

University of Connecticut Health Center
Finance Corporation



BOARD OF DIRECTORS

September 28, 2021

EVP Conference Room
AG078

Phone Instructions: 1-888-795-1939

Passcode: 63601444

Time: 3:00 p.m.

Location: AG078

Teleconferencing Information:

Dial: 888-795-1939 When prompted for your code, enter: **63601444**

I. Votes and Approvals:

University of Connecticut Health Center Finance Corporation

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- 3 a. Vote to approve Interim President, Andrew Agwunobi's appointment of designate. (Dr. Lafreniere to be sworn in after vote).
- 4-5 b. Review and approval of minutes of the June 22, 2021 meeting of the University of Connecticut Health Center Finance Corporation.
- 6 c. Approval of UHPSI Affiliated Covered Entity under HIPAA.

UCHCFC Circle Road Corp.

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- 7 a. Vote to elect UHCFC Circle Road Corp. Directors
- 8 b. Review and acceptance of report on UHCFC Circle Road Corp. FY2021 operations

UConn Health Pharmacy Services, Inc.

Page

- 9 a. Vote to elect UConn Health Pharmacy Services, Inc. Board of Directors
- 10 b. Review and acceptance of report on UConn Health Pharmacy Services, Inc. FY2021 Operations

II. Contracts \$500,000 and over:

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- 11 Review and approval of a contract with Dennis J. Gottfried, M.D.*
- 12-13 Review and approval of a contract with Morrison Management Specialists.*
- 14-15 Review and approval of a contract with General Electric Real Estate Equities, Inc.*
- 16 Review and approval of a contract with Restorix Health Inc.*
- 17 Review and approval of a contract with Olympus America Inc.*
- 18 Review and approval of a contract with Leica Microsystems, Inc.*
- 19 Review and approval of a contract with Becton, Dickinson and Company.*
- 20 Review and approval of a contract with Howmedica Osteonics Corp.*
- 21 Review and approval of a contract with Elekta Inc.*
- 22 Review and approval of a contract with the American National Red Cross.*
- 23 Review and approval of a one-year contract with Abbott Laboratories, Inc.
- 24 Review and approval of a one-year contract with Medtronic USA, Inc.*
- 25-26 Review and approval of a contract amendment with Vaya Workforce Solutions, LLC.*
- 27 Review and approval of a contract amendment with Hologic Inc.*
- 28 Review and approval of a contract amendment with Atlantic Data Security LLC.*
- 29 Review and approval of a contract amendment with Central Admixture Pharmacy Services, Inc.*
- 30 Review and approval of a contract amendment with Cepheid.*
- 31 Review and approval of a contract amendment with Virtual Radiologic Corporation.*
- 32-33 Review and approval of a contract amendment with T-Mobile Northeast, LLC.*
- 34 Review and approval of a contract amendment with Data Innovations LLC.*
- 35 Review and approval of a contract amendment with Medtronic Sofamor Danek USA Inc.*



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members, University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **APPROVAL OF DESIGNATE**

RECOMMENDATION: That the Board of Directors approve the designation by Andrew Agwunobi of Denis Lafreniere as his designate for the University of Connecticut Health Center Finance Corporation Board of Directors.

BACKGROUND: Pursuant to Conn. Gen. Stat. 10a-253(b), a director may designate a deputy or any member of the staff of such director to represent the director at meetings of the corporation with full powers to act and vote on behalf of such director. A designation must be made by filing a certificate with the Interim Executive Director.

Pursuant to the Bylaws of the Corporation, such designation must be approved by a majority of the Board after determining that the designated representative has a continuous working relationship with the director sufficient to make the designation reasonable in light of the purpose and policies of the Finance Corporation Act.

Location: AG078

Teleconferencing Information:

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when prompted for your code, enter: **63601444**

Present On Phone - (Voting): Daniel Toscano (Chairman), Dr. Andrew Agwunobi, Dr. Denis Lafreniere

Present On Phone (Non-Voting): Chad Bianchi, Atty. Jeff Blumenthal, Jeff Geoghegan,
Kerri Goodwin, Scott Jordan, Andrea Keilty

At 3:03 p.m., Daniel Toscano, Chairman, called the meeting to order.

There was no Public Comment.

I. Votes and Approvals:

At a June 22, 2021, meeting of the University Of Connecticut Health Center Finance Corporation Board Of Directors, the minutes of the March 23, 2021 meeting were unanimously approved.

II. Contracts \$500,000 & over & Leases:

1. Review and approval of a contract with Hyland Software, Inc.
2. Review and approval of a contract with Infinite Computer Solutions, Inc.
3. Review and approval of a contract with Automated Logic Corporation.
4. Review and approval of an expense contract with Integrated Anesthesia Associates, LLC.
5. Review and approval of a revenue generating contract with Integrated Anesthesia Associates, LLC.
6. Review and approval of a contract with Med One Capital Funding, LLC.
7. Review and approval of a revenue generating contract with Saint Francis Hospital and Medical Center.
8. Review and approval of a contract with Philips North America, LLC.
9. Review and approval of a contract with Walgreen Co.
10. Review and approval of a contract amendment with Lionshare Marketing Inc.
11. Review and approval of a contract amendment with First DataBank, Inc.
12. Review and approval of a contract amendment with Insight Health Corp.
13. Review and approval of a contract amendment with Pricewaterhouse Coopers LLP.
14. Review and approval of a contract amendment with Agiliti Health Inc.
15. Review and approval of a contract amendment with Karl Storz Endoscopy-America Inc.
16. Review and approval of a lease amendment with GPF Drake Hill LLC.
17. Review and approval of an amendment to an expense contract with ConnecticutChildren's Specialty Group, Inc.
18. Review and approval of an amendment to an expense contract with ConnecticutChildren's Medical center.
19. Review and approval of a revenue generating contract with Connecticut Children's Medical Center.
20. Review and approval of a revenue generating contract with Hartford Hospital.
21. Review and approval of a revenue generating contract with The Hospital of Central Connecticut.
22. Review and approval of a revenue generating contract with Saint Francis Hospital and Medical Center.

On a motion duly made by Dr. Andrew Agwunobi and seconded by Dr. Denis Lafreniere, the Board of Directors approved contracts \$500,000 & over/leases and that the Executive Director be authorized to enter into said contracts.

III. Uncollectible Accounts

Board members reviewed historical analysis (informational only) of uncollectible accounts.

Board members reviewed the write-off of uncollectible accounts for the period March 1, 2021 through May 31, 2021 for JDH, UConn Medical Group, Dental Clinics and University Dentists.

On a motion duly made by Dr. Andrew Agwunobi and seconded by Dr. Denis Lafreniere, the Board of Directors approved the write-off of uncollectible accounts.

IV. Review and Approval of the UCHCFC Fiscal Year 2022 Budget

On a motion duly made by Dr. Andrew Agwunobi and seconded by Dr. Denis Lafreniere, the Board of Directors reviewed and approved the UCHCFC Fiscal Year 2022 budget and recommends the budget to the full Board of Trustees.

V. Board members reviewed a list of contracts executed by the University of Connecticut Health Center Finance Corporation for the period March 1, 2021 through May 31, 2021.

VI. Executive Session – the Board did not enter into Executive Session.

The meeting was adjourned at 3:41 p.m. The next meeting is scheduled for September 28, 2021.

Respectfully submitted,



Jeffrey P. Geoghegan, Chief Financial Officer



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: University of Connecticut Health Center Finance Corporation Board of Directors

FROM: Scott Simpson
Senior Associate Healthcare Counsel

DATE: September 28, 2021

SUBJECT: **APPROVAL OF UHPSI AFFILIATED COVERED ENTITY UNDER HIPAA**

RECOMMENDATION: That the Board of Directors adopt resolutions authorizing the designation of UConn Health Pharmacy Services, Inc. (“UHPSI”) as an affiliated covered entity with UConn Health.

BACKGROUND: UHPSI is a wholly-owned subsidiary of The University of Connecticut Health Center Finance Corporation. UHPSI operates exclusively to benefit the State of Connecticut, The University of Connecticut, The University of Connecticut Health Center, UConn John Dempsey Hospital, and The University of Connecticut Health Center Finance Corporation.

Presently, John Dempsey Hospital, UConn Medical Group, UConn School of Medicine, University Dentists, and all School of Dental Medicine Clinics comprise the UConn Health Covered Entity for purposes of the Health Insurance Portability and Accountability Act of 1996 (“HIPAA”). UHPSI is also a covered entity subject to HIPAA.

UConn Health seeks to designate UHPSI as an affiliated covered entity. Under 45 C.F.R. § 164.105(b), legally separate covered entities may choose to be treated as a single covered entity under HIPAA. The inclusion of UHPSI as part of the UConn Health Covered Entity requires formal memorialization through board resolutions that reflect the intention of the UHPSI governing body to designate it as an affiliated covered entity.

As an affiliated covered entity with UConn Health, all UConn Health HIPAA policies and procedures shall apply to UHPSI.

This designation, required pursuant to 45 C.F.R. § 164.105(c)(1) will be retained in accordance with retention periods specified by federal and state law.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: ELECTION OF DIRECTORS TO UCHCFC CIRCLE ROAD CORP.

RECOMMENDATION: That the following persons are hereby elected as Directors of UCHCFC Circle Road Corp., to serve until their successors are duly elected and qualified:

Daniel Toscano
Andrew Agwunobi, MD (as CEO of UConn Health)
Andrew Agwunobi, MD (as President of UConn)



UCHCFC CIRCLE ROAD CORP.
FINANCIAL REPORT
SEPTEMBER 28, 2021

UCHCFC
Circle Road
Corporation
(unaudited) Fiscal Year 2021

Operating Revenues	
Rental income	\$ (916,156)
Insurance Proceeds	1,000,000
Interest income from direct financing lease	<u>10,581,735</u>
Total Operating Revenues	<u>10,665,579</u>
Operating Expenses	
Professional services	98,456
Interest expense	8,424,236
Other	<u>14,040</u>
Total Operating Expenses	<u>8,536,732</u>
Operating Income	<u>2,128,847</u>
Nonoperating Expenses	
Loan servicing fee	<u>(5,000)</u>
Total Nonoperating Expenses	<u>(5,000)</u>
Increase (Decrease) in Net Position	2,123,847
Net Position - Beginning	<u>8,150,702</u>
Net Position - Ending	<u>\$ 10,274,549</u>



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard
Interim Executive Director

Jeffrey Geoghegan
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **ELECTION OF DIRECTORS TO UCONN HEALTH PHARMACY SERVICES, INC. BOARD OF DIRECTORS**

RECOMMENDATION: That the following persons are hereby elected as Directors of UConn Health Pharmacy Services, Inc. to serve until their successors are duly elected and qualified:

Daniel Toscano
Andrew Agwunobi, MD (as CEO of UConn Health)
Andrew Agwunobi, MD (as President of UConn)



UCONN HEALTH PHARMACY SERVICES, INC
FY 21 OPERATIONS
SEPTEMBER 28, 2021

UConn Health
Pharmacy Services, Inc.
(Unaudited) Fiscal Year 2021

Operating Revenues	
Contract and other income	\$ 1,851,832
Net patient Service revenues	<u>37,377,134</u>
Total Operating Revenues	<u>39,228,966</u>
Operating Expenses	
Internal contractual support	750,619
Outside agency per diems	3,464,874
Pharmaceuticals/medical supplies	33,974,333
Rent	92,767
Equipment and software leases	131,789
Insurance	750
Repairs and maintenance	7,725
Depreciation	878
Other	<u>6,639</u>
Total Operating Expenses	<u>38,430,374</u>
Operating Income	<u>798,592</u>
Increase (Decrease) in Net Position	798,592
Net Position - Beginning	<u>1,687,595</u>
Net Position - Ending	<u>\$ 2,486,187</u>



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: DENNIS J. GOTTFRIED, M.D. CONTRACT (UCHCFC-148684528)

RECOMMENDATION: That the Board of Directors approve a contract with Dennis J. Gottfried, M.D. (“Dr. Gottfried”) on behalf of UConn Health for an initial period of 2 years, and one option to extend for additional period of one year, in a total amount not to exceed \$900,000, and that the Interim Executive Director be authorized to enter into said contract.

BACKGROUND: Dr. Gottfried is an independent contractor who currently provides, and for several years has provided, community-based teaching and precepting of UConn Health medical students. This contract is to allow Dr. Gottfried to provide internal medicine services for UConn Health from a location in Torrington, Connecticut, reporting to the Clinical Chief of Internal Medicine.

This is a non-competitive purchase. Over the past 3 years UConn Health has researched and reached out to independent physicians in the Torrington area to enter the market for clinical services. After conducting an extensive search, many independent physicians in the Torrington area have either sold their practices to Hartford Healthcare or have elected to remain independent. Dr. Gottfried has expressed clear and consistent interest to contract with UConn Health so that he and his practice can become part of the UConn Health network.

This contract will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after the contract has been executed.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **MORRISON MANAGEMENT SPECIALISTS, INC. D/B/A**
MORRISON HEALTHCARE (PART OF COMPASS GROUP)
CONTRACT (UCHCFC-5-2805)

RECOMMENDATION: That the Board of Directors approve a contract with Morrison Management Specialists, Inc. d/b/a Morrison Healthcare (part of Compass Group) (“Morrison”) for an initial term of 5 years plus one 5-year renewal option, in an amount not to exceed \$54,000,000 for the potential 10-year contract term, and that the Interim Executive Director be authorized to enter into said contract.

BACKGROUND: This is a new contract for dining and nutrition services at UConn Health’s main Farmington campus, resulting from a competitive bid process conducted over the past several months. The contract scope includes the provision of clinical nutrition services to UConn Health patients and retail food service to employees, students and visitors.

UConn Health posted a Request for Proposals (RFP) for these services in January 2021. In order to facilitate a standardized comparison of the responses, the RFP directed proposers to use UConn Health’s fiscal year 2019 metrics as the basis for their proposals. Bid responses were due in March and presentations to the selection committee took place in August. The proposers were then scored by the selection committee based on the RFP evaluation criteria, including organizational capability, staffing plan, responsiveness of the proposal, and cost. Morrison received the highest score and the selection committee recommended that UConn Health negotiate a contract for Morrison to assume



University of Connecticut Health Center
Finance Corporation

responsibility for dining and nutrition services effective January 1, 2022. The contract will be funded annually using clinical operating funds.

As noted above, this is a new contract resulting from a bid.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **GENERAL ELECTRIC REAL ESTATE EQUITIES, INC. DBA GE
HFS, LLC CONTRACT**

RECOMMENDATION: That the Board of Directors approve a contract with General Electric Real Estate Equities, Inc. dba GE HFS, LLC (“Lessor”) on behalf of UConn Health for a five year term, from December 12, 2021 to December 11, 2026 in an amount not to exceed \$1,700,000, and that the Interim Executive Director be authorized to enter into said contract.

BACKGROUND: This contract is a 5 year lease agreement with Lessor for the buyout of the GE Discovery MR750w 3T MRI (the “MRI”) that is currently being leased by UConn Health pursuant to a lease agreement between Lessor and UConn Health and to upgrade that MRI with the Signa Architect system (the “Upgrade”). The MRI is being used by the radiology department.

UConn Health previously leased the MRI through a lease agreement with the Lessor. That lease agreement expires on December 11, 2021. That prior lease agreement had a provision that allowed for a fair market buyout (the “Buyout”) of the MRI. GE Precision Healthcare LLC will provide the Upgrade. Pursuant to this new lease agreement, Lessor will provide funds to complete the Buyout and to GE Precision Healthcare LLC on behalf of UConn Health for the costs of the Upgrade. UConn Health shall repay Lessor for that amount over a 5 year period.

This is a non-competitive purchase because this is the buyout of and upgrade to existing equipment.



University of Connecticut Health Center
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This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.




University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **RESTORIX HEALTH, INC. CONTRACT (UCHCFC-139580514)**

RECOMMENDATION: That the Board of Directors approve a contract with Restorix Health, Inc. (“Restorix Health”) on behalf of UConn Health for a five year term, from October 1, 2021 to September 30, 2026 in an amount not to exceed \$5,500,000, and that the Interim Executive Director be authorized to enter into said contract.

BACKGROUND: Restorix Health shall operate and maintain a wound care center, and for the last two years of the term, a hyperbaric center, on the UConn Health campus.

There is a large, unmet need for highly specialized wound care and hyperbaric oxygen therapy among the patients served by UConn Health. With no formally organized program, thousands are sent to other facilities annually for treatment of chronic and non-healing wounds. After an 18-month long multidisciplinary exploration including a ‘build or buy’ analysis, and given the high level of specialization required for effective treatment, the search committee recommended contracting with an experienced national provider, Restorix Health. This wound care center and hyperbaric center will be located in an underutilized section of the Procedure Center, with a 9-12 month timeline to opening.

This contract is being awarded as the result of a bid.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health’s Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director


Jeffrey Geoghegan
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **OLYMPUS AMERICA INC. CONTRACT (UCHCFC-147337527)**

RECOMMENDATION: That the Board of Directors approve a contract with Olympus America Inc. (“Olympus”) on behalf of UConn Health for a three year term, from October 1, 2021 to September 30, 2024, in an amount not to exceed \$1,400,000, and that the Interim Executive Director be authorized to enter into said contract.

BACKGROUND: This contract will be a 3 year rental agreement with Olympus for the acquisition of new equipment for the gastroenterology department, for the continued rental of equipment from existing equipment rental agreements with Olympus and for the buyout of equipment from one of the existing equipment rental agreements with Olympus.

Olympus will provide the new equipment. Olympus will provide funds to pay for the new equipment, the equipment that shall continue to be rented under the new rental agreement and the buyout of equipment. UConn Health shall pay Olympus for such amounts over a 3 year period. At the end of the rental agreement, UConn Health can either return the equipment or decide to purchase the equipment at the then fair market value.

This is a non-competitive purchase based on clinician preference of the GI doctors.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health’s Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard
Interim Executive Director

Jeffrey Geoghegan
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **LEICA MICROSYSTEMS INC. CONTRACT (UCHCFC-147905341)**

RECOMMENDATION: That the Board of Directors approve a contract with Leica Microsystems Inc. (“Leica”) on behalf of UConn Health that replaces and upgrades equipment used by the Histology Department for patient tissue analysis in an amount not to exceed \$1,500,000 over the five year term (October 1, 2021 through September 30, 2026), and that the Interim Executive Director be authorized to enter into said contract.

BACKGROUND: The Leica equipment used by the Histology Department through a 2014 purchasing agreement is nearing the end of its useful life. UConn Health will trade in existing equipment and will purchase new, upgraded equipment and, at the expiration of a one-year equipment warranty, service and maintenance plans on the equipment for the contract term through Leica’s reagent acquisition program. UConn Health commits to purchasing \$23,214 of slides and reagents each month for sixty months.

This is a non-competitive purchase. UConn Health has standardized Leica equipment in Histology. Upgraded existing equipment will operate with existing software and will allow for the continued use of our existing digital archive.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health’s Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard
Interim Executive Director

Jeffrey Geoghegan
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: BECTON, DICKINSON AND COMPANY CONTRACT
(UCHCFC-147002455)

RECOMMENDATION: That the Board of Directors approve a contract with Becton, Dickinson and Company (“BD”) on behalf of UConn Health for a period of five years, from October 1, 2021 to September 30, 2026, in an amount not to exceed \$1,600,000, and that the Interim Executive Director be authorized to enter into said contract.

BACKGROUND: CareFusion Solutions, LLC, which is a wholly owned subsidiary of BD, currently provides UConn Health with Infusion Disposable Sets related to the UConn Health’s Alaris Infusion Pumps. This new contract with BD is a pricing and commitment agreement for the Infusion Disposable Sets. This contract sets forth the pricing that BD will charge for the products (pricing determined through the Group Purchasing Organization) and UConn Health agrees to purchase a certain minimum amount of the products each year. We are accessing this contractor through our Group Purchasing Organization.


This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health’s Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **HOWMEDICA OSTEONICS CORPORATION ACTING THROUGH
ITS ORTHOPAEDICS DIVISION CONTRACT (UCHCFC-
147621657)**

RECOMMENDATION: That the Board of Directors approve a contract with Howmedica Osteonics Corp., acting through its Orthopaedics Division, Wright Medical Technology, Inc. and Tornier, Inc. (both affiliates of Howmedica Osteonics Corp. and collectively, “Stryker”) (“Stryker”) on behalf of UConn Health that establishes pricing on shoulder surgery implant products in an amount not to exceed \$1,740,000 for the three year term of October 1, 2021 through September 30, 2024, and that the Interim Executive Director be authorized to enter into said contract.

BACKGROUND: UConn Health has had a pricing agreement in place with Tornier, Inc. for their shoulder implant products since 2014 when, through a cost-savings initiative, Procurement negotiated favorable pricing on their physician-preferred shoulder products. Wright Medical Technology, Inc.’s shoulder products were added to the cost-savings agreement in 2018. Now, both companies are affiliates of Stryker-owned Howmedica Osteonics Corporation through its Orthopaedics Division. We are accessing this new pricing agreement for Tornier and Wright shoulder products through Stryker.

This is a non-competitive purchase based on physician preference.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health’s Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **ELEKTA INC. CONTRACT (UCHCFC-145617076)**

RECOMMENDATION: That the Board of Directors approve a new contract with Elekta Inc. (“Elekta”) on behalf of UConn Health that continues for five years our hardware/software service agreement for the Versa HD radiation delivery system in an amount not to exceed \$1,242,000, and that the Interim Executive Director be authorized to enter into said contract.

BACKGROUND: This is a support contract for a radiation machine that UConn Health uses to treat about 20-30 cancer patients daily. The machine is a complex, multi-million dollar investment that requires routine maintenance in order to continue its safe operation, as well as frequent repairs when components fail. This five-year Agreement includes upgrade panels and controls for the Versa HD which will upgrade the on-board patient imaging components which would reach end of life support status in 2023.

The original contract for the purchase of the Versa HD system was awarded as the result of a bid in 2015. This is a non-competitive purchase: Elekta is the manufacturer of the system and is the only contractor capable of providing support.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health’s Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **AMERICAN NATIONAL RED CROSS, BIOMEDICAL DIVISION
CONTRACT (UCHCFC-140469878)**

RECOMMENDATION: That the Board of Directors approve a contract with the American National Red Cross (“ARC”) on behalf of UConn Health for the procurement of whole blood products and reference lab testing in an amount not to exceed \$8,500,000, and that the Interim Executive Director be authorized to enter into said contract.

BACKGROUND: ARC is a nonprofit organization which provides services on a cost recovery basis. UConn Health has contracted with ARC for its supply of plasma, blood components and whole blood for over forty-five years, and ARC submitted the favored proposal to this new bid. In addition to routine scheduled daily deliveries of blood products, ARC provides emergency and unscheduled deliveries. ARC also serves as a reference laboratory resource. This contract is being awarded as the result of a bid.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health’s Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard
Interim Executive Director

Jeffrey Geoghegan
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **ABBOTT LABORATORIES, INC. CONTRACT (UCHCFC-147064590)**

RECOMMENDATION: That the Board of Directors approve a one year contract, on behalf of John Dempsey Hospital, with Abbott Laboratories, Inc. to provide Cardiac Rhythm Management products in a total amount not to exceed \$950,000 and that the Interim Executive Director be authorized to enter into said contract.

BACKGROUND: This contract will allow John Dempsey Hospital to continue to utilize Abbott Laboratories, Inc. to obtain various Cardiac Rhythm Management products and devices utilized for surgical procedures and represents slightly improved pricing for UConn Health.

This is a non-competitive procurement as these products are preferred by the current practicing physicians.

This contract will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after the contract has been executed.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard
Interim Executive Director

Jeffrey Geoghegan
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **MEDTRONIC USA, INC. CONTRACT (UCHCFC-147064868)**

RECOMMENDATION: That the Board of Directors approve a one year contract, on behalf of John Dempsey Hospital, with Medtronic USA, Inc. (“Medtronic”) to provide Cardiac Rhythm Management (“CRM”) products in a total amount not to exceed \$950,000 and that the Interim Executive Director be authorized to enter into said contract.

BACKGROUND: This contract will allow John Dempsey Hospital to continue to utilize Medtronic USA, Inc. to obtain various Cardiac Rhythm Management products and devices utilized for surgical procedures. Medtronic is offering improved CRM product pricing with our commitment to purchase 50% of our market share on these CRM products from Medtronic.

This is a non-competitive procurement. Medtronic’s CRM products are preferred by current practicing physicians.

This contract will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after the contract has been executed.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director


Jeffrey Geoghegan
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **VAYA WORKFORCE SOLUTIONS, LLC CONTRACT
AMENDMENT (UCHCFC-20190901-Vizient)**

RECOMMENDATION: That the Board of Directors approve a contract amendment to assign the contractor's rights and responsibilities under the existing contract to Vaya Workforce Solutions, LLC ("Vaya"), for the remainder of the initial contract term of September 1, 2019 through August 31, 2022, in an amount not to exceed \$15,000,000 (as approved by this Board in June 2020), and that the Interim Executive Director be authorized to enter into said amendment.

BACKGROUND: The Board of Directors previously authorized the Finance Corporation to enter into this 3-year contract on behalf of UConn Health with Vizient, Inc., through its wholly-owned subsidiary, MedAssets Performance Management Solutions, Inc. ("Vizient"), in an amount not to exceed \$15,000,000. Under the existing contract, Vizient manages the acquisition of both clinical and non-clinical temporary staffing services from various agencies and sends UConn Health a consolidated statement for all of the agencies' temps; UConn Health then remits payment to Vizient for disbursement to the agencies.

This amendment is needed to change the name of the contractor because Vizient is transitioning its Contract Labor Management (CLM) division to Vaya. Vaya will assume Vizient's rights and responsibilities under the contract, and UConn Health will remit payments to Vaya for disbursement to the temp staffing agencies, for the rest of the current contract term. An increase to the maximum contract value is not being requested at this time.



University of Connecticut Health Center
Finance Corporation

This contract is being procured through the Vizient GPO.

This amendment was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.




University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director


Jeffrey Geoghegan
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **HOLOGIC, INC. DBA GEN-PROBE SALES & SERVICE, INC.**
CONTRACT AMENDMENT (UCHCFC-122554542)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Hologic, Inc. dba Gen-Probe Sales & Service, Inc. (“Hologic”) on behalf of UConn Health to extend the existing four year contract for an additional year, for a new total contract term of five years, from October 1, 2019 to September 30, 2024, and add \$1,500,001 to the maximum contract value, for a new maximum value of \$2,500,000, and that the Interim Executive Director be authorized to enter into said contract amendment.

BACKGROUND: Hologic is the current supplier of equipment and reagents used by UConn John Dempsey Hospital’s Department of Laboratory Medicine. This contract commenced on October 1, 2019 and currently expires on September 30, 2023. This amendment adds one year to the contract term and increases UConn Health’s purchase commitment while reducing the cost of certain products. The purchase commitment is being increased because certain tests that were being sent to an outside lab are being brought in-house. The amendment will enable the department to continue to purchase the higher volume of products through the extended contract end date.

This non-competitive procurement allows for continuity of clinical care, maximizing clinical safety and successful clinical outcomes. The current system has been in place since 2014, and staff is currently trained to use this automated platform.

This contract amendment was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health’s Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **ATLANTIC DATA SECURITY LLC CONTRACT AMENDMENT**
UCHCFC4-62635728-ADS

RECOMMENDATION: That the Board of Directors approve a contract amendment with Atlantic Data Security LLC (“Contractor”) on behalf of UConn Health that increases the maximum spend over the Term in an amount not to exceed \$3,150,000, an increase of \$2,000,000 and that the Interim Executive Director be authorized to enter into said contract amendment.

BACKGROUND: The Contractor provides enterprise security equipment, software and professional services as requested. This includes assessment, design, setup/configuration, implementation training and reselling of enterprises security equipment, software and associated services. The contract will run from October 16, 2016 to October 15, 2023 in an amount not to exceed \$3,150,000.

This contract is being awarded as the result of a bid.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health’s Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard
Interim Executive Director

Jeffrey Geoghegan
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **CENTRAL ADMIXTURE PHARMACY SERVICES INC.**
CONTRACT AMENDMENT (UCHCFC1-98176369)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Central Admixture Pharmacy Services, Inc. (“Contractor”) on behalf of John Dempsey Hospital that extends the contract for 1 year in an amount not to exceed \$2,200,000, an increase of \$1,000,000 and that the Interim Executive Director be authorized to enter into said contract amendment.

BACKGROUND: Contractor provides TPN admixture services daily for adults and NICU patients. Contractor also provides microplegia/cardioplegia solutions for open heart surgery as well as critical medications that are premixed and ready to administer. The contract will run from March 1, 2018 to February 28, 2023.

This is a non-competitive purchase based on the fact that no other compounding pharmacies provide these services with the turnaround time of Contractor.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health’s Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard
Interim Executive Director

Jeffrey Geoghegan
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **CEPHEID CONTRACT AMENDMENT (UCHCFC-136582892-A1)**

RECOMMENDATION: That the Board of Directors approve a contract amendment with Cepheid (“Cepheid”) on behalf of UConn Health that will provide additional instrumentation to increase the Pathology Laboratory’s testing capacity on the Cepheid testing platform in exchange for a three-year increase to our monthly purchasing commitment of Cepheid reagent tests that detect Flu A, Flu B, RSV and/or SARS-CoV-2 in an amount not to exceed \$999,999 (an increase of \$722,151), and that the Interim Executive Director be authorized to enter into said contract amendment.

BACKGROUND: UConn Health entered into a purchase commitment agreement with Cepheid in the fall of 2020 (effective January 1 2021 through December 31, 2022) to purchase the 4-Plex product, an RT-PCR test designed to detect and differentiate Flu A, Flu B, RSV and SARS-CoV-2, offered under Emergency Use Authorization. The Lab would like to amend the agreement, to add additional Genexpert instrumentation that will enable the Lab to increase its testing capacity on Cepheid, in exchange for an increase in the monthly purchase commitment from 200 to 340 tests, and an extension of the agreement for 36 months from the amendment effective date.

We are accessing this contractor through our Group Purchasing Organization.


This contract will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after the contract has been executed.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **VIRTUAL RADIOLOGIC CORPORATION (vRad) CONTRACT
AMENDMENT (UCHCFC-121680132)**

RECOMMENDATION: That the Board of Directors approve a contract amendment with Virtual Radiologic Corporation on behalf of UConn Health for remote diagnostic radiology interpretation services and to extend the existing two-year contract term by one year (October 1, 2021 through September 30, 2022) and increase the previously-approved maximum value of \$700,000 by \$550,000 resulting in a total three year term and maximum value of \$1,250,000, and that the Interim Executive Director be authorized to enter into said contract amendment.

BACKGROUND: This expense contract with Virtual Radiologic Corporation has been in place since October 1, 2019 pursuant to which UConn Health's Diagnostic Imaging Department utilizes Virtual Radiologic Corporation to provide radiologist coverage to perform off shift and after hour preliminary reads for radiology exams. This amendment will allow UConn John Dempsey Hospital to continue to utilize and pay for services through 2022. The total value and the end date of the Agreement is being modified.

This is a non-competitive purchase based on the radiologist specialty.


This contract amendment was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.




University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **T-MOBILE NORTHEAST, LLC CONTRACT AMENDMENT**
(UCHCFC4-32355439)

RECOMMENDATION: That the Board of Directors approve a contract amendment with T-Mobile Northeast, LLC (“T-Mobile”) on behalf of UConn Health to add three five year renewal options, up to fifteen years, to the existing ten year contract, for a total of up to twenty-five years (from September 29, 2014 to September 28, 2039) and to add \$2,150,000 in revenue, for a new maximum amount of revenue of \$2,800,000, and that the Interim Executive Director be authorized to enter into said contract amendment.

BACKGROUND: This amendment will allow the parties to extend the revenue-generating license agreement that provides a space license for certain rooftop space on the main building at UConn Health to T-Mobile. This license facilitates the provision of cellular connectivity services throughout the Farmington Valley area. The terms and conditions for this license provide control for UConn Health regarding the licensed area, and require T-Mobile to pay a fixed license fee to UConn Health. The license was originally entered into on September 29, 2014 and currently expires on September 28, 2024. The amendment will add three five year renewal options to the license, for up to an additional fifteen years. If exercised, the first renewal period will begin on September 29, 2024 and the annual fee that T-Mobile pays for the first year of the renewal will be \$105,600. The annual fee will increase by 3% in each year of each renewal term. This amendment will add an additional amount of \$2,150,000 of revenue related to the remaining original term and the renewal options periods in the license. The amendment does not change the space being used under this license.



University of Connecticut Health Center
Finance Corporation


This contract amendment was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **DATA INNOVATIONS LLC CONTRACT AMENDMENT**
(UCHCEC2-78624477)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Data Innovations LLC (“Contractor”) on behalf of UConn Health that extends the contract an additional 3 years to a term of 8 years and to add \$100,000 for a new maximum amount not to exceed \$418,000, and that the Interim Executive Director be authorized to enter into said contract amendment.

BACKGROUND: Data Innovators provides the software (Instrument Manager) and annual maintenance and support for the Lab Device Integration to the EPIC Beaker module. EPIC’s only option for integration of lab devices is using Data Innovations solution. The contract will run from January 30, 2017 to January 29, 2025 and the current spend will increase from \$318,000 to \$418,000.

This is a non-competitive purchase based on the fact that UConn Health has already made a significant investment in Data Innovation’s goods and services and changing would require the expenditure of an unreasonable amount of funds to duplicate the investment.

This request is being submitted to the Board for approval because the amendment will cause the contract term to exceed five years.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **MEDTRONIC SOFAMOR DANEK USA INC. CONTRACT
AMENDMENT (UCHCFC1-116114377-A3)**

RECOMMENDATION: That the Board of Directors approve a contract amendment with Medtronic Sofamor Danek USA Inc. (“Medtronic”) on behalf of UConn Health to continue to provide Spinal Products for another two-year period through October 9, 2023 in a total amount not to exceed \$2,200,000 (an addition of \$1,100,000), and that the Interim Executive Director be authorized to enter into said contract amendment.

BACKGROUND: Medtronic has been the supplier of UConn Health physicians’ preferred Spinal Products since 2017. This amendment to our pricing contract will enable UConn Health’s continued access to the Spinal Products and adds a rebate program when minimum quarterly targets are exceeded.

This is a non-competitive purchase based on physician preference.


This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health’s Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.




University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **WELLPARTNER LLC CONTRACT AMENDMENT**
(UCHCFC-126332957)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Wellpartner LLC (“Wellpartner”) on behalf of UConn Health that increases the maximum spend by \$1,500,001 to an amount not to exceed \$2,000,000 due to increased business with UConn Health’s own specialty pharmacy, and that the Interim Executive Director be authorized to enter into said contract amendment.

BACKGROUND: This contract provides access to Wellpartner’s 340B SMART Split-Billing services. The software uses logic to virtually separate 340B from non-340B transactions after they occur. The software then determines from which account each transaction should be reordered. For example, this software “splits” a purchase order into three different accounts: 340B, Purchasing Organizations, and Wholesale Acquisition Cost. Wellpartner is also used for monitoring in-house accumulations. The contract is in place for 3 years (April 8, 2020 – April 7, 2023) and the maximum spend is being increased from \$499,999 to \$2,000,000 by way of contract amendment.

This is a non-competitive purchase based on Wellpartner’s established relationship with UConn Health, that they have the functions necessary to run a 340B program the scale of UConn Health’s and that their accumulators are best suited to handle our volume and needs.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health’s Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **HEALTH INFORMATION ALLIANCE CONTRACT AMENDMENT**
(UCHCFC-125213247)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Health Information Alliance, Inc. (“HIA”) on behalf of UConn Health that extends the contract term an additional two years (from December 11, 2021 through December 10, 2023) and adds data registry abstraction services for additional programs in an amount not to exceed \$600,000 (an increase of \$455,000), and that the Interim Executive Director be authorized to enter into said contract amendment.

BACKGROUND: UConn Health and HIA entered into a one year agreement with one one-year renewal option, exercised in October 2020, resulting in a contract term of December 11, 2019 through December 10, 2021, for data abstraction services for the stroke and trauma programs. The purpose of the agreement was for John Dempsey Hospital to become level III trauma certified and to ensure optimal care for its trauma and stroke population. This amendment will extend the agreement an additional two years, through December 10, 2023; add data registry abstraction services for the following programs: GWTG-HF, Cath/PCI (NCDR), GWTG-CAD, TAVR (TVT); change the billing frequency from semi-monthly to monthly; and increase the maximum contract value to \$600,000.

This is a non-competitive purchase based on UConn Health’s current utilization of data abstraction services provided by HIA, resulting in a standardization of these services. Additionally, HIA is the only company to offer inter-rater capability testing and outlier evaluation which is crucial to patient safety and quality.



University of Connecticut Health Center
Finance Corporation

This amendment will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after the amendment has been executed.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard
Interim Executive Director

Jeffrey Geoghegan
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **AXOGEN CORPORATION CONTRACT AMENDMENT (UCHCFC-104300999)**

RECOMMENDATION: That the Board of Directors approve a contract amendment with Axogen Corporation (“Axogen”) on behalf of UConn Health that extends the term of the consignment agreement for Axogen products an additional three years and updates the consignment inventory list in an amount not to exceed \$144,000 (an increase of \$9,000), and that the Interim Executive Director or Chief Financial Officer be authorized to enter into said contract amendment.

BACKGROUND: UConn Health and Axogen entered into a three-year consignment agreement (with a term of October 4, 2018 through October 3, 2021) for Axogen nerve grafts, connectors, protectors, nerve caps and soft tissue barriers. This amendment will extend the agreement an additional three years, for a total contract term of six years, update the consignment inventory list to reflect current levels and products, and increase the maximum contract value to \$144,000.

This is a non-competitive purchase based on clinicial preference in order to maximize patient safety and clinical outcomes.

This request is being submitted to the Board for approval because the amendment will cause the contract term to exceed five years.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard
Interim Executive Director

Jeffrey Geoghegan
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **NUANCE COMMUNICATINS INC. CONTRACT AMENDMENT**
(UCHCFC-2-2467)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Nuance Communications, Inc. (“Contractor”) on behalf of UConn Health that extends the contract by an additional year to September 28, 2023 and increases the maximum spend of the contract by \$500,000 to an amount not to exceed \$1,700,000, and that the Interim Executive Director be authorized to enter into said contract amendment.

BACKGROUND: The contractor provides a voice recognition system is integrated with Epic and allows providers to dictate their notes. The contract has been in place since March 2012 and currently ends September 28, 2022. By adding funds to the contract, it is expected that there will be sufficient funds through the proposed new contract end date of September 28, 2023.

The original contract was awarded as the result of a bid in 2012.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health’s Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **NATIONAL COMPREHENSIVE CANCER NETWORK INC.**
CONTRACT AMENDMENT (UCHCFC2-77703390)

RECOMMENDATION: That the Board of Directors approve a contract amendment with National Comprehensive Cancer Network, Inc. (“Contractor”) on behalf of UConn Health that extends the contract an additional 3 years to a term of 8 years, and that the Interim Executive Director be authorized to enter into said contract amendment.

BACKGROUND: The Contractor currently provides a limited license that allows for the use of their templates and related guidelines as a reference, as integrated into the Beacon medical oncology platform prided by EPIC. We will continue to pay for annual maintenance costs. The contract will run from September 8, 2016 to September 7, 2024 and the current spend will increase from \$165,000 to \$265,000

This is a non-competitive purchase based the fact that UConn Health has already made a significant investment in Contractor’s goods and services and changing would require the expenditure of an unreasonable amount of funds to duplicate the investment.


This request is being submitted to the Board for approval because the amendment will cause the contract term to exceed five years.




University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **PRESS GANEY ASSOCIATES INC. CONTRACT AMENDMENT**
(UCHCFC2-98518283-A5)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Press Ganey Associates Inc. (“Press Ganey”) on behalf of UConn Health that extends our agreement for patient experience surveys by one year to a new expiration date of September 30, 2022 in an amount not to exceed \$540,000 (an increase of \$133,190.06), and that the Interim Executive Director be authorized to enter into said contract amendment.

BACKGROUND: Patient experience surveys are a requirement of The Joint Commission accreditation. Since 2014, UConn Health has engaged Press Ganey to conduct and manage patient experience surveys for John Dempsey Hospital’s Emergency Department, Medical Practices, and Outpatient Services and, in addition, to mail surveys for Inpatient/CAHPS and Outpatient Services. This amendment extends those services for an additional year and adds funds to cover the annual expense.

This is a non-competitive purchase: UConn Health is in its fifth term of working with this vendor for our survey distribution.

This contract will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after the contract has been executed.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **NUVASIVE INCORPORATED CONTRACT AMENDMENT**
(UCHCFC1-113793450-A2)

RECOMMENDATION: That the Board of Directors approve a contract amendment with NuVasive Incorporated (“NuVasive”) on behalf of UConn Health by which NuVasive shall continue to provide Spine Products for a new two-year period through September 30, 2023 in a total amount not to exceed \$4,200,000 (an increase of \$2,100,000), and that the Interim Executive Director be authorized to enter into said contract amendment.

BACKGROUND: NuVasive supplies Spine Products which have been UConn Health physician-preferred surgical implants since 2017.

This is a non-competitive purchase based on physician preference.

This contract amendment was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health’s Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **BERSTEIN-MAGOON-GAY LLC dba IMAGEFIRST
HEALTHCARE LAUNDRY SPECIALIST CONTRACT
AMENDMENT (UCHCFC4-62791216-A1)**

RECOMMENDATION: That the Board of Directors approve a contract amendment with Berstein-Magoon-Gay LLC dba ImageFirst Healthcare Laundry Specialist (“ImageFirst”) on behalf of UConn Health for satellite-site University Medical Group laundry services in an amount not to exceed \$1,250,000 (an increase of \$500,000 and addition of two years to the contract term to a new end date of September 30, 2023), and that the Interim Executive Director be authorized to enter into said contract amendment.

BACKGROUND: In 2016, UConn Health awarded ImageFirst a three-year contract to provide linen and laundry pickup and delivery services for UConn Health’s satellite offices which include offices in Canton, East Hartford, Farmington, Plainville, Putnam, Simsbury, Southington, Storrs and West Hartford. UConn Health exercised a two-year contract renewal option in 2019, and will exercise a final two-year contract renewal option through this amendment. The original contract had a not-to-exceed contract value of \$750,000, but we have added locations that require laundry service since 2016, and we have increased usage at locations; the requested increase to the contract value will accommodate our current usage.

The original contract was awarded as the result of a bid in 2016 and was not prepared as a Finance Corporation contract but is revised to be a Finance Corporation contract through this amendment.



University of Connecticut Health Center
Finance Corporation


This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.




University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **WIGGIN AND DANA LLP CONTRACT AMENDMENT (UCHCFC1-2018-WD-A3)**

RECOMMENDATION: That the Board of Directors approve a contract amendment with Wiggin and Dana LLP (“Firm”) to provide legal services on behalf of UConn Health in an amount not to exceed \$999,999 (an increase of \$549,999) and that the Interim Executive Director be authorized to enter into said contract amendment.

BACKGROUND: In January 2018, UConn Health awarded the Firm, as the result of a bid, a five-year contract to provide as-requested legal services to UConn Health. The contract is effective until December 31, 2022 and the Office of General Counsel uses it for a variety of matters, so the increase is needed to cover anticipated spend through the end of the contract term.

This contract will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after the contract has been executed.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **ADVANCED ACCELERATOR APPLICATIONS USA, INC.**
CONTRACT AMENDMENT (UCHCFC-103896678)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Advanced Accelerator Applications USA, Inc. (“AAA”) on behalf of UConn Health to extend the current 3-year agreement for an additional 3 years, for a total contract term of 6 years (November 12, 2018 through November 11, 2024), with no change to the previously-approved maximum contract value of \$2,400,000, and that the Interim Executive Director be authorized to enter into said contract amendment.

BACKGROUND: UConn Health and AAA entered into an agreement for provision of NETSPOT Ga-68, a diagnostic PET brain imaging radiotracer for patient care in November 2018, as amended in May 2019 to add the radiopharmaceutical therapeutic Lutathera, and again in July 2019 to increase the contract maximum to its current value of \$2,400,000 (approved by the UConn Health and UHCFC Boards at their respective June 2019 meetings). We are requesting this no-cost amendment to extend the contract term an additional 3 years.

This is a non-competitive purchase based on AAA being the sole manufacturer of the products.

This request is being submitted to the Board for approval because the amendment will cause the contract term to exceed five years.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard
Interim Executive Director

Jeffrey Geoghegan
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **LEASING ASSOCIATES OF BARRINGTON, INC. CONTRACT
AMENDMENT (UCHCFC1-20160503-LAB)**

RECOMMENDATION: That the Board of Directors approve a contract amendment with Leasing Associates of Barrington, Inc. (“Lessor”) on behalf of UConn Health to extend the existing five year contract for an additional two years, for a new total contract term of seven years, from January 12, 2017 to January 11, 2024 and to add \$79,440 to the maximum contract value for a new maximum value of \$508,600, and that the Interim Executive Director be authorized to enter into said contract amendment.

BACKGROUND: This contract amendment will be to add two years to the existing five year lease agreement with Lessor for the acquisition of a Sysmex America automated hematology system for the clinical laboratory. The equipment is in good working order and needs minimal service calls and tech support. At the end of the lease agreement, once all payments have been made, UConn Health will own the equipment. The original lease agreement commenced on January 12, 2017 and is scheduled to expire on January 11, 2022. This amendment will add two years and an additional \$79,440. The same equipment will continue to be leased.

This is a non-competitive purchase since this is an extension of an existing lease.


This contract will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after the contract has been executed.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **CONNECTICUT CHILDREN'S SPECIALTY GROUP**
CONTRACT AMENDMENT (UCHCFC-130416608)

RECOMMENDATION: That the Board of Directors approve a contract amendment with Connecticut Children's Specialty Group on behalf of UConn Health for Infectious Disease medical and teaching services and to extend the contract for 22 months from September 1, 2021 to June 30, 2023 in an amount not to exceed \$505,000, an increase of \$336,520. and that the Executive Director be authorized to enter into said contract amendment.

BACKGROUND: This revenue contract with Connecticut Children's Specialty Group has been in place since September 1, 2020 pursuant to which UConn Health's Dr. Henry Feder provides on-site Infectious Disease medical and teaching services to Connecticut Children's Specialty Group for twenty (20) hours per week. The total value and the end date of the Agreement is being modified.

This contract amendment will be reported to the UConn Health Board of Directors Finance Subcommittee and UConn Health Board of Directors as an informational item after the contract amendment has been executed.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard
Interim Executive Director

Jeffrey Geoghegan
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **CONNECTICUT CHILDREN'S MEDICAL CENTER
EXPENSE CONTRACT (UCHCFC-148106613)**

RECOMMENDATION: That the Board of Directors approve an expense contract with Connecticut Children's Medical Center on behalf of UConn Health for Connecticut Children's to provide appointed faculty to teach, instruct, and supervise UConn Health School of Medicine medical students for a contract starting October 1, 2021 through September 30, 2026, resulting in a total 5-year term and maximum value of \$6,500,000, and that the Interim Executive Director be authorized to enter into said contract.

BACKGROUND: Since 2014, Connecticut Children's Medical Center physicians have supported the educational programs for UConn Health's School of Medicine by providing appointed faculty to teach, supervise, and instruct UConn Health School of Medicine medical students. Connecticut Children's Medical Center will provide the intellectual environment, instruction, peer interaction and broad clinical experience necessary for medical students to acquire the knowledge, skills and attitudes essential to understand and value the practice of pediatrics.

This is a non-competitive purchase based on the affiliation between UConn Health, the University of Connecticut School of Medicine, and Connecticut Children's.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **INTEGRATED ANESTHESIA ASSOCIATES, LLC**
EXPENSE CONTRACT (UCHCFC-147457252)

RECOMMENDATION: That the Board of Directors approve a contract with Integrated Anesthesia Associates, LLC (“IAA”) on behalf of UConn Health for a period of five years with the total estimated expense not to exceed \$5,000,000, and that the Interim Executive Director be authorized to enter into said contract.

BACKGROUND: UConn Health has had a long-standing relationship with IAA as the exclusive provider of clinical anesthesiology services at UConn Health. In June 2021, the Board of Directors approved two contracts with IAA: 1) an expense contract for IAA to provide UConn Health with the services of a critical care anesthesiologist; and 2) a revenue contract under which IAA would reimburse UConn Health for CRNAs supporting IAA’s services.

It was originally anticipated that the cost of the Medical and Clinical Directors would be deducted from IAA’s payment to UConn Health for the CRNA services under the revenue contract. However, it was subsequently determined that it would be preferable to split out the Medical and Clinical Director services from the revenue contract to enable IAA to invoice UConn Health for those services on a monthly basis under this new expense contract and pay UConn Health the full amount of the revenue contract without deducting these costs.

Accordingly, under this new contract, UConn Health will compensate IAA an amount not to exceed \$5,000,000 for the individual anesthesiologists that IAA assigns to fill the roles of Medical Director for the operating room at UConn John Dempsey Hospital, Clinical



University of Connecticut Health Center
Finance Corporation

Director of anesthesiology services at UConn Health, Assistant Clinical Director for the UConn Health Surgery Center, and Medical Director for Perioperative Medicine at UConn Health. These Directors shall assume significant leadership roles on UConn Health's medical staff and participate in the management of the operating rooms.

This is a non-competitive purchase based on UConn Health's need to continue to utilize IAA for these services in order to maintain continuity of care as required by UConn Health's policies and procedures.

This contract was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **CSI FINANCIAL SERVICES LLC DBA CLEARBALANCE AND
WESTERN ALLIANCE BANK CONTRACT AMENDMENT
(UCHCFC-5-2795)**

RECOMMENDATION: That the Board of Directors approve a no-cost contract amendment with CSI Financial Services LLC dba ClearBalance (“ClearBalance”) and Western Alliance Bank (“Bank”) on behalf of UConn Health that extends the term of the agreement an additional two years in an amount not to exceed \$365,000, and that the Interim Executive Director or Chief Financial Officer be authorized to enter into said contract amendment.

BACKGROUND: UConn Health, ClearBalance and Bank entered into a two-year agreement (with a term of October 30, 2017 through October 29, 2019), with two two-year renewal options upon mutual written agreement of the parties, for a patient loan program to offer patients longer term budget/payment plans in a recourse manner, giving patients greater payment flexibility and more options. The first renewal option was exercised via First Amendment dated July 11, 2019, extending the agreement through October 29, 2021. This amendment will exercise the second two-year renewal option, resulting in a total contract term of six years and extending the contract term through October 29, 2023, with no change to the maximum contract value.

The original contract was awarded as the result of a bid in 2017.

This request is being submitted to the Board for approval because the amendment will cause the contract term to exceed five years.




University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **GPF-DRAKE HILL LLC LEASE AMENDMENT (UCHCFC4-46795827)**

RECOMMENDATION: That the Board of Directors approve a lease amendment with GPF Drake Hill LLC on behalf of UConn Health to extend the existing eight-year lease for an additional year, for a new total contract term of nine years (from May 30, 2014 to June 30, 2023) and add \$121,380 to the maximum base rent, for a new maximum amount of base rent of \$935,097, and that the Interim Executive Director be authorized to enter into said lease amendment.

BACKGROUND: This is a lease for 4,046 rentable square feet of space located on the first and second floors of 720 Hopmeadow Street, Simsbury, Connecticut, which is used by UConn Medical Group for a primary care practice, cardiology and lab services. This lease commenced on May 30, 2014 and is scheduled to expire June 30, 2022.

This amendment adds one year to the current term at \$30 per square foot, which adds \$121,380 of base rent to the maximum base rent for this lease. There is no change to the leased space. In addition, the Finance Corporation is and will continue to be responsible for the payment of a pro-rata share of any increases in operating expenses and real estate taxes for the property from the base calendar year of 2019. This is a non-competitive purchase based on the unique location. UConn Health is currently the tenant in this space.

This lease amendment was reviewed by the UConn Health Board of Directors Finance Subcommittee and approved by UConn Health's Board of Directors at their most recent meetings, before being submitted to the University of Connecticut Health Center Finance Corporation Board of Directors. It will be submitted for approval at the next UConn Board of Trustees meeting.

Write Off Analysis


Fiscal Year Date	FY 17	FY 18	FY 19	FY 20	FY 21	1ST QTR FY 22	FY 22
JDH							
JDH Cost	\$3,618,896	\$2,085,733	\$3,750,524	\$6,037,073	\$2,588,209	\$593,339	\$593,339
JDH Accounts	6,246	4,497	7,403	15,936	7,773	1,746	1,746
Average cost per account	579.39	463.81	506.62	378.83	332.97	339.83	339.83
UMG							
UMG Cost	\$1,371,931	\$1,210,397	\$985,038	\$26,786	\$1,097,214	\$247,327	\$247,327
UMG Accounts	7,366	6,533	4,737	212	10,006	2,073	2,073
Average cost per account	186.25	185.27	207.95	126.35	109.66	119.31	119.31
Dental Clinics							
DC Cost	\$40,193	\$37,982	\$20,871	\$533,245	\$274,159	\$71,466	\$71,466
DC Accounts	157	132	68	2,210	1,203	323	323
Average cost per account	256.01	287.75	306.93	241.29	227.90	221.26	221.26
University Dentists							
UD Cost	\$13,426	\$3,291	\$6,052	\$87,886	\$37,559	\$6,574	\$6,574
UD Accounts	24	11	9	257	145	23	23
Average cost per account	559.41	299.20	672.49	341.97	259.03	285.84	285.84



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR THE
JOHN DEMPSEY HOSPITAL**

RECOMMENDATION: That the Board of Directors approve the write-off of 1,746 uncollectable accounts totaling \$593,339.08 for the period June 1, 2021 through August 31, 2021 for the John Dempsey Hospital as returned from the collection agencies.

BACKGROUND: In accordance with the Finance Corporation’s policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Interim Executive Director that the following transmittals be approved for write-off:

Transmittal #E0005	1,746	accounts	\$593,339.08
TOTAL	1,746	accounts	\$593,339.08

These write-offs are within the Hospital’s budgeted provision for bad debts.


Background summary information regarding these accounts is on file in the Finance Corporation’s office.




University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR THE
UCONN MEDICAL GROUP**

RECOMMENDATION: That the Board of Directors approve the write-off of 2,073 uncollectible accounts totaling \$247,326.84 for the period June 1, 2021 through August 31, 2021 for the UConn Medical Group as returned from the collection agencies.

BACKGROUND: In accordance with the Finance Corporation’s policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Interim Executive Director that the following transmittals be approved for write-off:

Transmittal # E0005	Accounts 2,073	\$247,326.84
Total	Accounts 2,073	\$247,326.84

These write-offs are within the UConn Medical Group’s budgeted provision for bad debts.


Background summary information regarding these accounts is on file in the Finance Corporation’s office.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR
THE DENTAL CLINICS**

RECOMMENDATION: That the Board of Directors approve the write-off of 323 uncollectable accounts totaling \$71,466.36 for the period June 1, 2021 through August 31, 2021 for the Dental Clinics as returned from the collection agencies.

BACKGROUND: In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Interim Executive Director that the following transmittals be approved for write-off:

Transmittal #DC169	323 accounts	\$71,466.36
TOTAL	323 accounts	\$71,466.36

These write-offs are within the Dental Clinic's budgeted provision for bad debts.

Background summary information regarding these accounts is on file in the Finance Corporation's office.



University of Connecticut Health Center
Finance Corporation

MEMORANDUM

TO: Members University of Connecticut Health Center Finance Corporation
Board of Directors

FROM: Lloyd Blanchard 
Interim Executive Director

Jeffrey Geoghegan 
Chief Financial Officer

DATE: September 28, 2021

SUBJECT: **WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR
THE UNIVERSITY DENTISTS**

RECOMMENDATION: That the Board of Directors approve the write-off of 23 uncollectable accounts totaling \$6,574.26 for the period June 1, 2021 through August 31, 2021 for the University Dentists as returned from the collection agencies.

BACKGROUND: In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Interim Executive Director that the following transmittals be approved for write-off:

Transmittal #UD168	23 accounts	\$6,574.26
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TOTAL	23 accounts	\$6,574.26
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These write-offs are within the University Dentists' budgeted provision for bad debts.

Background summary information regarding these accounts is on file in the Finance Corporation's office.

University of Connecticut Health Center Finance Corporation Contracts
June 1, 2021 - August 31, 2021

EXPENSE AND \$0 CONTRACTS

Contractor Name	Title	Value	Sourcing Type
Capital Area Health Consortium	Reimbursement for Cost of School of Medicine Residents Employed by CAHC	\$ 59,836,222.00	Non-competitive
Hyland Software Inc.	Document Management System for Patient Records	\$ 4,143,310.00	Non-competitive
Capital Area Health Consortium	Reimbursement for Cost of School of Dental Medicine Residents Employed by CAHC	\$ 3,700,000.00	Non-competitive
Genentech Inc DBA Genentech USA Inc.	Genentech 340B HTC Agreement	\$ 3,000,000.00	Non-competitive
Automated Logic Contracting Services Incorporated DBA Automated Logic Connecticut	Scheduled Maintenance for Automation Equipment and Systems at Farmington Campus	\$ 775,000.00	Non-competitive
Infinite Computer Solutions Inc.	Microsoft Exchange Migration	\$ 535,000.00	Non-competitive
Med One Capital Funding,, LLC DBA IPA One	IPA Scrub Dispensing Machines Subscription and Service Agreement	\$ 531,792.00	Competitive
Soft Computer Consultants Inc	Laboratory Information Systems License Agreement, Support and Maintenance	\$ 499,999.00	Non-competitive
Intelligent Medical Objects Inc	IMO Core Clinical Workflow (Integrated with Epic)	\$ 499,999.00	Non-competitive
ST Engineering Aethon Inc	Aethon TUGs (Robotic Medication Delivery Units) Lease and Support Agreement	\$ 298,464.00	Non-competitive
General Electric Real Estate Equities Inc DBA GE HFS, LLC	GE Definium 646 X-Ray Equipment Finance Lease (Room N3102)	\$ 261,300.00	Non-competitive
General Electric Real Estate Equities Inc DBA GE HFS, LLC	GE Definium 646 X-Ray Equipment Finance Lease (Room S3281)	\$ 256,800.00	Non-competitive
General Electric Real Estate Equities Inc DBA GE HFS, LLC	GE X-Definium 646 Ray Equipment Finance Lease (Room N3101)	\$ 256,200.00	Non-competitive
Microsoft Corporation	Microsoft Support Agreement	\$ 193,150.00	Non-competitive
Advanced Sterilization Products Services Inc	Advanced Sterilization Service Agreement for OR Sterilizers	\$ 171,981.00	Non-competitive
Carefusion Solutions LLC	Carefusion Rental Agreement (Healthsight Data Manager, Healthsight Inventory Optimization, Diversion Analytics, Pyxis EMR Mapping Services)	\$ 163,680.00	Non-competitive
Boyden US Healthcare and Lifesciences, LLC	Executive Search Services - Department Chair, Medicine	\$ 127,000.00	Non-competitive
Scappaticci, Folco	Interventional Radiology Services and Call-Coverage Agreement	\$ 120,000.00	Non-competitive
Neuro Diagnostics LLC	Orthopedic Consults and EMG Services (Catherine Alessi)	\$ 108,960.00	Non-competitive
Olympus America Inc	Olympus America Fiberoptic Endoscopic Evaluation of Swallowing (FEES) Equipment Purchase	\$ 103,415.37	Non-competitive
Merge Healthcare Solutions Inc	Merge Cardio/Hemo Systems Service and Support Agreement	\$ 85,336.15	Non-competitive
Abbott Laboratories Inc	Abbott Service and Technology Plan for Electrophysiology/Cardiac Lab	\$ 80,849.00	Non-competitive
AMN Leadership Solutions Inc	Executive Search Services - Pediatric Residency Program Director/Associate Director of Pediatrics	\$ 80,000.00	Non-competitive
Philips North America LLC	Philips Ultrasound Upgrade and Service Agreement	\$ 79,184.00	Non-competitive
Connecticut Children's Medical Center	Participation on Senior Appointments and Promotions Committee (William Zempsky)	\$ 68,543.00	Non-competitive
Medline Industries Inc	Medline Neptune Heated Humidifier Placement and Consumables Purchase Agreement	\$ 57,000.00	Non-competitive
GE Precision Healthcare LLC	GE AW Server Application Purchase	\$ 55,400.00	Non-competitive
Nuance Communications Inc	PowerScribe 360 Software for Radiology Report Dictation	\$ 54,046.80	Non-competitive
Welti, Dean R. DBA Hartford Health Care Consulting, LLC	Third Party Reimbursement Cost Report and Consulting Services	\$ 50,000.00	Non-competitive
Baxter Healthcare Corp	Baxter Suprane Vaporizer Placement and Service Agreement	\$ 50,000.00	Non-competitive
Elekta Inc	MOSAIQ Interface and Document Export Agreement	\$ 49,900.00	Non-competitive
Lexington Cardiology Associates LLC	Cardiac Catheterization Lab On-Call Services (Manny Katsetos)	\$ 48,180.00	Non-competitive
Middlesex Hospital	Emergency Medicine, Psychiatry, and Family Medicine Clerkships	\$ 47,600.00	Non-competitive
Parks Medical Electronics Incorporated	Parks Medical Ankle Brachial Index System Purchasing Agreement	\$ 45,590.00	Non-competitive
Prospect ECHN Inc DBA Eastern CT Health Network	Emergency Medicine and Psychiatry Clerkships	\$ 44,000.00	Non-competitive
Zhang, John M.D.	General Surgical Services and On Call Coverage Agreement (John Zhang)	\$ 42,000.00	Non-competitive
BioRidge Pharma LLC	Pulmonary Arterial Hypertension (PAH) Medication Specialty Pharmacy Distribution and Purchase Agreement	\$ 42,000.00	Non-competitive
Priority Family Healthcare of Northeast CT LLC	Community-Based Teaching/Precepting of Medical Students	\$ 40,000.00	Non-competitive
Asylum Hill Family Medical Center Inc	Administrative Support Services for Department of Family Medicine	\$ 39,336.00	Non-competitive
Topcon Medical Systems Inc	Topcon Harmony Plus Ophthalmic Imaging System Upgrade and Service Agreement	\$ 34,438.00	Non-competitive
ECRI Institute	ECRI Safety Alert Subscription	\$ 33,885.00	Non-competitive
The Clean Image of Simsbury LLC	UMG Simsbury and Avon Cleaning Services	\$ 33,333.00	Non-competitive

Badiola, Carlos M.D.	Interventional Radiology Services (Carlos Badiola)	\$	30,000.00	Non-competitive
Hartford Hospital	BLS Instructor Certification	\$	28,260.00	Non-competitive
General Electric Real Estate Equities Inc DBA GE HFS, LLC	GE Definium 646 X-Ray Equipment Finance Lease (Room N1056)	\$	26,081.20	Non-competitive
Dell Marketing LP	Dell Migration Services - WDM to WMS	\$	17,039.42	Non-competitive
Molle, Elizabeth	Practice Transition Accreditation Program (PTAP) Consulting Services	\$	15,200.00	Non-competitive
Open Text Inc	RightFax Clinical Enterprise Fax System Upgrade (Integrates with Epic)	\$	14,500.00	Non-competitive
LightForce Orthodontics Inc	LightForce Orthodontics Purchasing Agreement	\$	9,000.00	Non-competitive
Soft Computer Consultants Inc	SCC Blood Bank Training	\$	8,400.00	Non-competitive
Society of Hospital Medicine	Society of Hospital Medicine Glycemic Control Electronic Quality Improvement Program Participation Agreement	\$	7,500.00	Non-competitive
nThrive Revenue Systems LLC	nThrive KnowledgeSource Software Agreement	\$	7,250.00	Non-competitive
Merge Healthcare Solutions Inc	Merge Cardio System Service and Support Agreement (Storrs)	\$	7,184.86	Non-competitive
Central Pediatrics & Adolescent Medicine	Community-Based Teaching/Precepting of Medical Students	\$	5,000.00	Non-competitive
Middlewoods of Farmington LLC	Space License Agreement for Geriatric Clinical Services (Karina Berg)	\$	4,992.00	Non-competitive
Abel Womack Inc	Pharmacy Carousel Service Agreement	\$	3,300.00	Non-competitive
Connecticut Children's Medical Center	Support Services for Programs at Contractor's Site	\$	1,500.00	Non-competitive
Farmington Care Center, LLC DBA Touchpoints at Farmington	Skilled Nursing Facility (SNF) Preferred Provider Network Agreement	\$	-	Competitive
Abbott Laboratories Inc.	Clinical Evaluation Agreement for OPTIS Mobile System	\$	-	Non-competitive
Surgi-Care, Inc.	Surgi-Care Durable Medical Equipment Consignment Agreement	\$	-	Non-competitive
DocASAP Inc	Online Appointment Scheduling Software	\$	-	Non-competitive

REVENUE CONTRACTS

Client Name	Title	Value	Sourcing Type
Saint Francis Hospital and Medical Center	Reimbursement of Costs Associated with School of Medicine Residents Rotating at SFHMC Site	\$ 62,010,787.00	Revenue
Connecticut Children's Medical Center	Reimbursement of Costs Associated with School of Medicine Residents Rotating at CCMC Site	\$ 41,630,363.00	Revenue
Saint Francis Hospital and Medical Center	Physician Services at Burgdorf Clinic	\$ 835,120.00	Revenue
Center for Advanced Reproductive Services, P.C.	Reimbursement of Costs Associated with School of Medicine Residents Rotating at CARS Site	\$ 600,000.00	Revenue
Facial Imaging Mobile Inc	Dental Radiology CBCT Reading and Interpretation Services	\$ 35,000.00	Revenue
Middlewoods of Farmington LLC	Geriatric Advisory Services (Karina Berg)	\$ 16,512.00	Revenue
Midstate Medical Center	Cystic Fibrosis Testing Services	\$ 12,336.00	Revenue
Farmington Valley Health District	COVID-19 Vaccine Administration Services	\$ 10,560.00	Revenue
Magnolia Midwifery	Cystic Fibrosis Testing Services	\$ 7,680.00	Revenue
Day Kimball Hospital	Cystic Fibrosis Testing Services	\$ 7,328.00	Revenue
The Jackson Laboratory	Occupational Medicine Services	\$ 5,000.00	Revenue
ConferMED	Gastroenterology/Hepatology eConsult Services	\$ 5,000.00	Revenue
Middlesex Hospital	Cystic Fibrosis Testing Services	\$ 4,816.00	Revenue
Myriad Genetic Laboratories Inc	Phlebotomy Services for Genetic Testing	\$ 1,000.00	Revenue

Note: Contracts \$500,000 and over have been previously reported to/approved by the UConn Health and Finance Corporation Boards of Directors.

EXECUTIVE SESSION
(not expected)