Medicare, Medicaid and Anthem Blue Cross coded medical record cases. This amendment will extend our current contract term by an additional year and add funds to cover the additional annual license fees.

This is a non-competitive purchase based on clinical service continuity in order to maintain continuity of care as required by UConn Health's policies and procedures.

This contract extension will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after it has been executed.



FROM: Jeffrey P. Geoghegan / / / Executive Director, Finance Corporation

Chad Bianchi Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: SEBIA, INC. CONTRACT EXTENSION (UCHCFC1-98558862)

RECOMMENDATION: That the Board of Directors approve a contract extension with Sebia, Inc. ("Sebia") on behalf of UConn Health to extend the existing five-year contract term by one year (May 1, 2023 through April 30, 2024), and increase the maximum value of \$375,000 by \$75,000, resulting in a total six-year term and maximum value of \$450,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.

BACKGROUND: UConn Health and Sebia entered into an agreement dated May 1, 2018, pursuant to which Contractor agreed to sell and UConn Health agreed to purchase Sebia's reagents and consumables, including laboratory assays/tests and any ancillary supplies/controls needed to complete the assay/test, and Sebia agreed to provide UConn Health's Department of Pathology and Laboratory Medicine with corresponding lab equipment on a reagent rental basis. UConn Health's minimum total annual reagent commitment is \$78,865. This contract extension will extend the agreement for one year and increase the maximum contract value to cover the purchase of additional reagents and consumables during that time.

This is a non-competitive purchase based on the need to maintain continuity of care as the equipment is already in place.

This request is being submitted to the Board for approval because the extension will cause the contract term to exceed five years. The extension will increase the contract value, but the total value for the new term will still be below the Board's approval threshold.

This contract extension will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after it has been executed.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi 💋

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: ASYLUM HILL FAMILY MEDICINE CENTER, INC. CONTRACT (UCHCFC-168390902)

RECOMMENDATION: That the Board of Directors approve a revenue-generating contract with Asylum Hill Family Medicine Center, Inc. ("Asylum Hill") on behalf of UConn Health for a period of 3 years (July 1, 2023 through June 30, 2026), in an amount not to exceed \$10,500,000 and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: Asylum Hill reimburses UConn Health for the cost of family medicine faculty physicians and other professionals to perform clinical patient care services and administrative services integral to the UConn Family Medicine Department and Residency Program based at Asylum Hill and at Saint Francis Hospital and Medicine Center in Hartford, which both are owned and operated by Trinity Health of New England.

UConn Health provides the services of physician faculty, an administrative manager, the UConn Family Medicine Department Chair who has full operational and academic oversight of all UConn Health and Asylum Hill faculty, staff, residents and students, and non-physician faculty to provide clinical services at Asylum Hill. Payment is made to UConn Health quarterly.

This revenue-generating contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: <u>CENTER FOR ADVANCED REPRODUCTIVE SERVICES, P.C. CONTRACT (UCHCFC-</u> <u>172102892)</u>

RECOMMENDATION: That the Board of Directors approve a revenue-generating contract with Center for Advanced Reproductive Services, P.C. ("CARS") on behalf of UConn Health for a period of 3 years (July 1, 2023 through June 30, 2026), in an amount not to exceed \$1,100,000 and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said contract.

BACKGROUND: CARS reimburses UConn Health for the salaries, fringe benefits, share of program expenses, and share of central administration expenses of the UConn School of Medicine residents and fellows assigned for rotations at CARS in the Reproductive Endocrinology Program.



FROM: Jeffrey P. Geoghegan / Executive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: <u>11 SOUTH ROAD LLC LEASE EXTENSION (UCHCFC-FCL-09-00242)</u>

<u>RECOMMENDATION</u>: That the Board of Directors approve an extension with 11 South Road LLC ("Landlord") on behalf of UConn Health to extend the existing thirteen-year lease term by eight years and two months, with up to two five-year renewal terms (April 1, 2025 through May 31, 2043), and increase the previously-approved maximum base rent of \$1,600,000 by \$3,301,000, resulting in a potential total thirty-one year and two-month term and maximum base rent of \$4,901,000, and that the Finance Corporation's Chief Financial Officer or Executive Director be authorized to enter into said extension.

BACKGROUND: This is a lease for 3,915 rentable square feet of space located on the second floor and 100 square feet in the basement of 11 South Road, Farmington, Connecticut. The space on the second floor is used by cardiology and the anticoagulation clinic and the space in the basement is used for technology equipment. This lease commenced on March 19, 2012, and is scheduled to expire on March 31, 2025.

This amendment adds eight years and two months to the current term, adds additional renewal terms, reduces the annual base rent for the remainder of the current term (June 1, 2023 through March 31, 2025) and provides for an abatement of base rent for five months during the remainder of the current term. The new annual base rent commencing June 1, 2023 shall be \$37.00 per square foot, increasing 1.5% each year of the lease, including renewal terms. In addition, the Finance Corporation is and will continue to be responsible for the costs of electricity used in the leased space and the payment of a pro-rata share of any increases in operating expenses and real estate taxes for the property from the base calendar year of 2022. The



FROM:Jeffrey P. GeogheganExecutive Director, Finance Corporation

Chad Bianchi

Chief Financial Officer, Finance Corporation

DATE: June 29, 2023

SUBJECT: <u>Asylum Hill Family Medicine Center, Inc. Sublease Extension (UCHCFC1-</u> 89172611)

RECOMMENDATION: That the Board of Directors approve a sublease extension with Asylum Hill Family Medicine Center, Inc. ("Asylum Hill") on behalf of UConn Health to extend the existing 5-year and 8-month term by 3 years (July 1, 2023 through June 30, 2026), and increase the previously approved maximum value of \$711,420 by \$356,700, resulting in a total 8-year and 8-month term and maximum value of \$1,068,120, and that the Executive Director be authorized to enter into said sublease extension.

BACKGROUND: Asylum Hill subleases to UConn Health and its affiliates, including UConn School of Medicine, a portion of its leased premises located at 99 Woodland Street in Hartford, known as The Family Medicine Center at Asylum Hill. The premises are an educational site utilized by family medicine faculty physicians and other professionals to perform clinical patient care and administrative services integral to the UConn Family Medicine Department and Residency Program based at Asylum Hill.

UConn Health leases 5,577 rentable square feet of building space. The rate per rentable square foot is as follows: Year 1 - \$20.69 per rentable square foot; Year 2 - \$21.31 per rentable square foot; and Year 3 - \$21.95 per rentable square foot. Rent is paid on a quarterly basis.

This is a non-competitive purchase. The Family Medicine Center at Asylum Hill is the sole practice location for the UConn Family Medicine Residency Program since 1995. The building includes administrative offices used by UConn faculty and staff, and conference rooms for teaching UConn residents and medical students.



TO:	Members, University of Connecticut Health Center Finance Corporation Board of
	Directors

Jeffrey Geoghegan, Executive Director, UCHCFC FROM:

DATE: June 29, 2023

SUBJECT: **APPROVAL FOR ANNUAL FISCAL YEAR BUDGET FOR 2024**

RECOMMENDATION: That the Board of Directors approve the Finance Corporation budgeted expenditures for Fiscal Year 2024 of \$141.4 million.

BACKGROUND:

The FY 24 operating budget includes \$134.3 million in revenues and \$141.4 million in expenses. These amounts mainly come from the administration of property (including the Outpatient Pavilion) and UHPSI.

The operating loss is driven mainly by the UHPSI pharmacy and reflects changes in the 340B and regulatory environments. UHPSI facilitates programs that provide additional financial and patient benefits to UConn Health. Losses in Finance Corporation are expected to be made up elsewhere in the institution.

Finance Corporation will continue to manage its budget and closely monitor programs, clinical volumes, and operating costs.

UNIVERSITY OF CONNECTICUT HEALTH FINANCE CORI		IONATION		
(Includes UCHCFC Circle Road Corp and UConn Health Pharmacy Services Inc)				
Budget FY		,		
	Projected Actual 6/30/2023	Proposed Budget 6/30/2024		
INCOME:	0/30/2023	0/30/2024		
External Rental Income-(OP)	26,744	26,74		
Internal Rent Income-Health Center (OP and MARB)	15,865,679	15,865,6		
Total Rental Income	15,892,423	15,892,42		
Net Patient Revenues	106,621,030	116,934,0		
Other Income	1,330,128	1,447,4		
Total Income	123,843,582	134,273,9		
EXPENSES:				
Internal Contractual Support	28,220,182	32,814,2		
Outside and Other Purchased Services	8,647,311	9,818,8		
Insurance	-	5,0		
Drugs	73,991,664	85,053,4		
Medical Supplies	43,200	48,1		
Other Expenses	235,122	17,70		
Debt Service (Interest Expense)	8,146,234	7,696,1		
Depreciation Expense	6,423,928	5,964,2		
Total Expenses	125,707,641	141,417,9		
OPERATING INCOME/(LOSS)	(1,864,059)	(7,144,0		
CHANGE IN NET ASSETS	(1,864,059)	(7,144,0		

	JHPSI		
Budg	et FY 2024		
	Projected Actual	Proposed Budget	
	6/30/2023	6/30/2024	
INCOME:			
N + D + D	106 (01.020	116.024.0	
Net Patient Revenues	106,621,030	116,934,0	
Other Income	1,330,128	1,447,4	
Total Income	107,951,158	118,381,4	
EXPENSES:			
Internal Contractual Support	28,220,182	32,814,2	
Outside and Other Purchased Services	8,584,782	9,772,4	
Insurance	-	5,0	
Drugs	73,991,664	85,053,4	
Medical Supplies	43,200	48,1	
Other Expenses	35,122	17,7	
Total Expenses	110,879,260	127,715,0	
OPERATING INCOME/(LOSS)	(2,928,102)	(9,333,5	
CHANGE IN NET ASSETS	(2,928,102)	(9,333,5	

Write Off Analysis

Fiscal Year Date	FY 18	FY 19	FY 20	FY 21	FY 22	1ST QTR FY 23	2ND QTR FY 23	3RD QTR FY 23	4TH QTR FY 23	FY 23
JDH										
JDH Cost JDH Accounts	\$2,085,733 4,497	\$3,750,524 7,403	15,936	\$2,588,209 7,773	\$4,413,777 9,769	12,596	\$1,398,759 2,246	\$3,481,201 5,614	3,286	\$15,605,865 23,742
Average cost per account	463.81	506.62	378.83	332.97	451.81	718.15	622.78	620.09	511.28	657.31
UMG Cost UMG Accounts Average cost per account	\$1,210,397 6,533 185.27	\$985,038 4,737 207.95	\$26,786 212 126.35	\$1,097,214 10,006 109.66	\$1,479,351 16,196 91.34	\$2,197,857 16,489 133.29	\$409,638 3,452 118.67	\$906,675 8,100 111.94	\$522,213 4,599 113.55	\$4,036,383 32,640 123.66
Dental Clinics										
DC Cost DC Accounts Average cost per account	\$37,982 132 287.75	\$20,871 68 306.93	\$533,245 2,210 241.29	\$274,159 1,203 227.90	\$241,866 1,196 202.23	\$47,885 248 193.08	\$46,602 258 180.63	\$53,502 264 202.66	\$47,610 233 204.33	\$195,599 1,003 195.01
University Dentists										
UD Cost UD Accounts Average cost per account	\$3,291 11 299.20	\$6,052 9 672.49	\$87,886 257 341.97	\$37,559 145 259.03	\$19,836 86 230.66	\$7,978 14 569.85	\$2,470 13 189.96	\$7,211 17 424.18	\$3,787 21 180.34	\$21,446 65 329.93



- **TO:** Members University of Connecticut Health Center Finance Corporation Board of Directors
- FROM: Jeff Geoghegan Executive Director

Chad Bianchi Chief Financial Officer – Finance Corporation

DATE: June 29, 2023

SUBJECT: WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR THE JOHN DEMPSEY HOSPITAL

RECOMMENDATION: That the Board of Directors approve the write-off of 3,286 uncollectable accounts totaling \$1,680,055.08 for the period March 1, 2023 through May 31, 2023 for the John Dempsey Hospital as returned from the collection agencies.

BACKGROUND: In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Executive Director that the following transmittals be approved for write-off:

Transmittal #E0012	3,286	accounts	\$1,680,055.08
TOTAL	3,286	accounts	\$1,680,055.08

These write-offs are within the Hospital's budgeted provision for bad debts.

Background summary information regarding these accounts is on file in the Finance Corporation's office.

- **TO:** Members University of Connecticut Health Center Finance Corporation Board of Directors
- FROM: Jeff Geoghegan Executive Director

Chad Bianchi Chief Financial Officer – Finance Corporation

DATE: June 29, 2023

SUBJECT: WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR THE UCONN MEDICAL GROUP

<u>RECOMMENDATION</u>: That the Board of Directors approve the write-off of 4,599 uncollectible accounts totaling \$522,213.20 for the period March 1, 2023 through May 31, 2023 for the UConn Medical Group as returned from the collection agencies.

<u>BACKGROUND</u>: In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Executive Director that the following transmittals be approved for write-off:

Total	Accounts 4,599	\$522,213.20
Transmittal #E0012	Accounts 4,599	\$522,213.20

These write-offs are within the UConn Medical Group's budgeted provision for bad debts.

Background summary information regarding these accounts is on file in the Finance Corporation's office.

- **TO:** Members University of Connecticut Health Center Finance Corporation Board of Directors
- FROM: Jeff Geoghegan Executive Director

Chad Bianchi Chief Financial Officer – Finance Corporation

DATE: June 29, 2023

SUBJECT: WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR THE DENTAL CLINICS

<u>RECOMMENDATION</u>: That the Board of Directors approve the write-off of 233 uncollectable accounts totaling \$47,609.91 for the period March 1, 2023 through May 31, 2023 for the Dental Clinics as returned from the collection agencies.

BACKGROUND: In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Executive Director that the following transmittals be approved for write-off:

TOTAL	233 accounts	\$47,609.91
Transmittal #DC176	233 accounts	\$47,609.91

These write-offs are within the Dental Clinic's budgeted provision for bad debts.

Background summary information regarding these accounts is on file in the Finance Corporation's office.

- **TO:** Members University of Connecticut Health Center Finance Corporation Board of Directors
- FROM: Jeff Geoghegan Executive Director

Chad Bianchi Chief Financial Officer

DATE: June 29, 2023

SUBJECT: WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR THE UNIVERSITY DENTISTS

<u>RECOMMENDATION</u>: That the Board of Directors approve the write-off of 21 uncollectable accounts totaling \$3,787.22 for the period March 1, 2023 through May 31, 2023 for the University Dentists as returned from the collection agencies.

BACKGROUND: In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Executive Director that the following transmittals be approved for write-off:

TOTAL	21 accounts	\$3 787 22
Transmittal #UD176	21 accounts	\$3,787.22

These write-offs are within the University Dentists' budgeted provision for bad debts.

Background summary information regarding these accounts is on file in the Finance Corporation's office.

University of Connecticut Health Center Finance Corporation Contracts March 1, 2023 - May 31, 2023

EXPENSE CONTRACTS

EXPENSE CONTRACTS				
Contractor Name	Contract Title	Max	imum Value	Sourcing Type
Howmedica Osteonics Corp	Hips and Knees Pricing Agreement	\$	6,600,000.00	Non-Competitive
Siemens Medical Solutions USA Inc	Master Service Agreement	\$	5,000,000.00	Non-Competitive
Central Admixture Pharmacy Services Inc	Sterile Admixture Services	\$	4,200,000.00	Non-Competitive
Alphatec Spine Inc	Spine Products Pricing Agreement	\$	4,000,000.00	Non-Competitive
3M Health Information Systems Inc	Computer Assisted Coding and Clinical Documentation Improvement System License and Services	\$	3,048,391.23	Competitive
Himagine Solutions Inc	Health Information Management / Medical Records Coding Support	\$	2 500 000 00	Non-Competitive
CIOX Health LLC	Release of Information Services	\$	2,500,000.00	
InSight Health Corp	Mobile PET/CT Unit and Staffing	\$		Non-Competitive
CounterPulsation Inc	Equipment and Technical Support Services for Urology Procedures	\$		Non-Competitive
Hologic Sales and Service LLC	Breast Biopsy and Mammography System Purchase	\$, ,	Non-Competitive
Med-Metrix LLC	Clinical Denials Management Services	\$		Competitive
	Legal Services	\$,	Competitive
Hall, Render, Killian, Heath & Lyman, P.C.	•			•
Halloran & Sage LLP	Legal Services	\$		Competitive
CliftonLarsonAllen LLP	Audit Services	\$		Competitive
Soft Computer Consultants Inc	Laboratory Information Systems License and Support	\$		Non-Competitive
Auris Health Inc	Monarch Platform Purchase Agreement	\$		Non-Competitive
Siemens Medical Solutions USA Inc	Magnetom Aera Service Agreement	\$		Non-Competitive
Abbott Laboratories Inc dba Abbott Diabetes Care Sales Corp	Diabetes Care Strips Purchase Agreement	\$	600,000.00	Non-Competitive
GE Precision Healthcare LLC	Precision 180 Radiography and Fluoroscopy System Purchase Agreement	\$	527,093.03	Non-Competitive
Medtronic USA Inc	Medtronic Balloon and Stent Pricing Agreement	\$	499,999.00	Non-Competitive
Perfect Finish Ortho Lab Inc	Orthodontic Appliances Purchase Agreement	\$		Competitive
Neuro Diagnostics LLC	NeuroSport Clinic Professional Services	\$,	Non-Competitive
MJM Paving LLC	Snow Removal and Ice Control Services for 65 Kane St. West Hartford	\$		Competitive
Mentor Worldwide LLC	Breast Implants and Sizers Pricing Agreement	\$		Non-Competitive
Steris Corporation	Surgery Center Equipment Service/Maintenance Agreement	\$		Non-Competitive
Hartford Radiation Oncology Associates, P.C.	Medical Director Services (Dowsett)	\$		Non-Competitive
Merge South Inc	· · · ·	\$		
	Copywriting Services for External and Intranet Websites			Non-Competitive
Health Catalyst Inc dba Vitalware Inc	Web Based CDM and Revenue Capture Tool	\$		Competitive
FORCE Therapeutics LLC	Digital Care Platform for Post-Op Patient Care	\$		Non-Competitive
LocumTenens.com LLC	Locum Tenens Psychiatry APRN Assignment (Afful)	\$		Non-Competitive
Connecticut Children's Specialty Group Inc	Pediatric Clinic Educational and Clinical Training and Supervision Services at Burgdorf	\$	211,564.00	Non-Competitive
ProHealth Physicians Inc	Clinical and Teaching and ENT Services (Tessma & Brown)	\$	209,040.00	Non-Competitive
Day Kimball Medical Group Inc	License for Periodic Use of 346 Pomfret Street, Unit 2, Putnam, CT	\$	200,000.00	Non-Competitive
Mentor Worldwide LLC	Breast Implant, Sizer & Expander Pricing Agreement	\$		Non-Competitive
The Jackson Laboratory	Clinical Diagnostic Testing Services	\$		Non-Competitive
VerityStream Inc	Echo Credentialing Services	\$		Non-Competitive
Mark It Developments Inc dba Intiveo	Software Maintenance for axiUm Dental Informational System	\$		Non-Competitive
Baxter Healthcare Corp	DoseEdge Software Agreement	\$,	Non-Competitive
· · · · · · · · · · · · · · · · · · ·		\$ \$,	Non-Competitive
Trinity Health of New England Medical Group	Preceptor and Site Director Services		,	
PricewaterhouseCoopers LLP	Consulting Services	\$		Non-Competitive
Yale University	Urology Services (Honig)	\$		Non-Competitive
Cohen, Eric R.	Interventional Radiology, Neuro-Interventional Radiology & Mechanical Thrombectomy Services	\$	110,000.00	Non-Competitive
Healthgrades Marketplace LLC	Healthgrades Quality and Achievements License	\$	97,500.00	Non-Competitive
Connecticut Hospital Association Inc dba Connecticut	CHREF Patient Safety Organization Participation Agreement	\$		Non-Competitive
Healthcare Research and Education Foundation, Inc			,	
Leica Microsystems Inc	Cryostat Purchase and Service Agreement	\$	73.889.87	Non-Competitive
ProHealth Physicians PC	ENT Clinical and Teaching Services (Wang)	\$		Non-Competitive
Hartford Hospital	PALS, ACLS and BLS Training for UConn Health Staff	\$,	Non-Competitive
College of American Pathologists	Electronic Cancer Checklist License	\$		Non-Competitive
		\$ \$		Non-Competitive
Starling Physicians P.C. CareFusion Solutions LLC	Diagnostic and Interventional Cardiology Call Coverage (El-Mallah)		,	•
	Pyxis Equipment Rental (Medstation UT4)	\$		Non-Competitive
J. Morrissey & Company Inc	Direct Hire Search Agreement - Nurse Manager, Pre-op, PACU, Endoscopy Unit			Non-Competitive
HealthSpective Inc	Pharmacy Measure Data Validation for URAC Accreditation	\$		Competitive
OpenMarkets Inc	Optimizer Pricing Analytics Subscription	\$		Non-Competitive
Statista Inc	Statista Newsweek Best Hospital Licensing Agreement	\$	33,000.00	Non-Competitive
Kronos Inc	Workforce Software License	\$	31,500.00	Non-Competitive
Hologic Inc	Panther Fusion Plus Service Agreement	\$	28,000.00	Non-Competitive
Sokolic, Robert Alan	Clinical Services for New England Sickle Cell Institute (Sokolic)	\$		Non-Competitive
EMD Millipore Corp	Water Filtration System for Pathology Lab	\$		Non-Competitive
Pediatric Associates LLC	Preceptor Services	\$		Non-Competitive
Middlesex Hospital	Preceptor Services	\$		Non-Competitive
	•	\$ \$		
Bolton Family & Sports Medicine	Preceptor Services			Non-Competitive
Pediatric Partners LLC	Preceptor Services	\$	15,000.00	Non-Competitive

Contractor Name	Contract Title	Maxir	num Value	Sourcing Type
Abel Womack Inc	Pharmacy Carousel Service Agreement	\$	10,340.00	Non-Competitive
DUSA Pharmaceuticals Inc	Blue Light Photodynamic Therapy Illuminator Purchase	\$	8,500.00	Non-Competitive
American Association of Critical Care Nurses	AACN E-Learning Site License	\$	5,894.00	Non-Competitive
Hartford Radiation Oncology Associates	Precertification Services	\$	4,800.00	Non-Competitive
Merge Healthcare Solutions Inc	Cardio Epic Hyperdrive Interface	\$	4,275.00	Non-Competitive
Abbott Laboratories Inc	Clinical Evaluation of JETi All-In-One Peripheral Saline Drive Unit	\$	-	Non-Competitive
Nihon Kohden America Inc	Master Purchasing Agreement (terms may be used for purchase of advanced	\$	-	Non-Competitive
	patient monitoring equipment and services)			

REVENUE CONTRACTS

Client Name	Contract Title	Max	kimum Value	Sourcing Type
Waterbury Hospital dba Waterbury Health	Perfusionist Services	\$	4,500,000.00	Revenue
State of Connecticut - Department of Veterans' Affairs	Attending Physician, On Call and Medical Director Services	\$	1,950,000.00	Revenue
Connecticut Children's Medical Center	Pediatric Endocrinology & Rare Bone Research Services (Germain-Lee)	\$	1,765,998.00	Revenue
Connecticut Children's Specialty Group Inc	Pediatric Genetic Services (Tucker)	\$	586,518.00	Revenue
Walmart Inc	340B Pharmacy Services	\$	345,000.00	Revenue
Northeast Plastic Surgery Center	Plastic Surgery Services (Fortier)	\$	313,168.00	Revenue
Community Health Services Inc	Dental Services	\$	310,528.00	Revenue
Southwest Community Health Center Inc	Dental Director Services	\$	292,970.00	Revenue
Connecticut Children's Specialty Group Inc	Pediatric Genetic Professional Services (Beirne)	\$	281,512.40	Revenue
Prospect Eastern Connecticut Health Network, Inc dba	Vascular Surgery and Call Coverage Services	\$	250,000.00	Revenue
Eastern Connecticut Health Network Inc				
Southwest Community Health Center Inc	Dental Services	\$	190,080.00	Revenue
Walgreens	340B Pharmacy Services - Ryan White	\$	162,000.00	Revenue
Urology Associates of Waterbury LLC	Urology Services	\$	150,000.00	Revenue
Hartford Hospital	Neuro-Intensivist Services (Mui)	\$	119,160.00	Revenue
Hartford Radiation Oncology Associates	Space License for Radiation Oncology Services (Dowsett)	\$	75,684.40	Revenue
Seasons Hospice & Palliative Care of Connecticut LLC	Medical Director Services for Palliative Care Program	\$	55,328.00	Revenue
Connecticut Children's Specialty Group Inc	Pediatric Endocrinology Services (Germain-Lee)	\$	45,760.00	Revenue
Walgreens	340B Pharmacy Services - JDH	\$	30,000.00	Revenue
Community Health Center Inc	Outpatient Clinical Services	\$	30,000.00	Revenue
Natera Inc	Phlebotomy Services for Genetic Testing	\$	28,000.00	Revenue
William Backus Hospital	Cystic Fibrosis Testing and Readings	\$	22,500.00	Revenue
Takeda Pharmaceuticals America Inc	Rebate Program Participation Agreement	\$	20,000.00	Revenue
Bristol Hospital Inc	Cystic Fibrosis Testing and Readings	\$	12,640.00	Revenue
Middlesex Hospital	Unicorn Lecture Series	\$	12,000.00	Revenue
Charlotte Hungerford Hospital	Cystic Fibrosis Testing and Readings	\$	10,000.00	Revenue
ConferMED P.C.	eConsult Services	\$	5,000.00	Revenue

Notes: This list includes contracts, amendments, and extensions that have start dates within the reporting period. Contracts \$500,000 and over have been previously reported to/approved by the UConn Health and Finance Corporation Boards of Directors.